

# Pensacola General Pension and Retirement Fund

## Investment Performance Period Ending September 30, 2016

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**Pensacola General Pension and Retirement Fund  
BCA Market Perspective ©  
Managing The Recovery**

Burgess B. Chambers  
October 2016

During past economic recoveries, increased government spending and tax policies (fiscal policies), in conjunction with the Federal Reserve (Fed) reducing borrowing costs, have been effective in stimulating the real economy.

So here is how it is supposed to work. The U.S government agrees to manage both public and private sector policies to promote social stability, full employment, sustained economic growth and increasing federal tax receipts. Across the street, the Fed stands by to stimulate a weakening economy by adding liquidity or lowering borrowing costs. It also has the power to slow down an overly inflated economy by raising borrowing costs. With fiscal policy, the U.S. Government manages spending appropriations and inks the tax code with provisions that direct or promote where the public sector invests or spends capital. Thus, government spending and tax policies steer resources into the economy. For example, oil & gas companies receive handsome accounting write-offs or tax incentives to find energy. Renewable energy companies receive 30% tax credits to promote wind and solar power. Research and development costs among manufacturers are often reimbursed by way of tax credits. The tax code (fiscal policy) encourages companies to purchase equipment by allowing for accelerated depreciation – a means of reducing current income taxes, thus freeing up capital for other purposes that should stimulate the economy.

To put this all together, the federal government spends a lot of money and influences or directs how the private sector spends money. This type of stimulation is known as fiscal policy. Monetary policy involves the Fed coordinating policies designed to promote economic conditions for full employment and to cool the economy when inflation becomes a problem. Monetary policy is most often associated with the Fed raising or lowering interest rates.

Since 2009, the U.S. economy has not experienced a robust economic recovery. The economy has instead been nursed along by a Fed policy of historically low interest rates and restrictive private lending. At the same time, new banking regulations have been installed – thus tightening lending standards and making it more difficult for the private sector to borrow. Many believe it is this lack of credit that has held back the U.S. recovery since 2009. Sure, the stock market has fully recovered – but not the real economy. Credit availability allows for capital formation and investment. This fundamental economic principle is an essential growth mechanism that leads to increased orders of building materials, chemicals, motor fuel, food, clothing, and just about everything else - which leads to more purchases and the need for new hires. State and federal tax revenues increase and budgets become easier to balance.

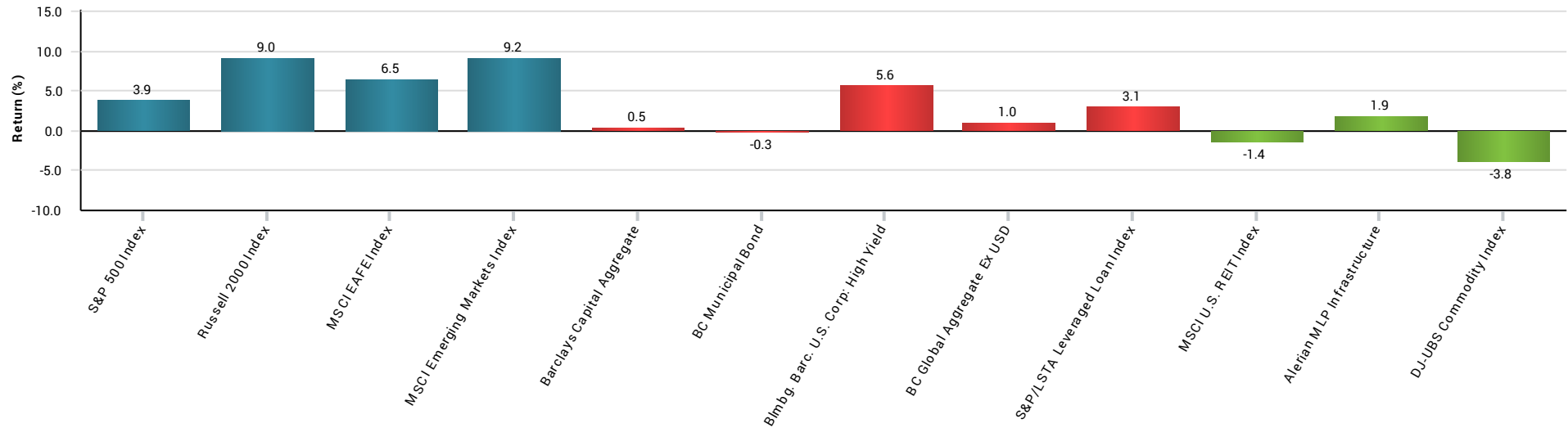
Fiscal policy stimulation has been an effective tool – primarily by lowering federal income tax rates. The impact on consumer spending and growth is almost immediate. But in the recent past, lawmakers have been unable to reduce spending in non-essential areas to control growing budget deficits.

Back to the economy: It is possible to return to a real growing economy if the citizens, entrepreneurs, and lawmakers are given the freedom to create and take risks. Allow for credit expansion and tax cuts - then prosperity will soon follow as it has in the past.

Disclosure: All expressions of opinion reflect the judgment of the author as of the date of publication and are subject to change. Content should not be regarded as a complete analysis of the subjects discussed or as personalized investment advice. All investment strategies have the potential for profit or loss. References to market performance in publications do not represent the returns achieved by Burgess Chambers & Associates or any of its advisory clients.

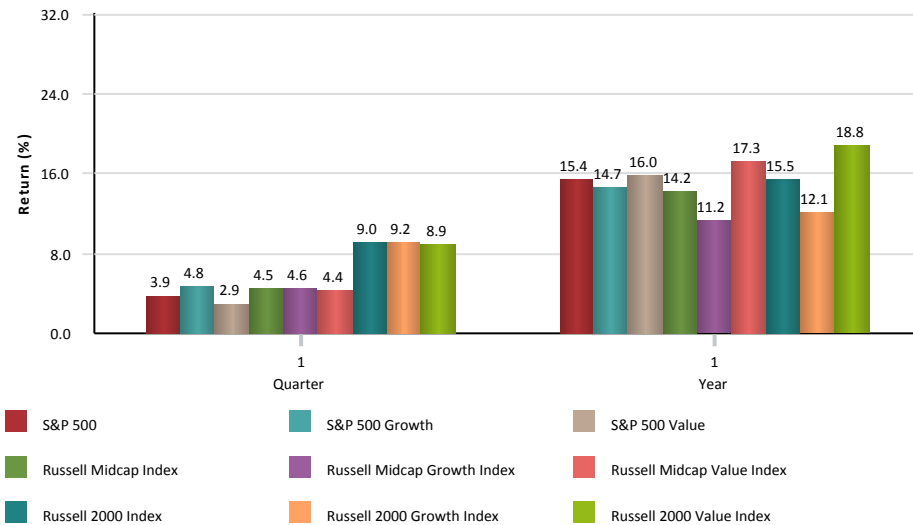


## 1 Quarter Performance



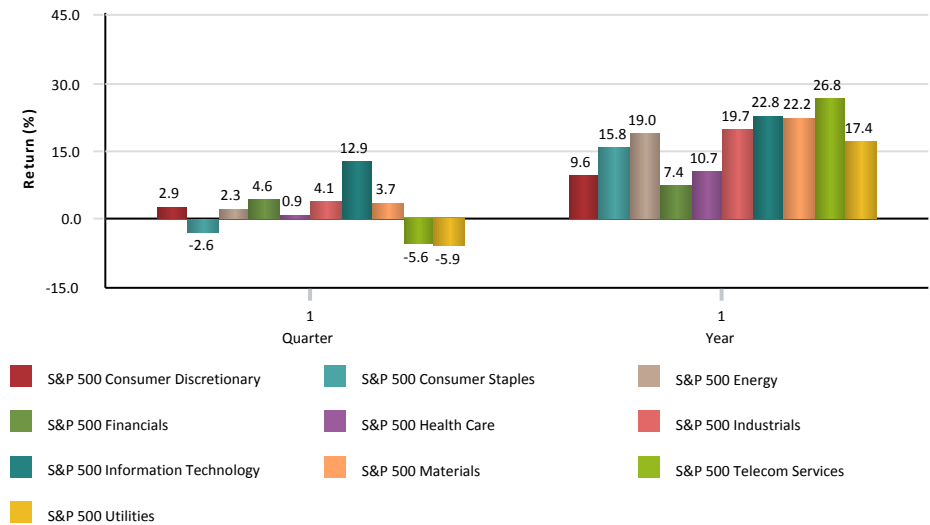
Source: Investment Metrics, LLC

## US Market Indices Performance



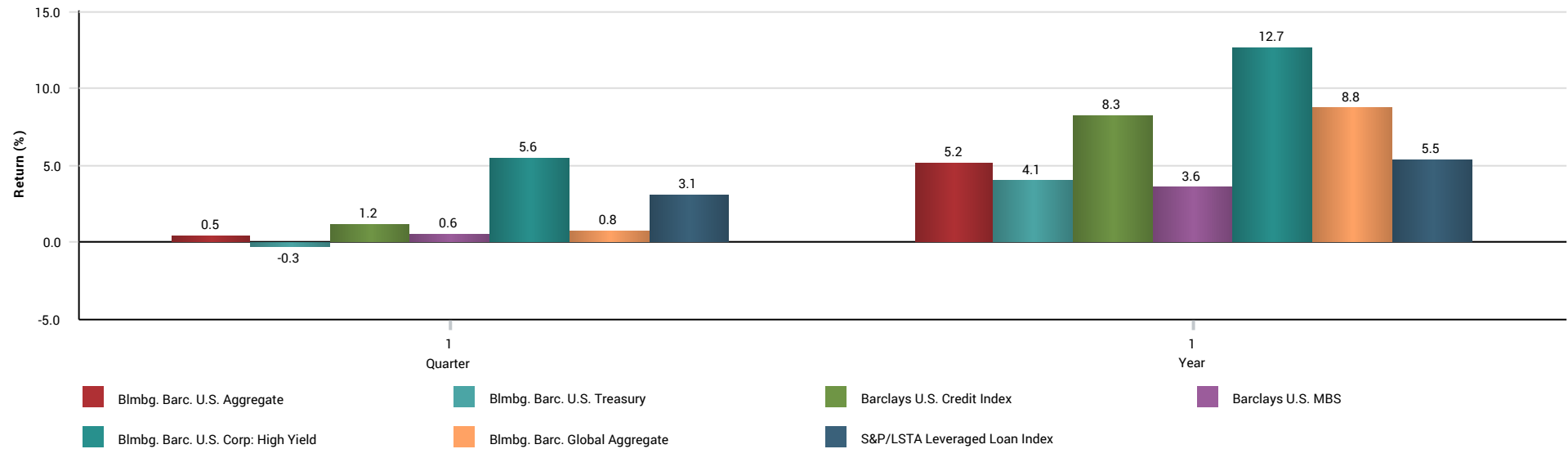
Source: Investment Metrics, LLC

## US Market Sector Performance



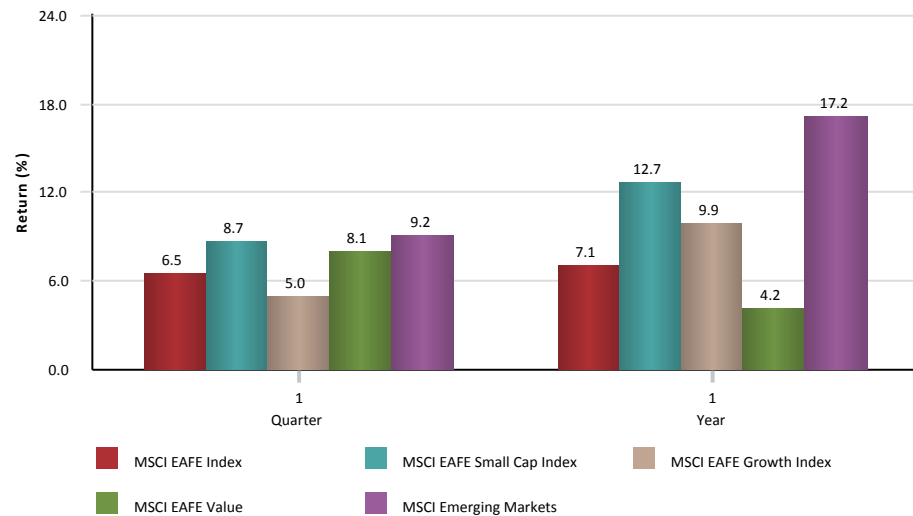
Source: Investment Metrics, LLC

## Fixed Income Market Sector Performance



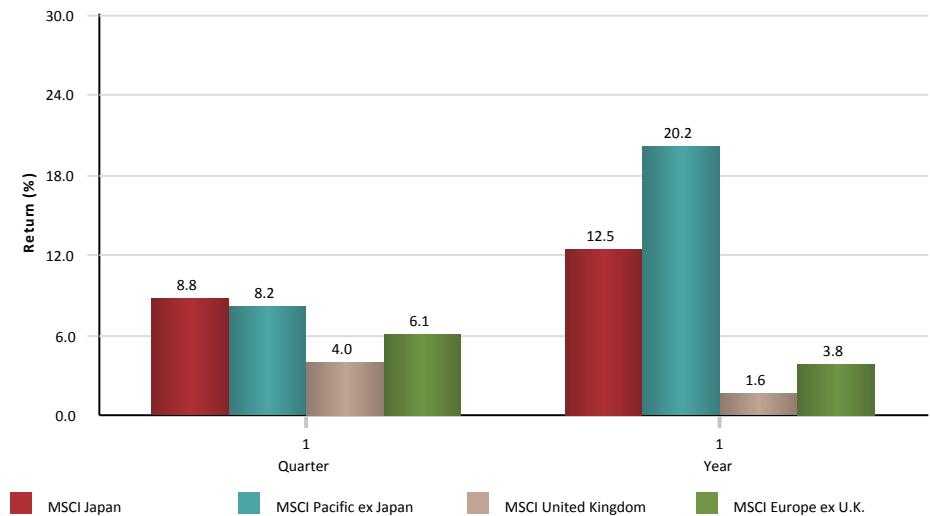
Source: Investment Metrics, LLC

## Intl Equity Indices Performance



Source: Investment Metrics, LLC

## Intl Equity Region Performance



Source: Investment Metrics, LLC

**Pensacola General Pension and Retirement Fund**  
**Total Fund**  
**Investment Summary**  
**September 30, 2016**

- ☐ During the quarter, the total Fund had an investment gain of \$5.0 million (+3.8% gross of fees, +3.6% net) vs. the Target Index return of +3.6%.
- ☐ For the one year period, the total Fund gained \$11.9 million (+9.5% gross of fees, +8.8% net) vs. the Target Index of +10.4%.
- ☐ DRZ large cap value returned +5.5% for the quarter, as compared to +3.5% for the benchmark.
- ☐ For the quarter, Fiduciary returned +3.2% and Vulcan returned +5.7% compared to the Russell 1000 value index return of +3.5%.
- ☐ For the quarter, Sawgrass large-cap growth returned +0.4% vs. +4.6% for the benchmark.
- ☐ For the quarter, Chase large-cap growth portfolio returned +3.3% vs. +4.6% for the benchmark.
- ☐ TS&W's SMID returned +6.1% for the quarter versus the benchmark +6.2%, while Frontier SMID posted a return of +11.5% vs. +7.0%.
- ☐ For the quarter, the EuroPacific fund returned +8.4% vs. the benchmark of +7.0%. Franklin Templeton returned +7.5% vs. +7.0%.
- ☐ SSI returned +5.1% for the quarter as compared to +6.0% for the benchmark. Advent posted +6.0% versus the benchmark +6.0%.
- ☐ MLPs had a positive quarter, with Salient returning +6.2% and Westwood MLP returning +0.7%.
- ☐ JP Morgan posted a return of +2.1% and UBS returned +1.7% for the quarter.
- ☐ For the quarter, Integrity returned +0.8% vs. +0.2% for the benchmark.
- ☐ Garcia Hamilton returned +0.3% for the quarter versus the benchmark +0.2%. The TIPS bond ETF returned +1.1% for the quarter.
- ☐ For the three-year period, the total Fund averaged +6.6% (gross). The five-year return averaged +10.9% (gross). These returns ranked in the top 34% and 10%, respectively in the Public Funds Universe.



**Pensacola General Pension and Retirement Fund**  
**Total Fund**  
**Investment Policy Review**  
**September 30, 2016**

	<b><u>Yes</u></b>	<b><u>No</u></b>
The total Fund's three-year performance achieved the 7.8% actuarial assumption rate.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
The total Fund's three-year performance achieved the target index.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The total Fund's three-year performance ranked in the top 50th percentile of a public pension funds universe.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The total Fund's five-year performance achieved the 7.8% actuarial assumption rate.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The total Fund's five-year performance achieved the target index.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The total Fund's five-year performance ranked in the top 50th percentile of a public pension funds universe.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Total domestic equity three-year performance achieved the Russell 3000 Stock Index.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Total domestic equity three-year performance ranked in the top 50th percentile of a public pension funds universe.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Total domestic equity five-year performance achieved the Russell 3000 Stock Index.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Total domestic equity five-year performance ranked in the top 50th percentile of a public pension funds universe.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DePrince, Race & Zollo (DRZ) large-cap value equity three-year performance achieved the Russell 1000 Value.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DePrince, Race & Zollo (DRZ) large-cap value equity three-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DePrince, Race & Zollo (DRZ) large-cap value equity five-year performance achieved the Russell 1000 Value.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DePrince, Race & Zollo (DRZ) large-cap value equity five-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
No more than 7% (at market) of the DRZ portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 10% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fiduciary large-cap value equity three-year performance achieved the Russell 1000 Value Stock Index.	N/A	N/A
Fiduciary large-cap value equity three-year performance ranked in the top 50th percentile.	N/A	N/A
Fiduciary large-cap value equity five-year performance achieved the Russell 1000 Value Stock Index.	N/A	N/A
Fiduciary large-cap value equity five-year performance ranked in the top 50th percentile.	N/A	N/A
No more than 8% (at market) of the Fiduciary portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 10% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Pensacola General Pension and Retirement Fund**  
**Total Fund**  
**Investment Policy Review (continued)**  
**September 30, 2016**

	<b><u>Yes</u></b>	<b><u>No</u></b>
Vulcan large-cap value equity three-year performance achieved the Russell 1000 Value Stock Index.	N/A	N/A
Vulcan large-cap value equity three-year performance ranked in the top 50th percentile.	N/A	N/A
Vulcan large-cap value equity five-year performance achieved the Russell 1000 Value Stock Index.	N/A	N/A
Vulcan large-cap value equity five-year performance ranked in the top 50th percentile.	N/A	N/A
No more than 10% (at market) of the Vulcan portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 10% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Sawgrass large-cap growth equity three-year performance achieved the Russell 1000 Growth.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Sawgrass large-cap growth equity three-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Sawgrass large-cap growth equity five-year performance achieved the Russell 1000 Growth.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Sawgrass large-cap growth equity five-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
No more than 7% (at market) of the Sawgrass portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 10% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Chase large-cap growth equity three-year performance achieved the Russell 1000 Growth.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Chase large-cap growth equity three-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Chase large-cap growth equity five-year performance achieved the Russell 1000 Growth.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Chase large-cap growth equity five-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
No more than 7% (at market) of the Chase portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 10% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Thompson, Siegel & Walmsley SMID value equity three-year performance achieved the Russell 2500 Value.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Thompson, Siegel & Walmsley SMID value equity three-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Thompson, Siegel & Walmsley SMID value equity five-year performance achieved the Russell 2500 Value.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Thompson, Siegel & Walmsley SMID value equity five-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No more than 7% (at market) of the TSW portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 15% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Pensacola General Pension and Retirement Fund**  
**Total Fund**  
**Investment Policy Review (continued)**  
**September 30, 2016**

	<u><b>Yes</b></u>	<u><b>No</b></u>
Frontier SMID growth equity three-year performance achieved the Russell 2500 Growth.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Frontier SMID growth equity three-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Frontier SMID growth equity five-year performance achieved the Russell 2500 Growth.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Frontier SMID growth equity five-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No more than 7% (at market) of the Frontier portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 15% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Total international equity three-year performance achieved the MSCI AC Wrld X US Index.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Total international equity three-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Total international equity five-year performance achieved the MSCI AC Wrld X US Index.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Total international equity five-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
American Euro Pacific international value equity three-year performance achieved the MSCI AC Wrld X US.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
American Euro Pacific international value equity three-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
American Euro Pacific international value equity five-year performance achieved the MSCI AC Wrld X US.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
American Euro Pacific international value equity five-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Franklin Templeton international value equity three-year performance achieved the MSCI AC Wrld X US.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Franklin Templeton international value equity three-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Franklin Templeton international value equity five-year performance achieved the MSCI AC Wrld X US.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Franklin Templeton international value equity five-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>



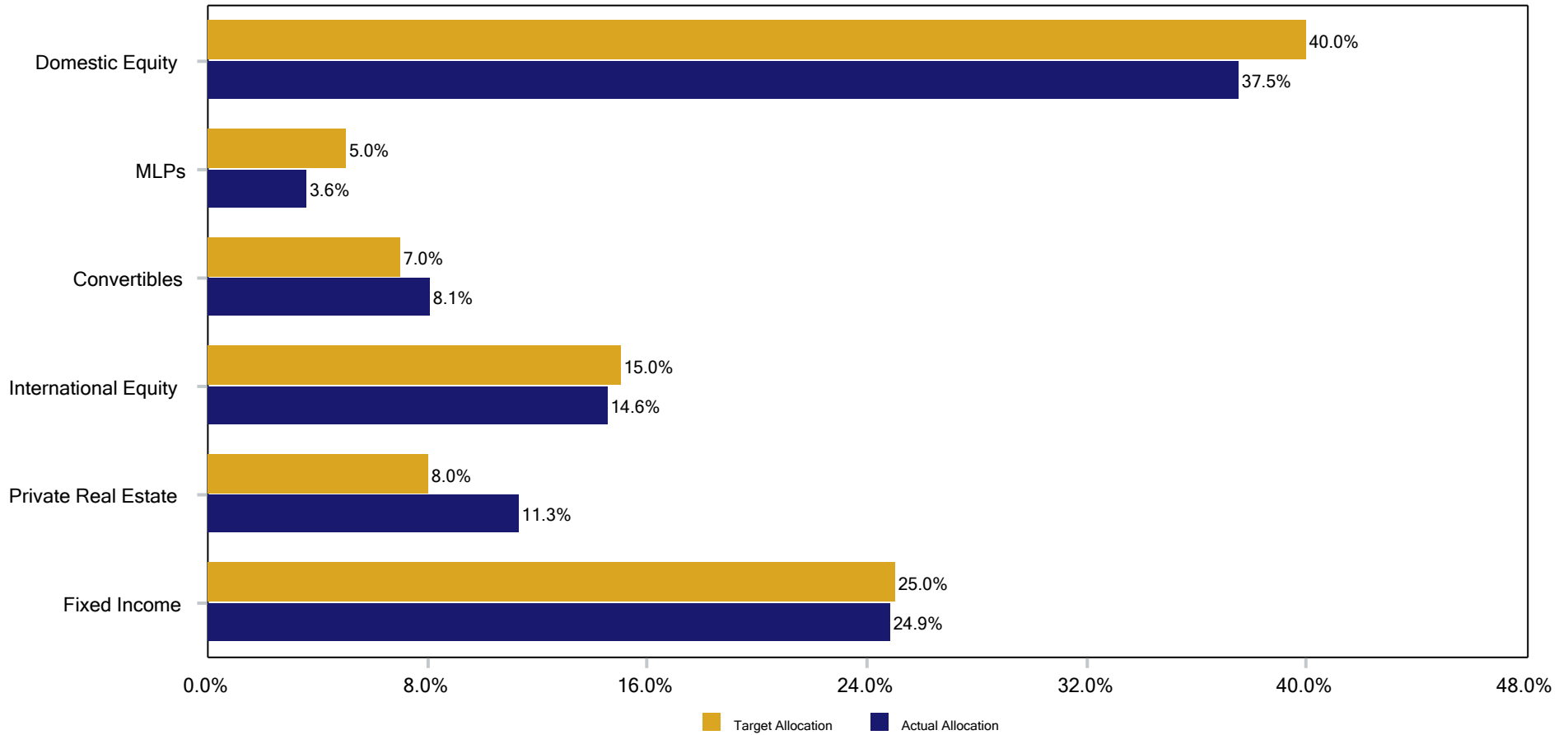
**Pensacola General Pension and Retirement Fund**  
**Total Fund**  
**Investment Policy Review (continued)**  
**September 30, 2016**

	<b><u>Yes</u></b>	<b><u>No</u></b>
Advent Convertibles three-year performance achieved the achieved the ML ALL US Converts index.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Advent Convertibles three-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
No more than 10% (at market) of the Advent portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 25% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SSI Convertibles three-year performance achieved the achieved the ML ALL US Converts index.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SSI Convertibles three-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No more than 10% (at market) of the SSI portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Cash was limited to 25% of the equity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The total Fixed Income annualized three-year performance achieved the Fixed Income benchmark.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The total Fixed Income annualized three-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
The total Fixed Income annualized five-year performance achieved the Fixed Income benchmark.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
The total Fixed Income annualized five-year performance ranked in the top 50th percentile.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Integrity fixed income annualized three-year performance achieved the Fixed Income benchmark.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Integrity fixed income annualized three-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Integrity fixed income annualized five-year performance achieved the Fixed Income benchmark.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Integrity fixed income annualized five-year performance ranked in the top 50th percentile.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Foreign fixed income securities shall not exceed 5% (at market) of the Integrity portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No more than 10% (at cost) of the Integrity portfolio was invested in the shares of a single corporate issuer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Bonds rated below "A" < 25% of total fixed income portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CMOs <25% of the total fixed income portfolio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
All stocks issued by a corporation were listed on one or more of the recognized market systems.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No more than 5% (at market) of the Fund's total equity portfolio were invested in the shares of a single corporate issuer.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Total equity did not exceed 80% or fall below 60% (at market) of the Fund's total assets (actual: 63.8%).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No more than 25% of the Fund's assets (at market) were invested in foreign securities (actual: 17.3%).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No more than 15% of the total Fund at market was invested in Real Estate.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Pensacola General Pension and Retirement Fund  
Investment Performance - Net  
September 30, 2016

	<u>Quarter</u>	<u>One Year</u>	<u>Two Years</u>	<u>Three Years</u>	<u>Five Years</u>
Beginning Market Value	133,728,197	130,463,227	139,013,569	130,710,886	105,289,611
Contributions	-3,782,377	-7,456,037	-14,251,392	-21,499,626	-34,015,831
Gain/Loss	4,961,965	11,900,596	10,145,608	25,696,526	63,634,006
Ending Market Value	134,907,786	134,907,786	134,907,786	134,907,786	134,907,786
Total Fund (%)	3.6	8.8	3.3	5.9	10.2
Target Index (%)	3.6	10.4	3.8	6.2	10.5

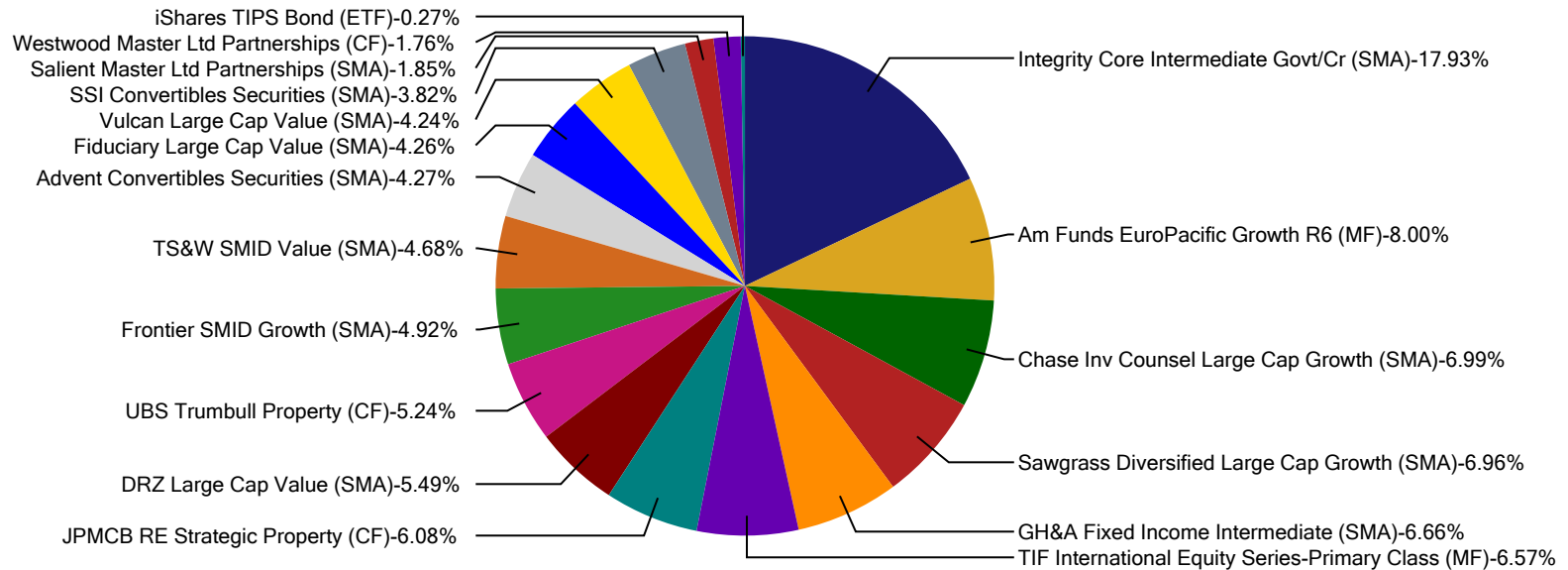
**Pensacola General Pension and Retirement Fund**  
**Actual vs. Target Asset Allocation**  
**September 30, 2016**



	Market Value Actual \$	Percent Actual	Percent Target	Percent Difference
Total Fund	134,907,786	100.0	100.0	0.0
Domestic Equity	50,657,867	37.5	40.0	-2.5
MLPs	4,865,267	3.6	5.0	-1.4
Convertibles	10,918,677	8.1	7.0	1.1
International Equity	19,654,198	14.6	15.0	-0.4
Private Real Estate	15,271,496	11.3	8.0	3.3
Fixed Income	33,540,281	24.9	25.0	-0.1

# Pensacola General Pension and Retirement Fund Asset Allocation

September 30, 2016 : 134,907,786

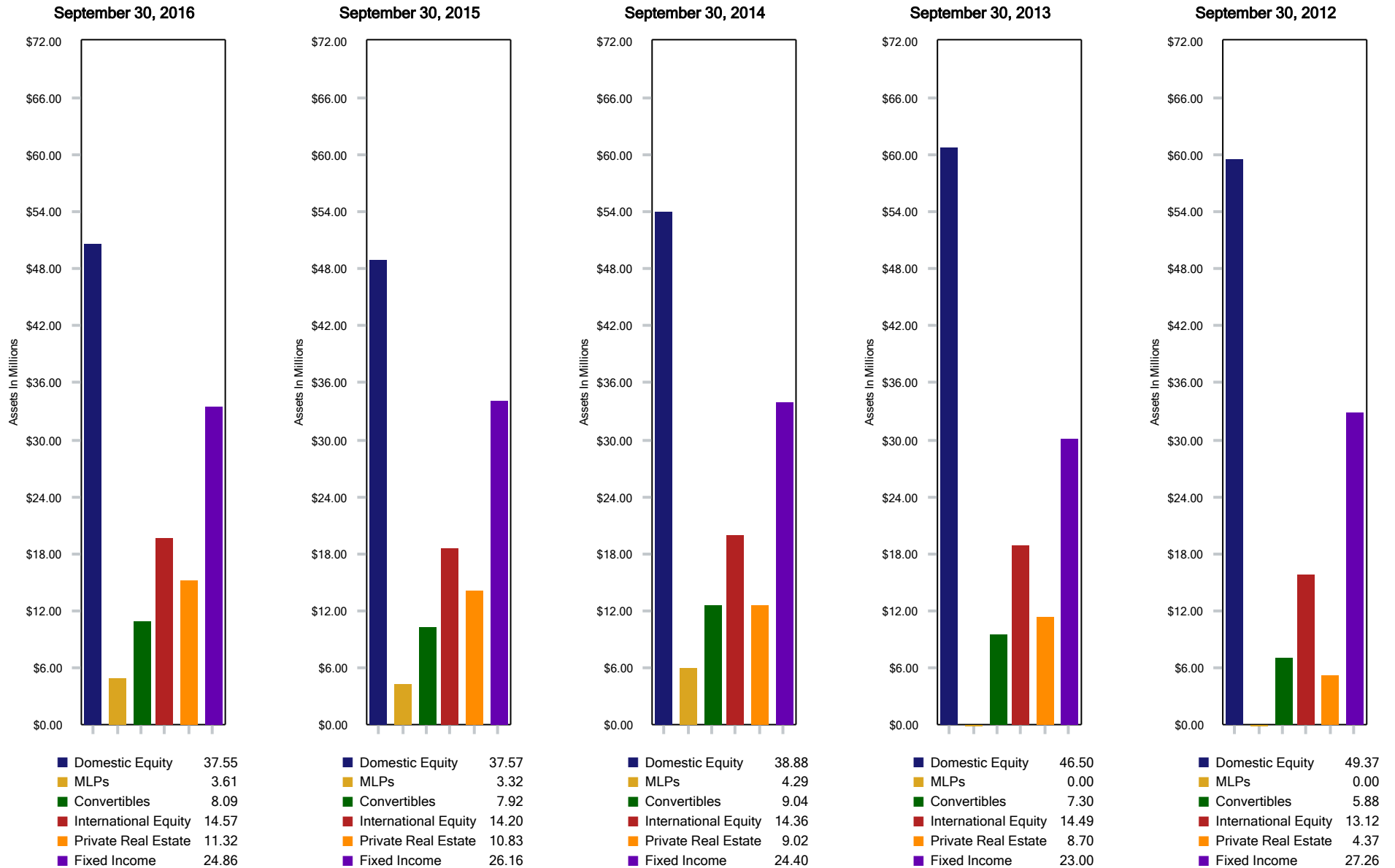


	<u>Market Value \$</u>	<u>Allocation (%)</u>
Integrity Core Intermediate Govt/Cr (SMA)	24,186,547	17.93
Am Funds EuroPacific Growth R6 (MF)	10,794,769	8.00
Chase Inv Counsel Large Cap Growth (SMA)	9,429,670	6.99
Sawgrass Diversified Large Cap Growth (SMA)	9,389,501	6.96
GH&A Fixed Income Intermediate (SMA)	8,988,107	6.66
TIF International Equity Series-Primary Class (MF)	8,859,429	6.57
JPMCB RE Strategic Property (CF)	8,207,778	6.08
DRZ Large Cap Value (SMA)	7,405,038	5.49
UBS Trumbull Property (CF)	7,063,717	5.24
Frontier SMID Growth (SMA)	6,641,989	4.92
TS&W SMID Value (SMA)	6,318,158	4.68
Advent Convertibles Securities (SMA)	5,761,109	4.27
Fiduciary Large Cap Value (SMA)	5,748,749	4.26
Vulcan Large Cap Value (SMA)	5,724,762	4.24
SSI Convertibles Securities (SMA)	5,157,568	3.82
Salient Master Ltd Partnerships (SMA)	2,494,937	1.85
Westwood Master Ltd Partnerships (CF)	2,370,330	1.76
iShares TIPS Bond (ETF)	365,626	0.27

# Pensacola General Pension and Retirement Fund

## Historical Asset Allocation

### September 30, 2016



**Pensacola General Pension and Retirement Fund**  
**Asset Allocation & Performance - Gross**  
**September 30, 2016**

	Market Value	QTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
<b>Total Fund</b>	<b>134,907,786</b>	<b>3.8 (14)</b>	<b>9.5 (48)</b>	<b>3.9 (58)</b>	<b>6.6 (34)</b>	<b>10.9 (10)</b>
Target Index		3.6	10.4	3.8	6.2	10.5
<b>Equity</b>	<b>86,096,010</b>	<b>5.4</b>	<b>11.5</b>	<b>3.0</b>	<b>6.8</b>	<b>13.4</b>
<b>Domestic Equity</b>	<b>50,657,867</b>	<b>4.7</b>	<b>13.7</b>	<b>6.2</b>	<b>9.6</b>	<b>16.0</b>
DRZ Large Cap Value (SMA)	7,405,038	5.5 (30)	23.4 (3)	3.8 (65)	7.2 (84)	14.9 (68)
Fiduciary Large Cap Value (SMA)	5,748,749	3.2 (68)	13.3 (48)	6.8 (20)	N/A	N/A
Vulcan Large Cap Value (SMA)	5,724,762	5.7 (27)	8.7 (87)	2.9 (76)	N/A	N/A
Russell 1000 Value Index		3.5	16.2	5.4	9.7	16.2
Chase Inv Counsel Large Cap Growth (SMA)	9,429,670	3.3 (83)	10.4 (67)	7.6 (45)	12.4 (21)	16.1 (52)
Sawgrass Diversified Large Cap Growth (SMA)	9,389,501	0.4 (100)	11.4 (53)	6.6 (61)	10.8 (54)	16.0 (54)
Russell 1000 Growth Index		4.6	13.8	8.3	11.8	16.6
TS&W SMID Value (SMA)	6,318,158	6.1 (48)	16.2 (29)	9.0 (18)	10.0 (23)	18.6 (9)
Russell 2500 Value Index		6.2	17.7	7.1	8.1	16.3
Frontier SMID Growth (SMA)	6,641,989	11.5 (3)	13.4 (29)	7.2 (37)	8.7 (24)	16.7 (20)
Russell 2500 Growth Index		7.0	11.0	7.1	7.4	16.2
<b>MLPs</b>	<b>4,865,267</b>	<b>3.4</b>	<b>12.4</b>	<b>-16.4</b>	<b>N/A</b>	<b>N/A</b>
Salient Master Ltd Partnerships (SMA)	2,494,937	6.2 (47)	13.5 (53)	-15.8 (76)	N/A	N/A
Westwood Master Ltd Partnerships (CF)	2,370,330	0.7 (99)	11.3 (68)	-17.0 (77)	N/A	N/A
Alerian MLP Index		1.1	12.7	-17.2	-4.8	5.0
<b>Convertibles</b>	<b>10,918,677</b>	<b>5.6</b>	<b>8.6</b>	<b>3.5</b>	<b>6.6</b>	<b>N/A</b>
Advent Convertibles Securities (SMA)	5,761,109	6.0 (28)	8.4 (59)	3.1 (71)	5.8 (51)	N/A
SSI Convertibles Securities (SMA)	5,157,568	5.1 (58)	8.8 (50)	4.1 (51)	7.7 (14)	N/A
ML All Convertibles, All Qualities		6.0	8.8	3.1	6.7	11.4
<b>International Equity</b>	<b>19,654,198</b>	<b>8.0</b>	<b>6.7</b>	<b>-0.2</b>	<b>1.9</b>	<b>8.6</b>

**Pensacola General Pension and Retirement Fund**  
**Asset Allocation & Performance - Gross**  
**September 30, 2016**

	Market Value	QTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
<b>Am Funds EuroPacific Growth R6 (MF)</b>	<b>10,794,769</b>	<b>8.4</b>	<b>9.0</b>	<b>2.1</b>	<b>3.9</b>	<b>9.7</b>
<b>TIF International Equity Series-Primary Class (MF)</b>	<b>8,859,429</b>	<b>7.5</b>	<b>4.0</b>	<b>-2.7</b>	<b>-0.3</b>	<b>7.3</b>
MSCI AC World ex USA		7.0	9.8	-1.6	0.6	6.5
<b>Private Real Estate</b>	<b>15,271,496</b>	<b>1.9</b>	<b>9.3</b>	<b>11.5</b>	<b>11.5</b>	<b>N/A</b>
<b>JPMCB RE Strategic Property (CF)</b>	<b>8,207,778</b>	<b>2.1</b>	<b>9.7</b>	<b>12.1</b>	<b>12.1</b>	<b>N/A</b>
<b>UBS Trumbull Property (CF)</b>	<b>7,063,717</b>	<b>1.7</b>	<b>8.8</b>	<b>10.9</b>	<b>10.9</b>	<b>N/A</b>
NCREIF Fund Index-ODCE (VW)		2.1	10.1	12.5	12.4	12.4
<b>Fixed Income</b>	<b>33,540,281</b>	<b>0.7</b>	<b>4.7</b>	<b>3.5</b>	<b>3.8</b>	<b>3.7</b>
<b>GH&amp;A Fixed Income Intermediate (SMA)</b>	<b>8,988,107</b>	<b>0.3 (54)</b>	<b>3.9 (48)</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Integrity Core Intermediate Govt/Cr (SMA)</b>	<b>24,186,547</b>	<b>0.8 (15)</b>	<b>4.9 (16)</b>	<b>3.7 (18)</b>	<b>4.2 (9)</b>	<b>3.6 (17)</b>
Fixed Income Benchmark		0.2	3.5	3.1	3.0	2.5
<b>iShares TIPS Bond (ETF)</b>	<b>365,626</b>	<b>1.1</b>	<b>5.6</b>	<b>1.6</b>	<b>N/A</b>	<b>N/A</b>
Bloomberg Barclays U.S. TIPS Index		1.0	6.6	2.8	2.4	1.9

**1 Target Index as of Mar 1, 2014:** 30% Russell 1000 + 10% Russell 2500 + 15% MSCI ACWI + 5% Alerian MLP + 8% NCREIF-ODCE + 7% ML All US Convertible + 25% BC U.S Int. Gov/Credit Bond. Prior as of Jan 1, 2013: 32% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 8% NCREIF-ODCE + 10% ML All US Convertible + 25% BC Aggregate Bond. Prior as of Sept '12, 35% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 5% NCREIF-ODCE + 10% ML All US Convertible + 25% BC Aggregate Bond. Prior as of Nov '11, 40% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 10% ML All US Convertible + 25% BC Aggregate Bond. Prior as of Aug '09 50% Russell 3000 + 15% MSCI EAFE + 35% Barclays Aggregate; prior 50% Russell 3000 + 15% MSCI EAFE + 35% ML Govt/Corp Bond Index.

**2 Fixed Income Benchmark:** As of Mar 1, 2014: 100% Barclay's U.S. Int. Gov/Credit Bond Index. Prior as of Aug '09: 100% Barclay's Aggregate Bond Index; prior was 100% ML Govt/Corp Bond Index

**Pensacola General Pension and Retirement Fund**  
**Asset Allocation & Performance - Net**  
**September 30, 2016**

	Market Value	QTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
<b>Total Fund</b>	<b>134,907,786</b>	<b>3.6</b>	<b>8.8</b>	<b>3.3</b>	<b>5.9</b>	<b>10.2</b>
Target Index		3.6	10.4	3.8	6.2	10.5
<b>Equity</b>	<b>86,096,010</b>	<b>5.2</b>	<b>10.7</b>	<b>2.2</b>	<b>6.0</b>	<b>12.7</b>
<b>Domestic Equity</b>	<b>50,657,867</b>	<b>4.5</b>	<b>12.9</b>	<b>5.5</b>	<b>8.9</b>	<b>15.2</b>
DRZ Large Cap Value (SMA)	7,405,038	5.3	22.7	3.2	6.6	14.2
Fiduciary Large Cap Value (SMA)	5,748,749	3.0	12.6	6.1	N/A	N/A
Vulcan Large Cap Value (SMA)	5,724,762	5.5	7.8	2.1	N/A	N/A
Russell 1000 Value Index		3.5	16.2	5.4	9.7	16.2
Chase Inv Counsel Large Cap Growth (SMA)	9,429,670	3.1	9.7	6.9	11.7	15.3
Sawgrass Diversified Large Cap Growth (SMA)	9,389,501	0.3	10.8	6.1	10.2	15.3
Russell 1000 Growth Index		4.6	13.8	8.3	11.8	16.6
TS&W SMID Value (SMA)	6,318,158	5.9	15.2	8.1	9.1	17.6
Russell 2500 Value Index		6.2	17.7	7.1	8.1	16.3
Frontier SMID Growth (SMA)	6,641,989	11.2	12.2	6.2	7.6	15.6
Russell 2500 Growth Index		7.0	11.0	7.1	7.4	16.2
<b>MLPs</b>	<b>4,865,267</b>	<b>3.2</b>	<b>11.5</b>	<b>-17.1</b>	<b>N/A</b>	<b>N/A</b>
Salient Master Ltd Partnerships (SMA)	2,494,937	6.0	12.6	-16.5	N/A	N/A
Westwood Master Ltd Partnerships (CF)	2,370,330	0.4	10.3	-17.8	N/A	N/A
Alerian MLP Index		1.1	12.7	-17.2	-4.8	5.0
<b>Convertibles</b>	<b>10,918,677</b>	<b>5.4</b>	<b>7.7</b>	<b>2.7</b>	<b>5.7</b>	<b>N/A</b>
Advent Convertibles Securities (SMA)	5,761,109	5.8	7.5	2.3	4.9	N/A
SSI Convertibles Securities (SMA)	5,157,568	4.8	7.9	3.2	6.8	N/A
ML All Convertibles, All Qualities		6.0	8.8	3.1	6.7	11.4
<b>International Equity</b>	<b>19,654,198</b>	<b>7.8</b>	<b>6.1</b>	<b>-0.8</b>	<b>1.2</b>	<b>7.9</b>



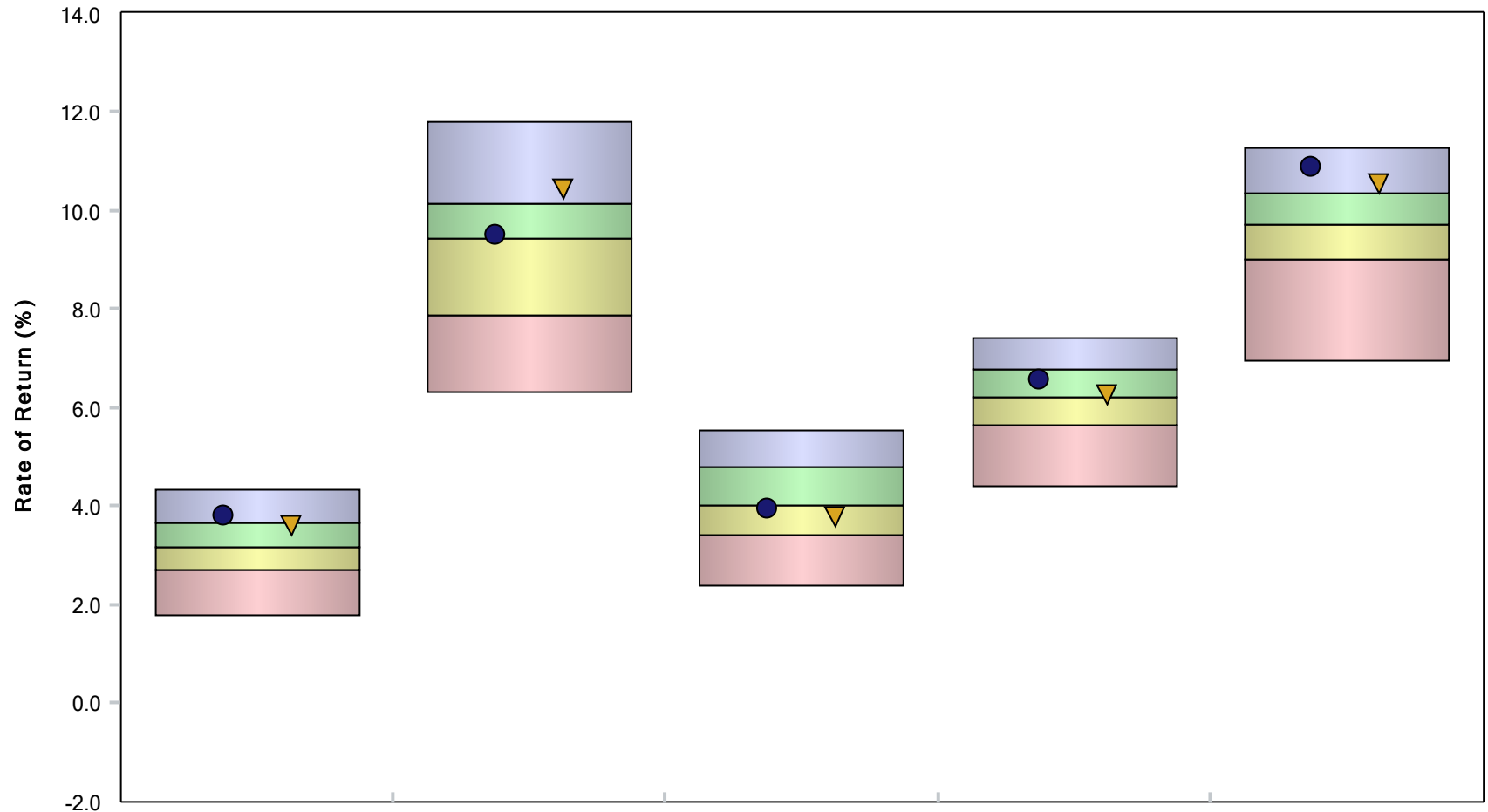
**Pensacola General Pension and Retirement Fund**  
**Asset Allocation & Performance - Net**  
**September 30, 2016**

	Market Value	QTD ROR - Rank	1 Year ROR - Rank	2 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
Am Funds EuroPacific Growth R6 (MF)	10,794,769	8.2 (26)	8.5 (55)	1.6 (25)	3.3 (19)	9.1 (22)
TIF International Equity Series-Primary Class (MF)	8,859,429	7.3 (39)	3.2 (87)	-3.4 (75)	-1.1 (77)	6.5 (59)
MSCI AC World ex USA		7.0	9.8	-1.6	0.6	6.5
<b>Private Real Estate</b>	<b>15,271,496</b>	<b>1.6</b>	<b>8.1</b>	<b>10.3</b>	<b>10.3</b>	<b>N/A</b>
JPMCB RE Strategic Property (CF)	8,207,778	1.8	8.6	11.0	11.0	N/A
UBS Trumbull Property (CF)	7,063,717	1.4	7.6	9.6	9.6	N/A
NCREIF Fund Index-ODCE (VW)		2.1	10.1	12.5	12.4	12.4
<b>Fixed Income</b>	<b>33,540,281</b>	<b>0.6</b>	<b>4.4</b>	<b>3.2</b>	<b>3.5</b>	<b>3.4</b>
GH&A Fixed Income Intermediate (SMA)	8,988,107	0.3	3.7	N/A	N/A	N/A
Integrity Core Intermediate Govt/Cr (SMA)	24,186,547	0.7	4.7	3.5	3.9	3.3
Fixed Income Benchmark		0.2	3.5	3.1	3.0	2.5
iShares TIPS Bond (ETF)	365,626	1.0 (48)	5.4 (61)	1.4 (60)	N/A	N/A
Bloomberg Barclays U.S. TIPS Index		1.0	6.6	2.8	2.4	1.9

**1 Target Index as of Mar 1, 2014:** 30% Russell 1000 + 10% Russell 2500 + 15% MSCI ACWI + 5% Alerian MLP + 8% NCREIF-ODCE + 7% ML All US Convertible + 25% BC U.S Int. Gov/Credit Bond. Prior as of Jan 1, 2013: 32% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 8% NCREIF-ODCE + 10% ML All US Convertible + 25% BC Aggregate Bond. Prior as of Sept '12, 35% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 5% NCREIF-ODCE + 10% ML All US Convertible + 25% BC Aggregate Bond. Prior as of Nov '11, 40% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 10% ML All US Convertible + 25% BC Aggregate Bond. Prior as of Aug '09 50% Russell 3000 + 15% MSCI EAFE + 35% Barclays Aggregate; prior 50% Russell 3000 + 15% MSCI EAFE + 35% ML Govt/Corp Bond Index.

**2 Fixed Income Benchmark:** As of Mar 1, 2014: 100% Barclay's U.S. Int. Gov/Credit Bond Index. Prior as of Aug '09: 100% Barclay's Aggregate Bond Index; prior was 100% ML Govt/Corp Bond Index

**Pensacola General Pension and Retirement Fund**  
**Peer Universe Quartile Ranking**  
**September 30, 2016**



● Total Fund  
▼ Target Index

5th Percentile  
1st Quartile  
Median  
3rd Quartile  
95th Percentile

Quarter  
3.8 (14)  
3.6 (31)

One Year  
9.5 (48)  
10.4 (21)

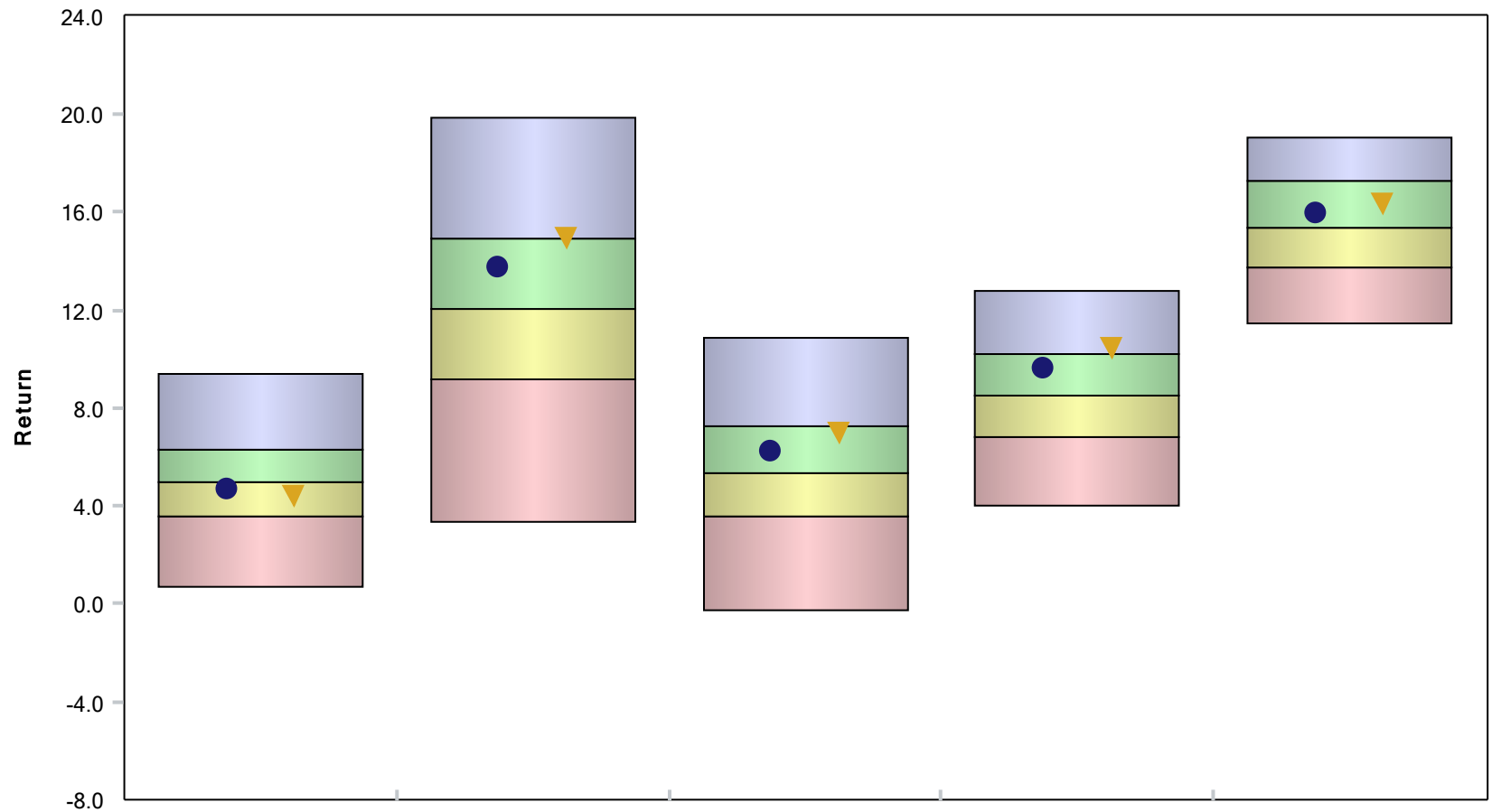
Two Years  
3.9 (58)  
3.8 (65)

Three Years  
6.6 (34)  
6.2 (49)

Five Years  
10.9 (10)  
10.5 (18)

Parentheses contain percentile rankings.  
Calculation based on quarterly data.

**Pensacola General Pension and Retirement Fund  
Peer Universe Quartile Ranking - Domestic Equity  
September 30, 2016**

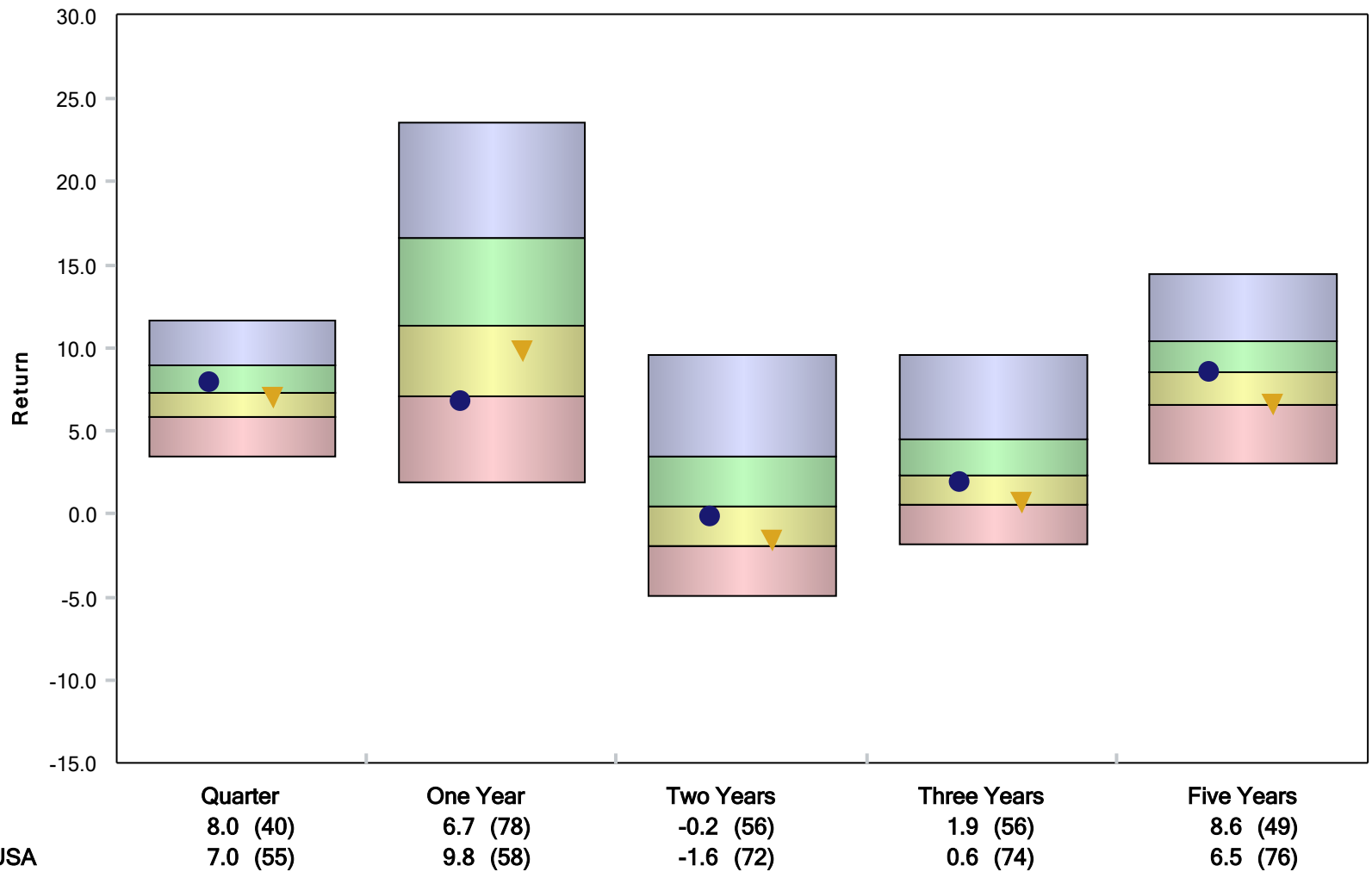


● Domestic Equity  
▼ Russell 3000 Index

	Quarter	One Year	Two Years	Three Years	Five Years
	4.7 (58)	13.7 (37)	6.2 (38)	9.6 (35)	16.0 (37)
	4.4 (59)	15.0 (25)	7.0 (30)	10.4 (23)	16.4 (33)
5th Percentile	9.4	19.8	10.8	12.8	19.0
1st Quartile	6.3	14.9	7.3	10.2	17.3
Median	5.0	12.1	5.4	8.5	15.4
3rd Quartile	3.6	9.2	3.6	6.8	13.7
95th Percentile	0.7	3.4	-0.2	4.0	11.5

Parentheses contain percentile rankings.  
Calculation based on quarterly data.

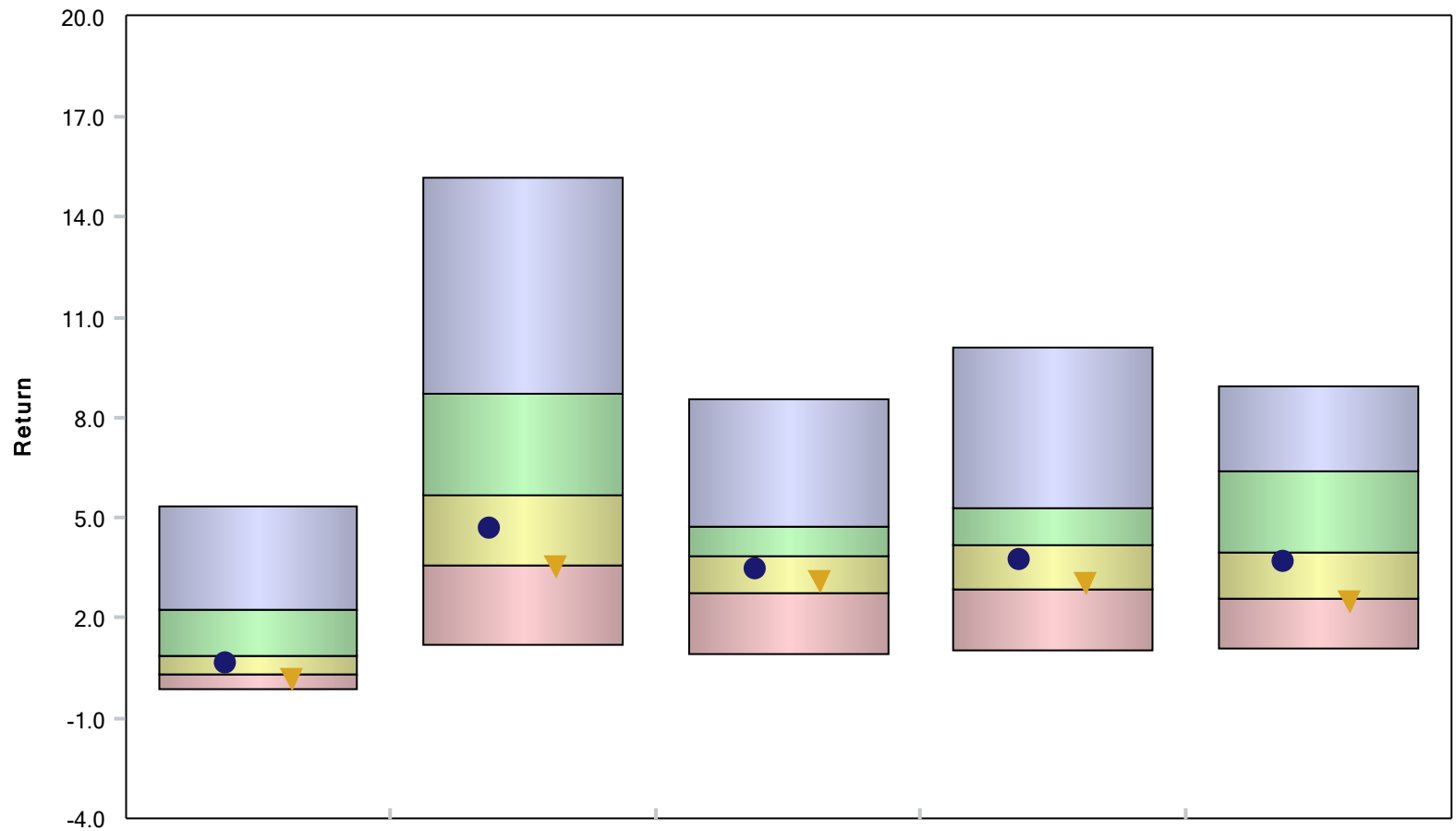
**Pensacola General Pension and Retirement Fund  
Peer Universe Quartile Ranking - International Equity  
September 30, 2016**



5th Percentile	11.6	23.6	9.6	9.5	14.4
1st Quartile	9.0	16.6	3.5	4.5	10.4
Median	7.3	11.3	0.5	2.3	8.5
3rd Quartile	5.8	7.1	-1.9	0.5	6.6
95th Percentile	3.5	1.9	-4.9	-1.9	3.0

Parentheses contain percentile rankings.  
Calculation based on quarterly data.

**Pensacola General Pension and Retirement Fund  
Peer Universe Quartile Ranking - Fixed Income  
September 30, 2016**



● Fixed Income  
▼ Fixed Income Benchmark

5th Percentile  
1st Quartile  
Median  
3rd Quartile  
95th Percentile

**Quarter**  
**0.7 (57)**  
**0.2 (83)**

**One Year**  
**4.7 (64)**  
**3.5 (77)**

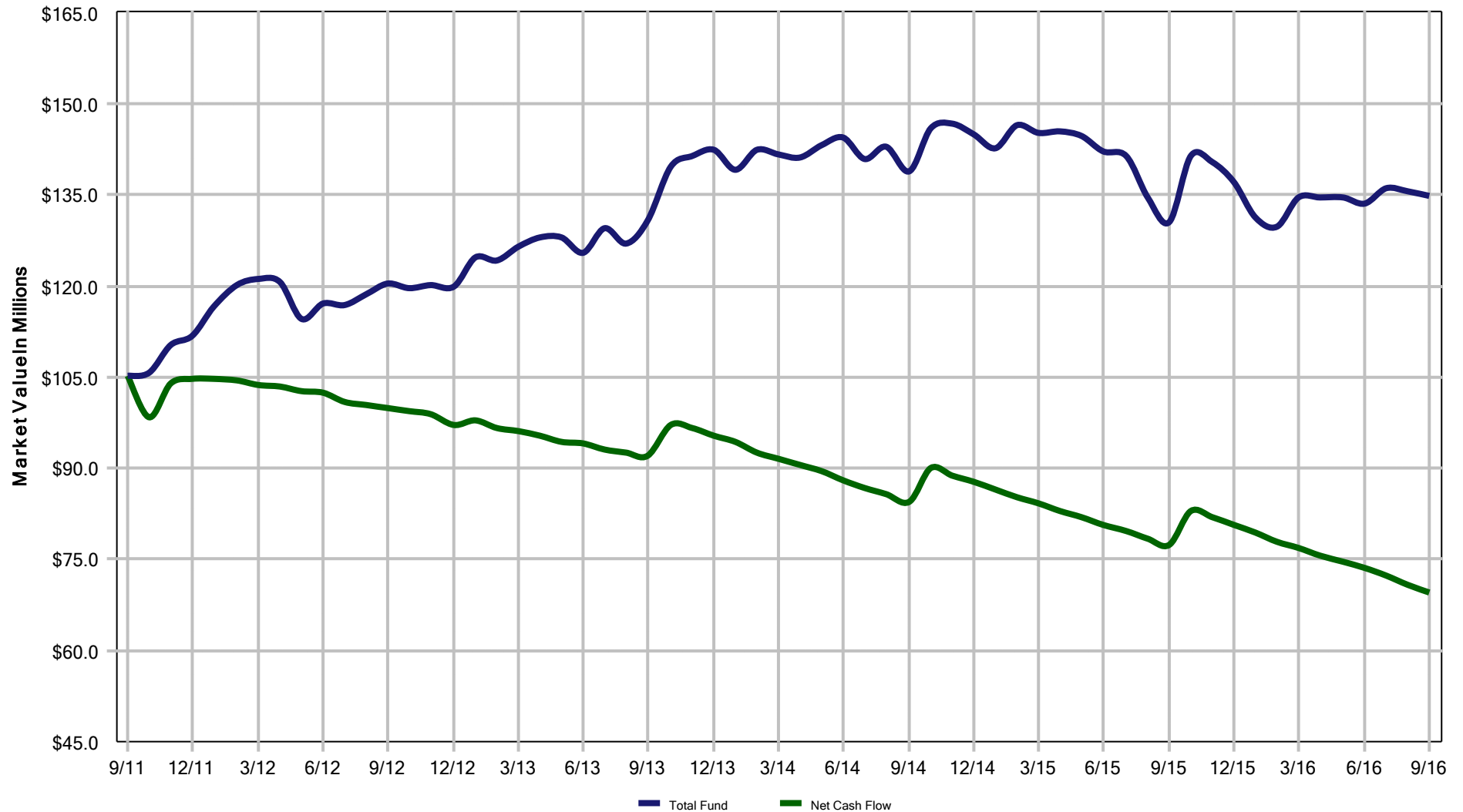
**Two Years**  
**3.5 (59)**  
**3.1 (68)**

**Three Years**  
**3.8 (60)**  
**3.0 (73)**

**Five Years**  
**3.7 (56)**  
**2.5 (78)**

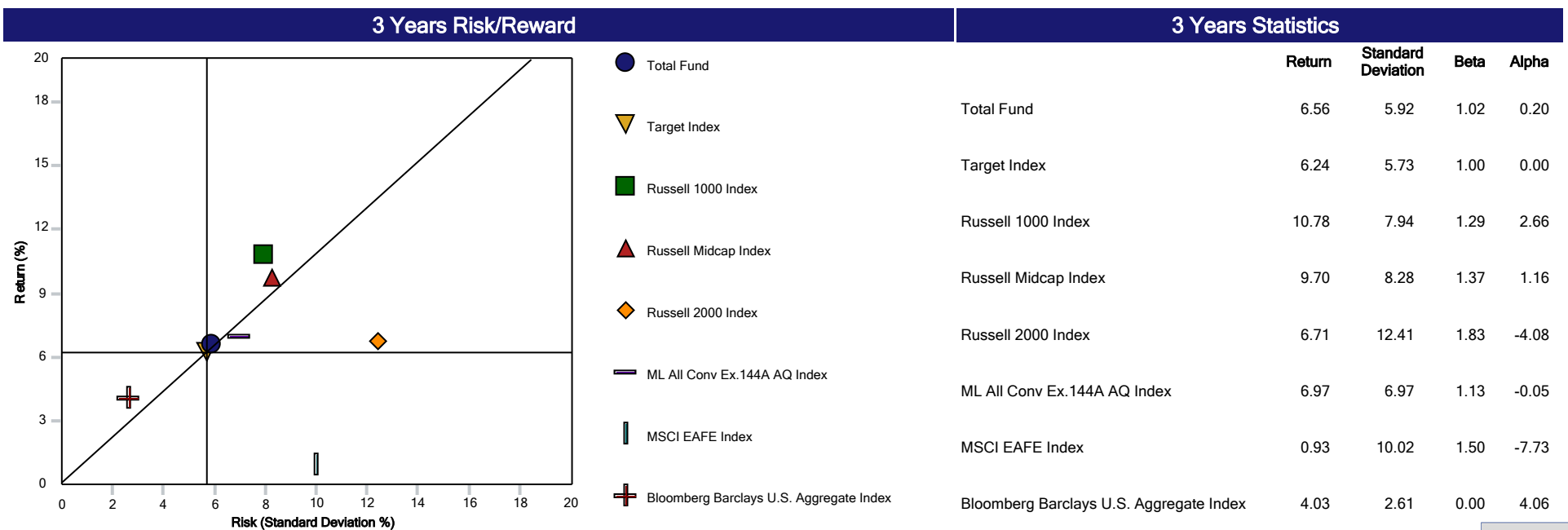
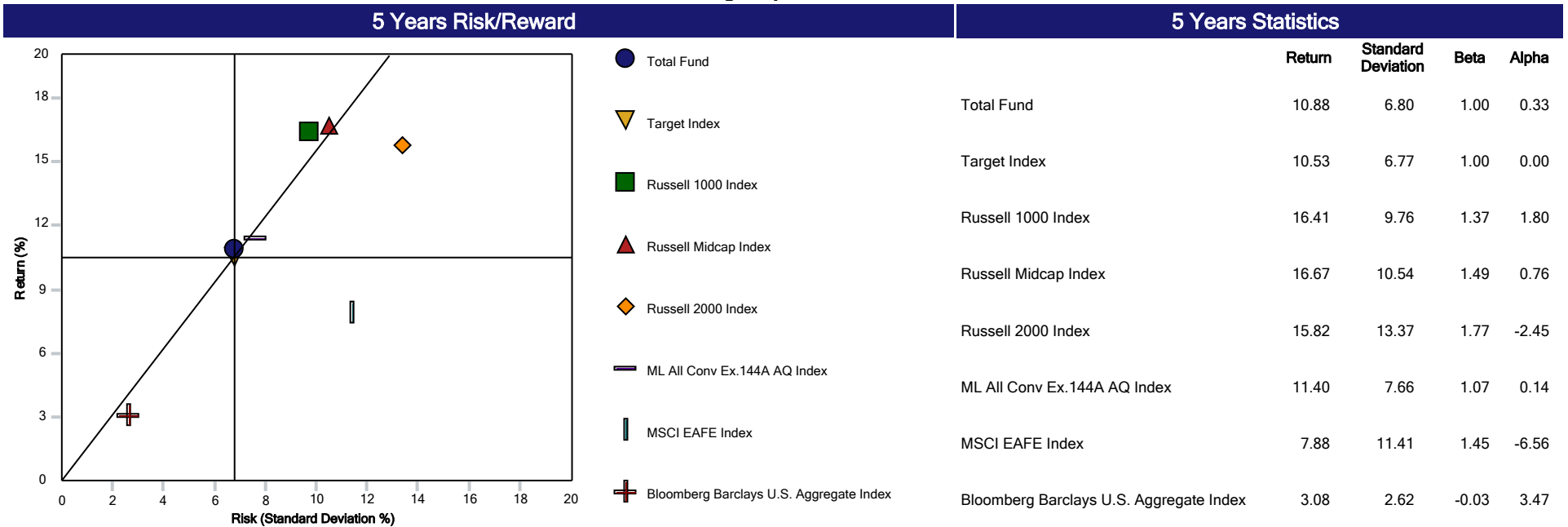
Parentheses contain percentile rankings.  
Calculation based on quarterly data.

**Pensacola General Pension and Retirement Fund**  
**Growth of Investments**  
**October 1, 2011 Through September 30, 2016**

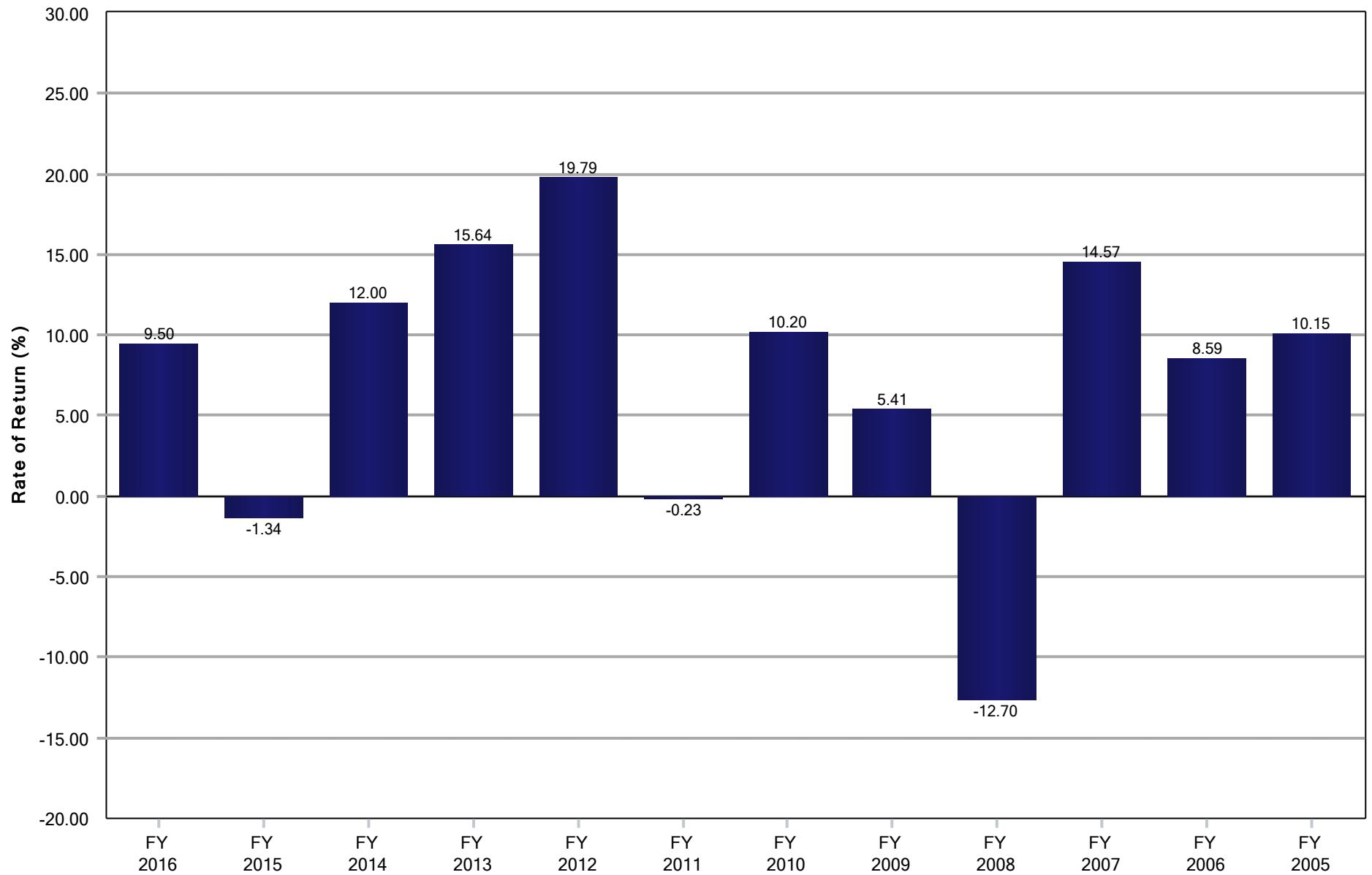


<u>Beginning MV</u>	<u>Ending MV</u>	<u>Annualized ROR</u>
\$105,289,611	\$134,907,786	10.9

**Pensacola General Pension and Retirement Fund**  
**Capital Market Line**  
**Period Ending September 30, 2016**



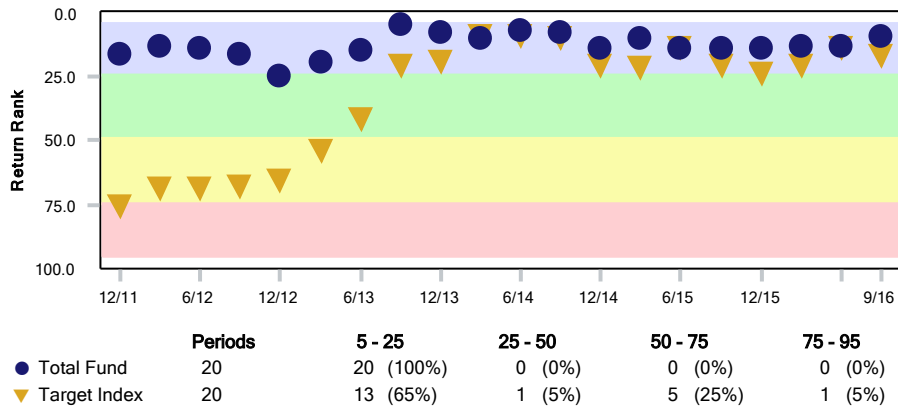
Pensacola General Pension and Retirement Fund  
Fiscal Year Rates of Return  
September 30, 2016





**Pensacola General Pension and Retirement Fund**  
**Total Fund**  
**September 30, 2016**

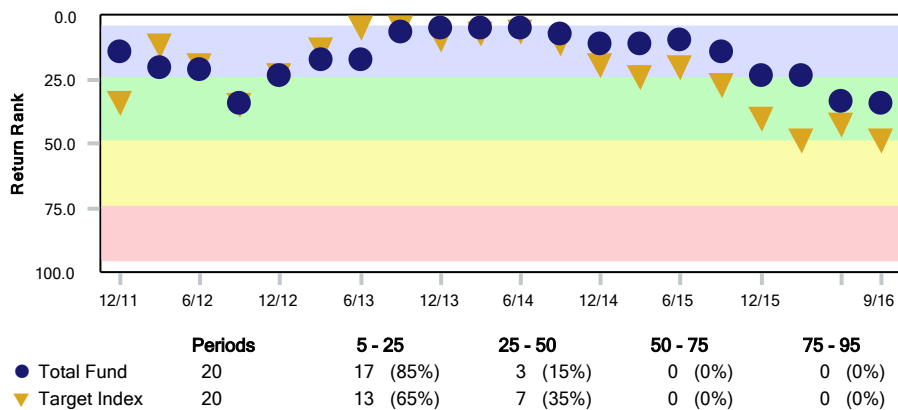
**5 Years Rolling Percentile Ranking - 5 Years**



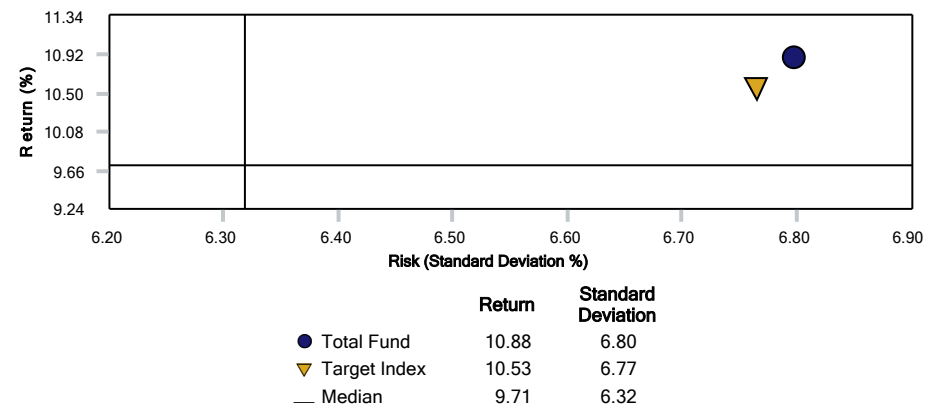
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

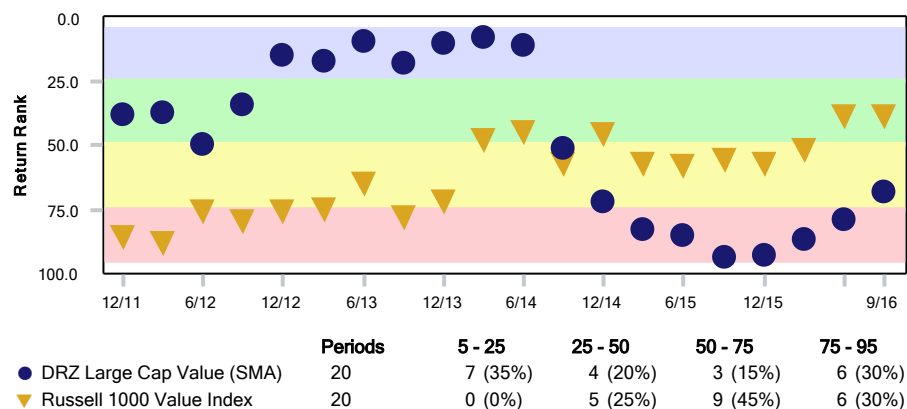
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Total Fund	10.88	6.80	0.33	1.00	1.56	98.83	102.48
Target Index	10.53	6.77	0.00	1.00	1.52	100.00	100.00

**Historical Statistics - 3 Years**

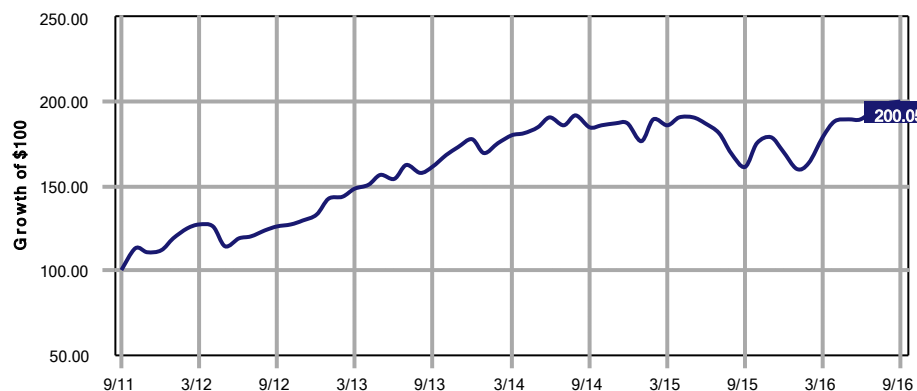
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Total Fund	6.56	5.92	0.20	1.02	1.10	102.99	104.58
Target Index	6.24	5.73	0.00	1.00	1.08	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**DRZ Large Cap Value (SMA)**  
**September 30, 2016**

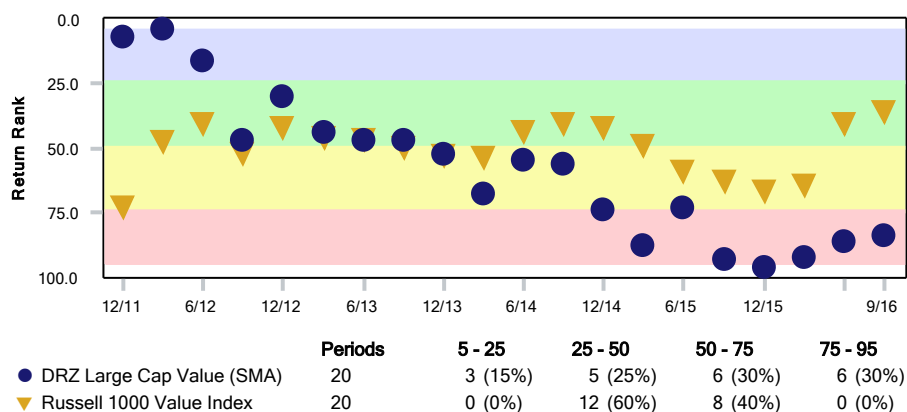
**5 Years Rolling Percentile Ranking - 5 Years**



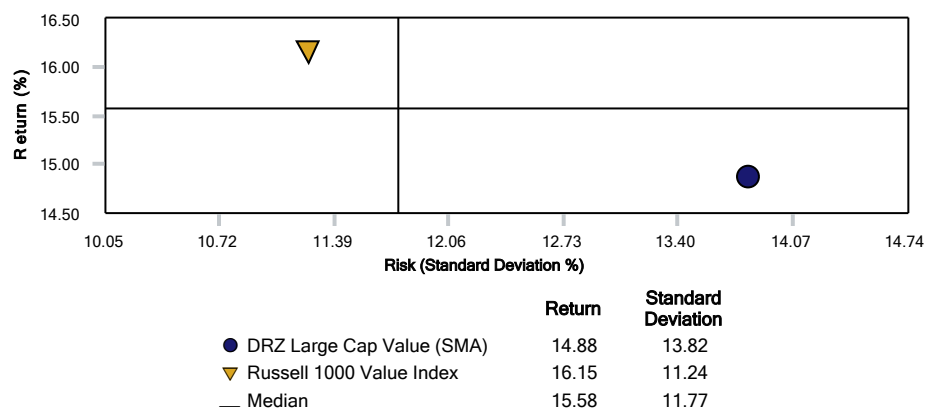
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

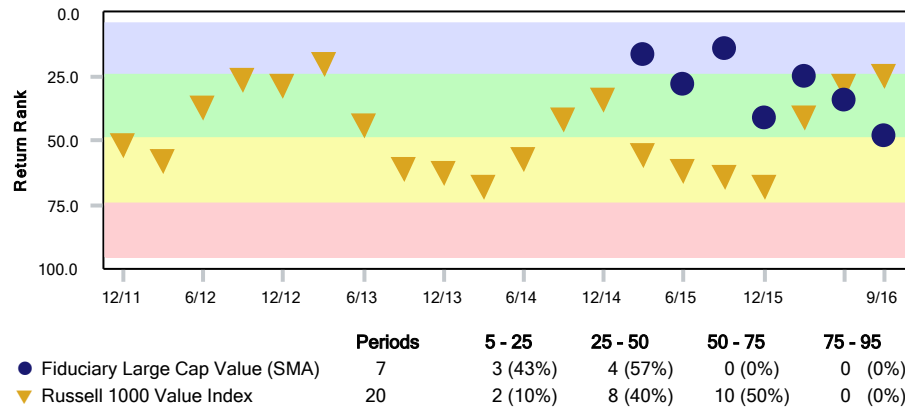
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
DRZ Large Cap Value (SMA)	14.88	13.82	-3.44	1.17	1.07	121.82	104.57
Russell 1000 Value Index	16.15	11.24	0.00	1.00	1.39	100.00	100.00

**Historical Statistics - 3 Years**

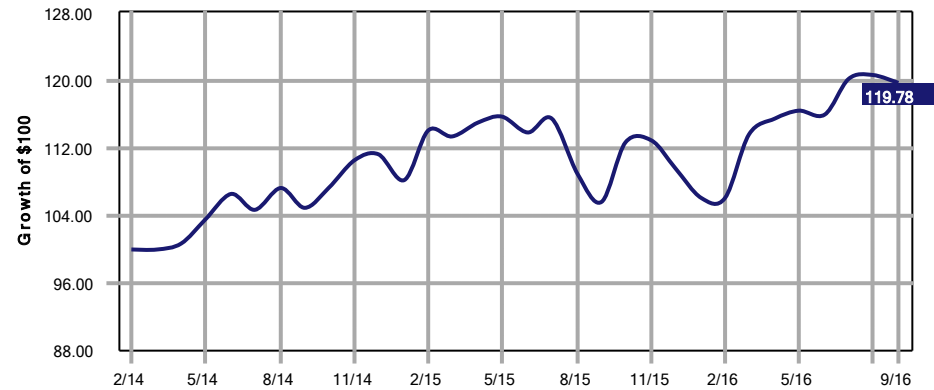
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
DRZ Large Cap Value (SMA)	7.23	13.52	-3.92	1.21	0.58	127.26	104.38
Russell 1000 Value Index	9.70	10.58	0.00	1.00	0.92	100.00	100.00

**Pensacola General Pension and Retirement Fund  
Fiduciary Large Cap Value (SMA)  
September 30, 2016**

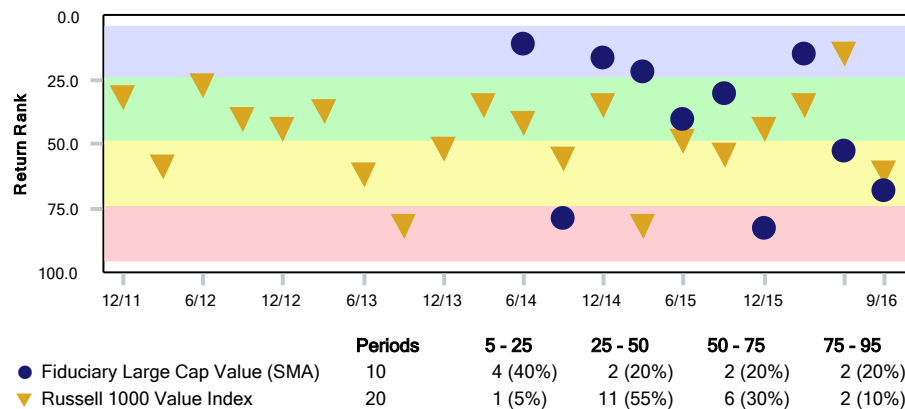
**1 Year Rolling Percentile Ranking - 5 Years**



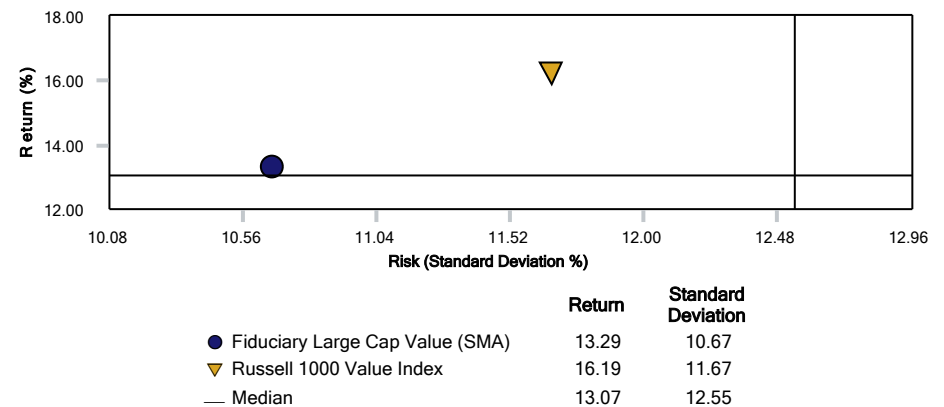
**Growth of a Dollar**



**1 Quarter Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 1 Year**



**Historical Statistics - 1 Year**

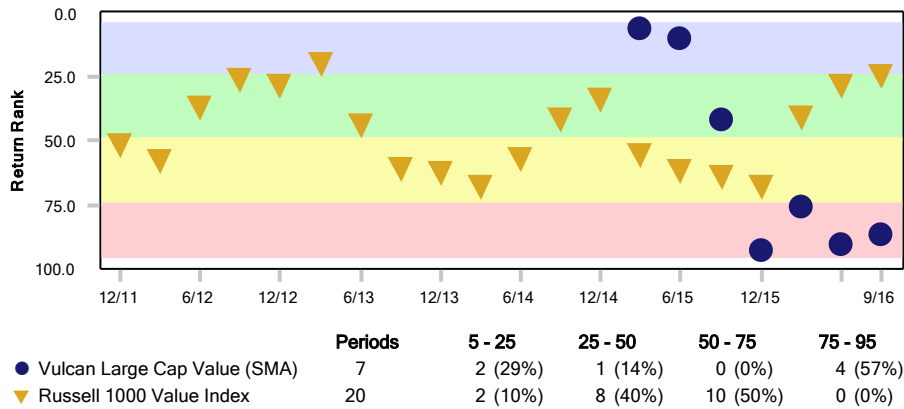
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Fiduciary Large Cap Value (SMA)	13.29	10.67	-0.95	0.89	1.21	90.48	85.47
Russell 1000 Value Index	16.19	11.67	0.00	1.00	1.34	100.00	100.00

**Historical Statistics - 1 Quarter**

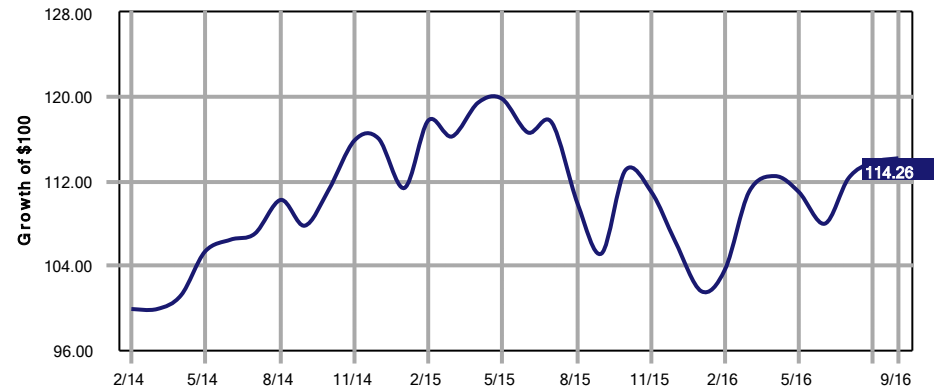
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Fiduciary Large Cap Value (SMA)	3.20	1.81	-0.54	1.39	0.58	345.68	107.08
Russell 1000 Value Index	3.48	1.30	0.00	1.00	0.87	100.00	100.00

**Pensacola General Pension and Retirement Fund  
Vulcan Large Cap Value (SMA)  
September 30, 2016**

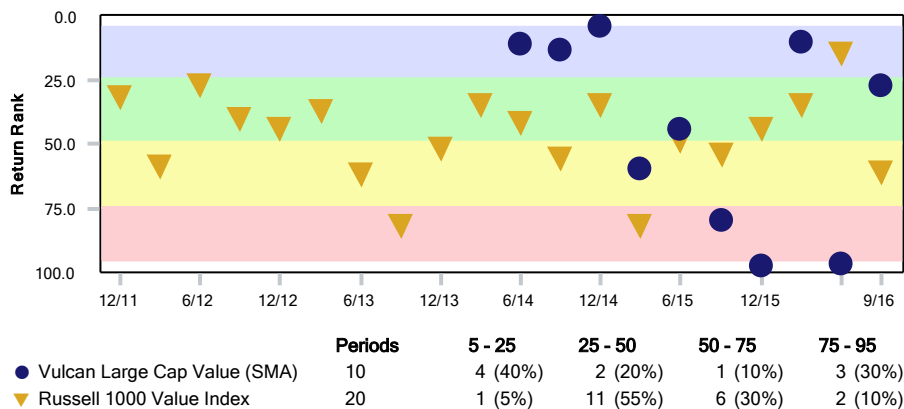
**1 Year Rolling Percentile Ranking - 5 Years**



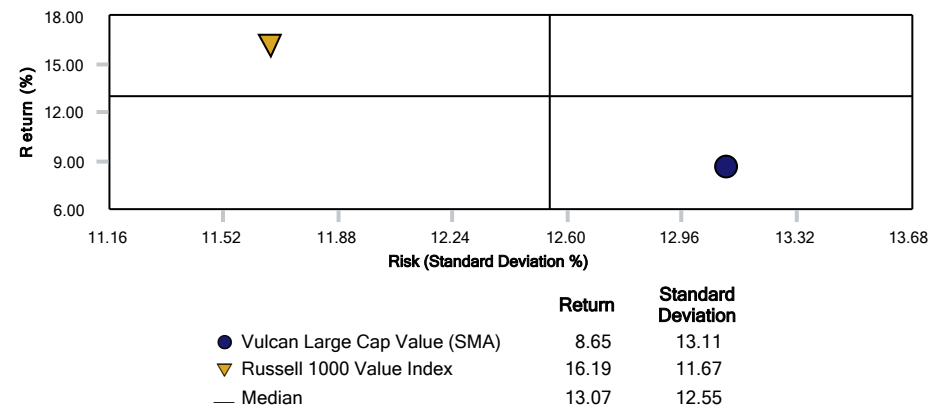
**Growth of a Dollar**



**1 Quarter Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 1 Year**



**Historical Statistics - 1 Year**

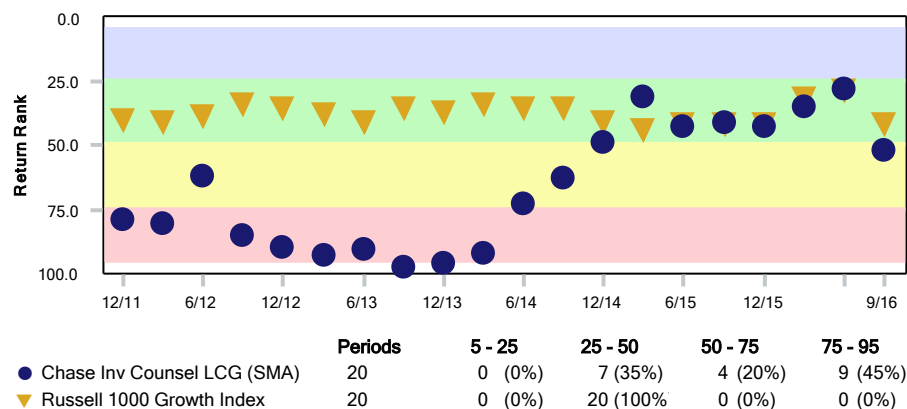
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Vulcan Large Cap Value (SMA)	8.65	13.11	-6.51	1.01	0.69	81.08	65.57
Russell 1000 Value Index	16.19	11.67	0.00	1.00	1.34	100.00	100.00

**Historical Statistics - 1 Quarter**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Vulcan Large Cap Value (SMA)	5.70	1.49	0.55	1.15	1.24	-180.57	142.88
Russell 1000 Value Index	3.48	1.30	0.00	1.00	0.87	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**Chase Inv Counsel LCG (SMA)**  
**September 30, 2016**

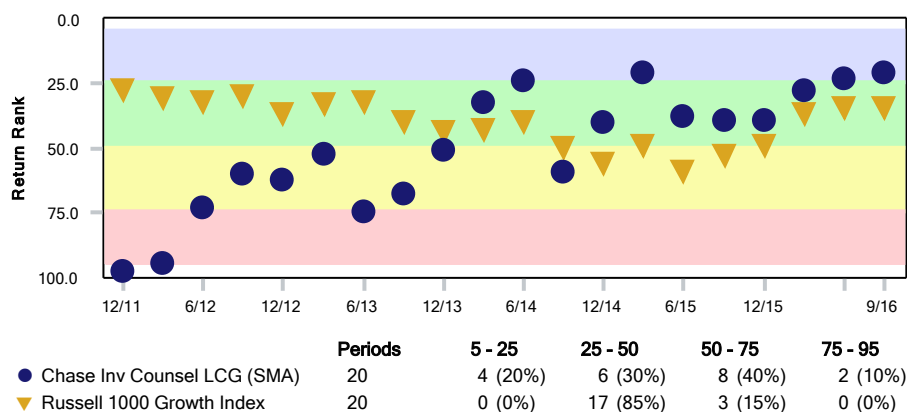
**5 Years Rolling Percentile Ranking - 5 Years**



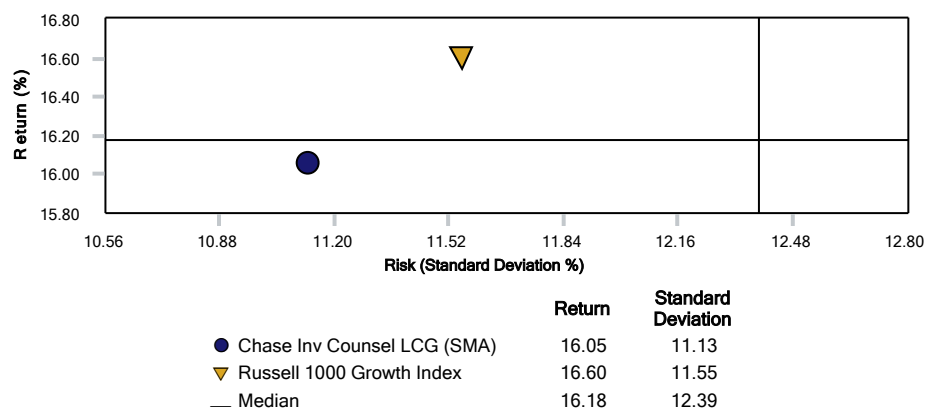
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

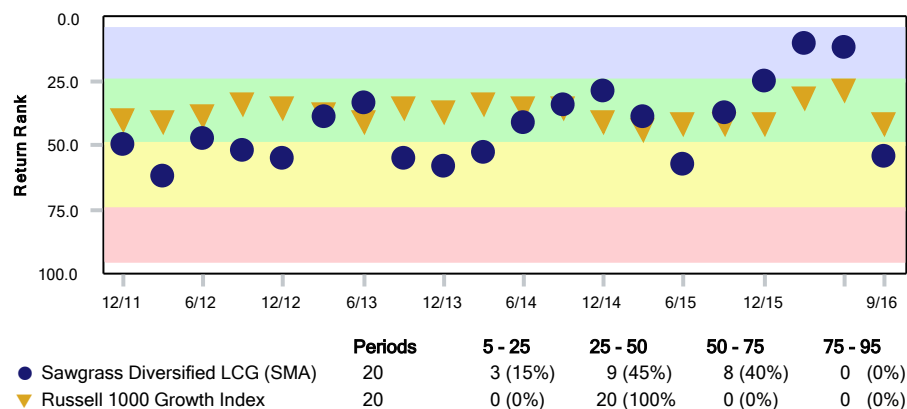
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Chase Inv Counsel LCG (SMA)	16.05	11.13	0.84	0.92	1.39	89.18	94.13
Russell 1000 Growth Index	16.60	11.55	0.00	1.00	1.39	100.00	100.00

**Historical Statistics - 3 Years**

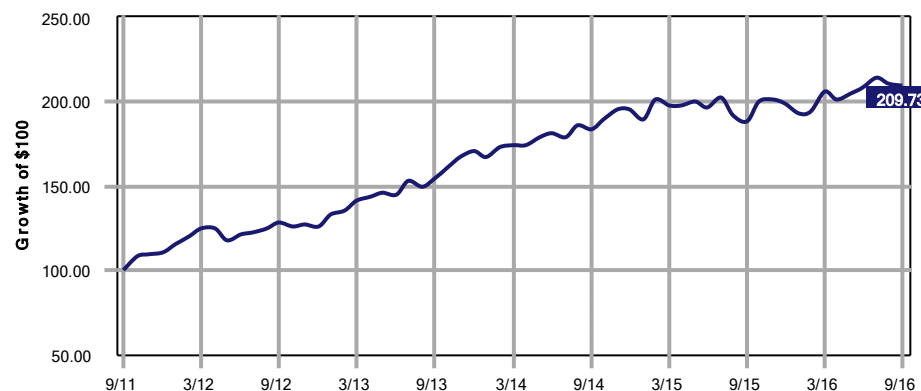
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Chase Inv Counsel LCG (SMA)	12.39	11.20	1.26	0.94	1.10	88.66	97.14
Russell 1000 Growth Index	11.83	11.28	0.00	1.00	1.04	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**Sawgrass Diversified LCG (SMA)**  
September 30, 2016

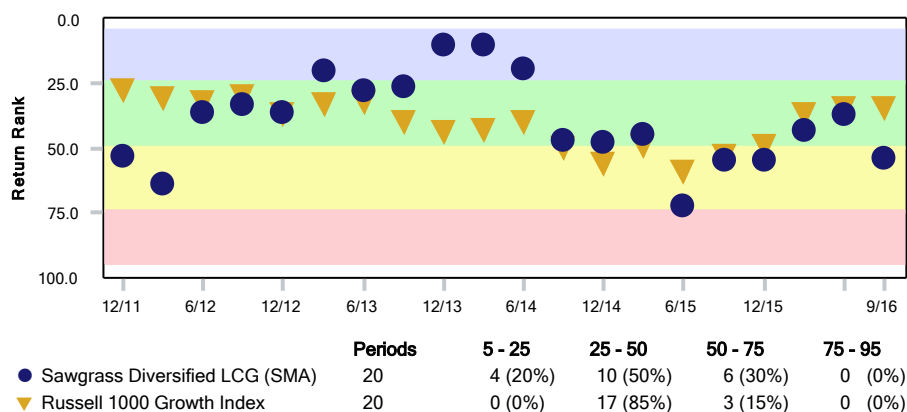
**5 Years Rolling Percentile Ranking - 5 Years**



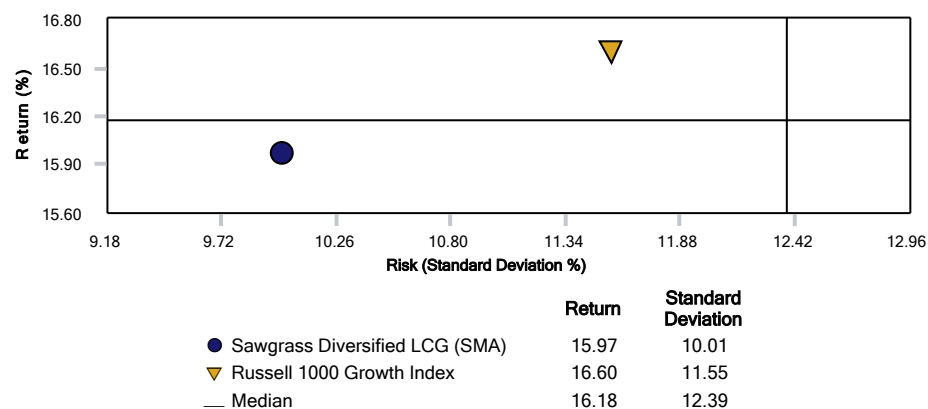
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

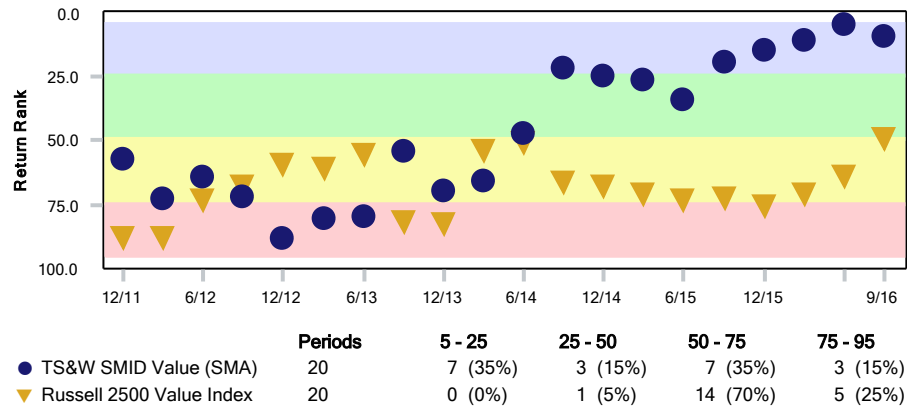
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Sawgrass Diversified LCG (SMA)	15.97	10.01	2.00	0.83	1.53	74.87	88.35
Russell 1000 Growth Index	16.60	11.55	0.00	1.00	1.39	100.00	100.00

**Historical Statistics - 3 Years**

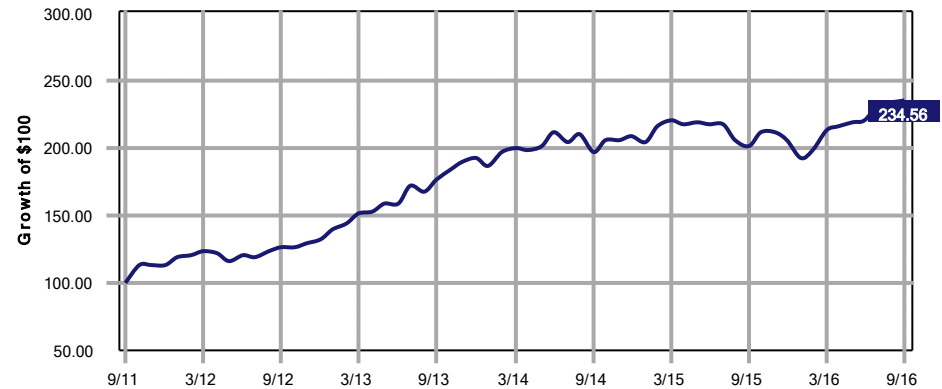
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Sawgrass Diversified LCG (SMA)	10.76	9.78	0.91	0.83	1.09	78.54	85.06
Russell 1000 Growth Index	11.83	11.28	0.00	1.00	1.04	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**TS&W SMID Value (SMA)**  
**September 30, 2016**

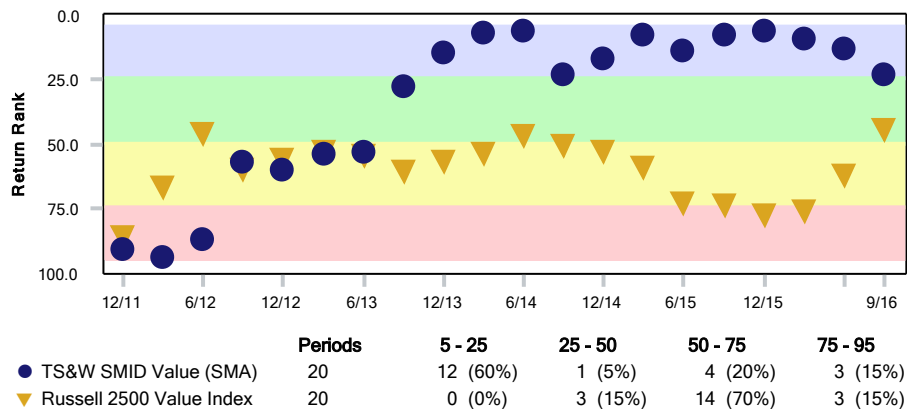
**5 Years Rolling Percentile Ranking - 5 Years**



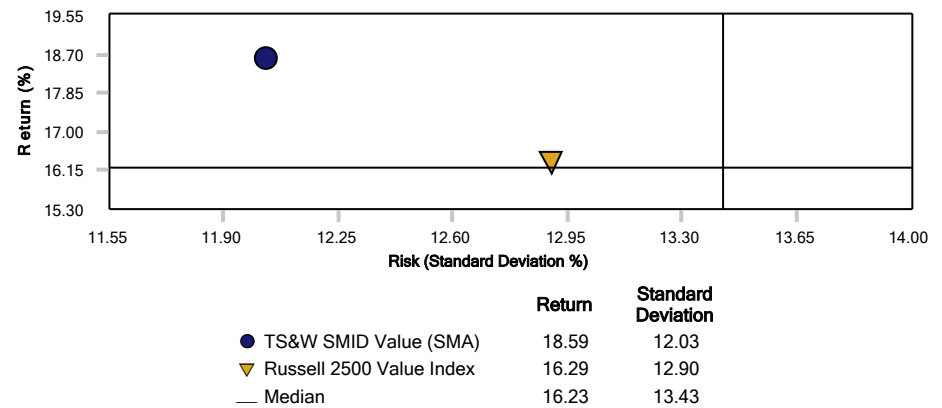
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

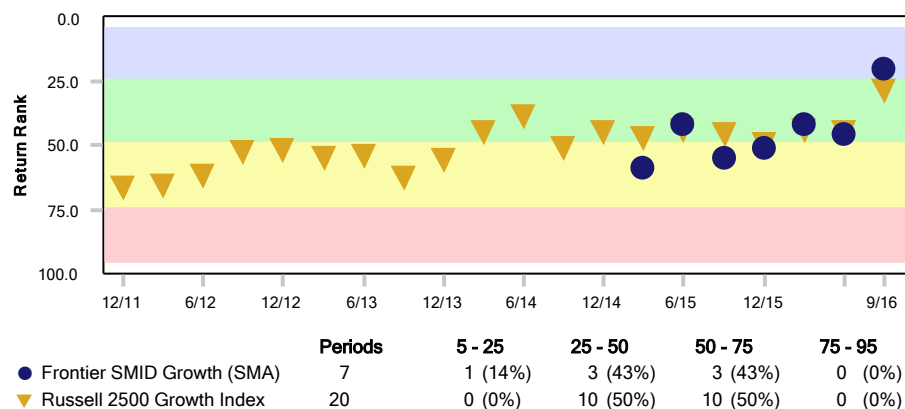
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
TS&W SMID Value (SMA)	18.59	12.03	3.53	0.90	1.48	78.35	98.41
Russell 2500 Value Index	16.29	12.90	0.00	1.00	1.23	100.00	100.00

**Historical Statistics - 3 Years**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
TS&W SMID Value (SMA)	10.05	11.22	2.65	0.90	0.91	80.73	96.18
Russell 2500 Value Index	8.05	12.11	0.00	1.00	0.69	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**Frontier SMID Growth (SMA)**  
**September 30, 2016**

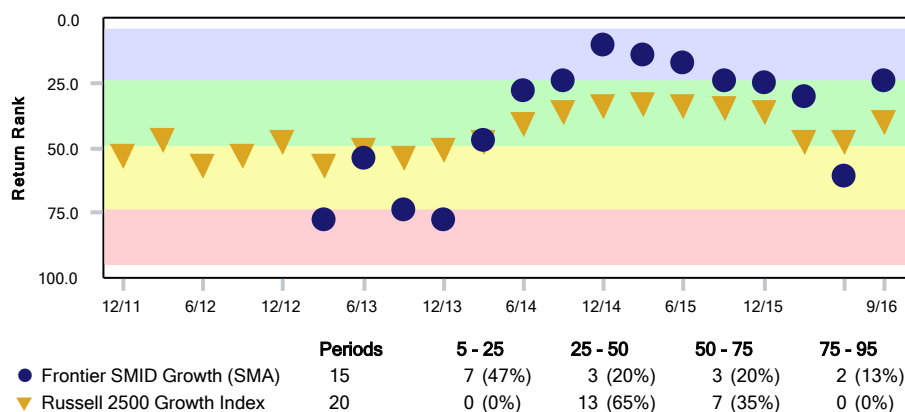
**5 Years Rolling Percentile Ranking - 5 Years**



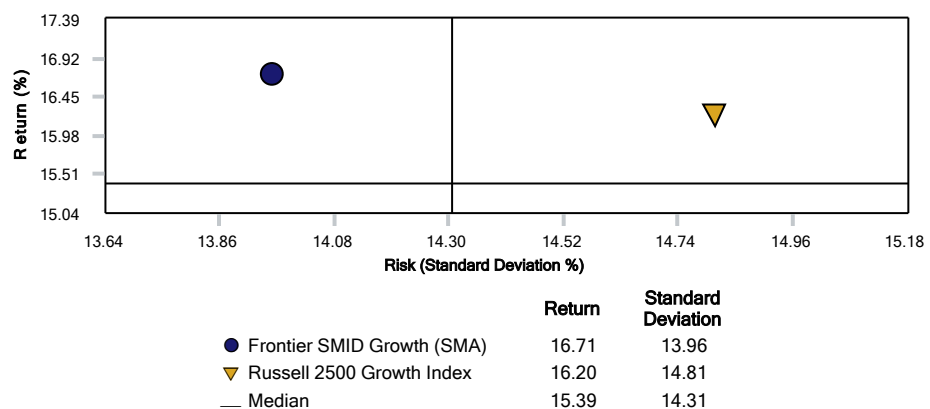
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Frontier SMID Growth (SMA)	16.71	13.96	2.00	0.90	1.18	91.10	97.21
Russell 2500 Growth Index	16.20	14.81	0.00	1.00	1.09	100.00	100.00

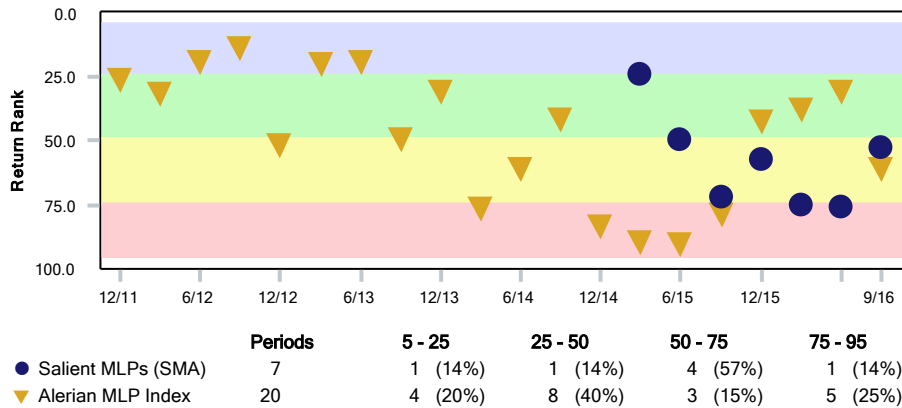
**Historical Statistics - 3 Years**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Frontier SMID Growth (SMA)	8.74	13.53	1.82	0.92	0.68	88.59	97.34
Russell 2500 Growth Index	7.43	13.92	0.00	1.00	0.58	100.00	100.00

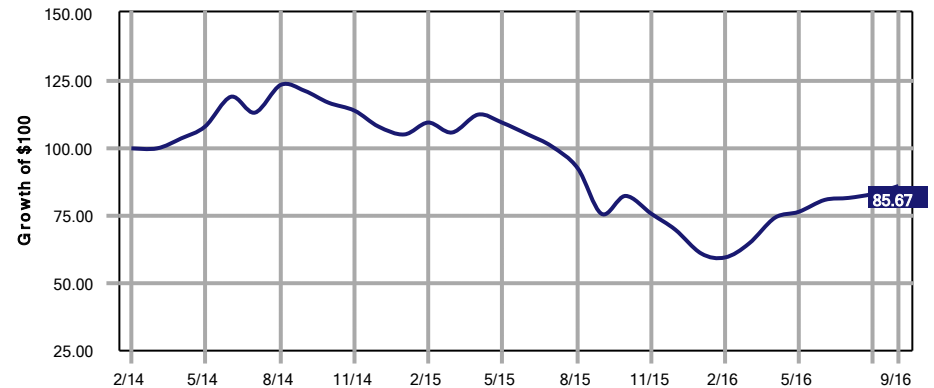


**Pensacola General Pension and Retirement Fund**  
**Salient MLPs (SMA)**  
**September 30, 2016**

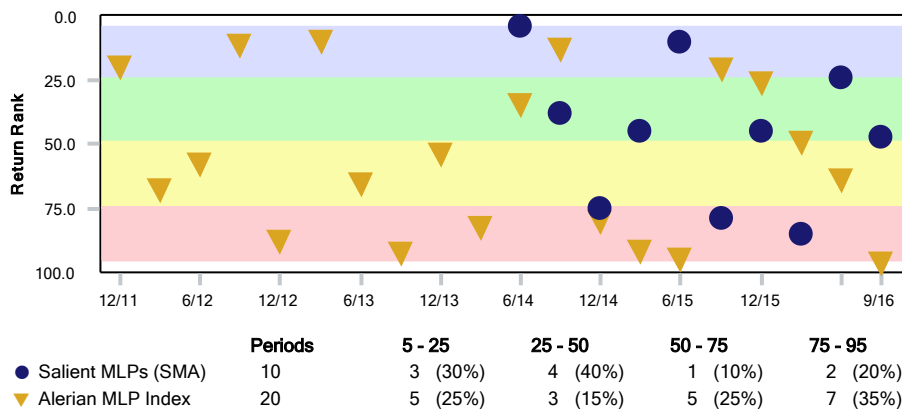
**1 Year Rolling Percentile Ranking - 5 Years**



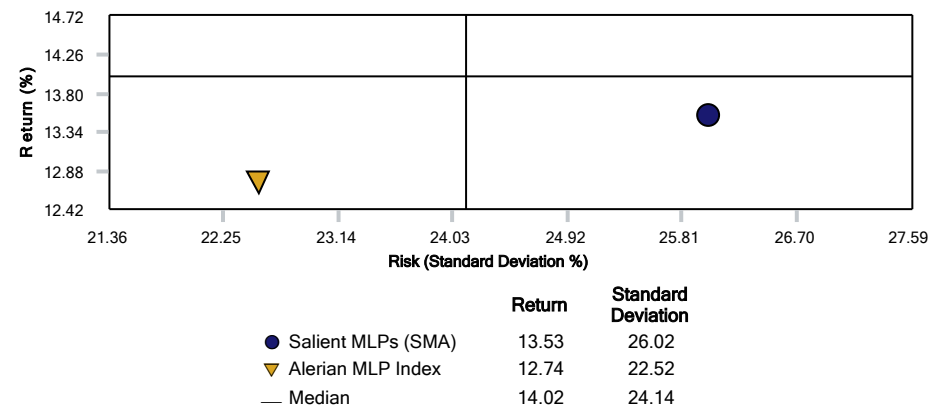
**Growth of a Dollar**



**1 Quarter Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 1 Year**



**Historical Statistics - 1 Year**

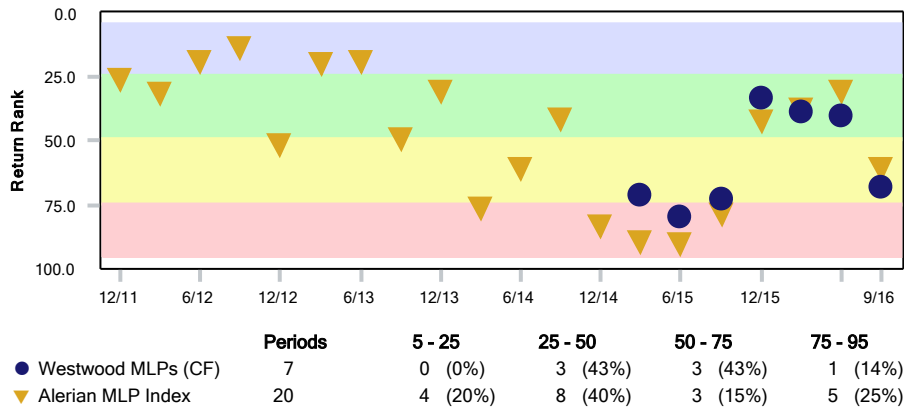
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Salient MLPs (SMA)	13.53	26.02	-0.18	1.12	0.61	114.69	113.18
Alerian MLP Index	12.74	22.52	0.00	1.00	0.64	100.00	100.00

**Historical Statistics - 1 Quarter**

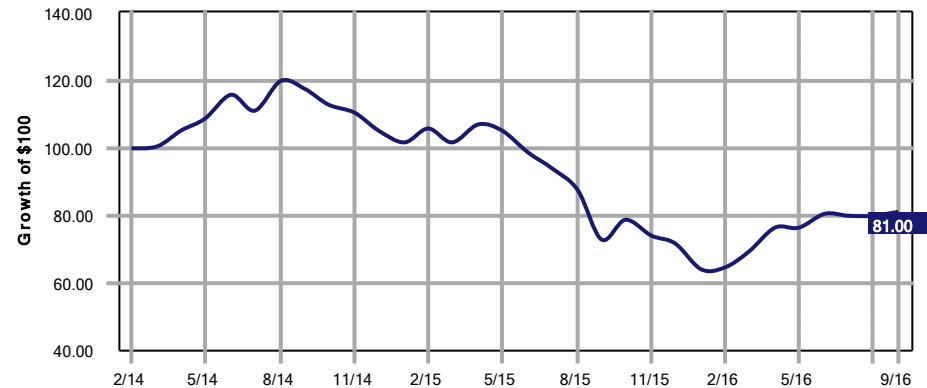
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Salient MLPs (SMA)	6.19	0.98	1.92	0.29	2.06	-156.77	166.59
Alerian MLP Index	1.07	1.30	0.00	1.00	0.26	100.00	100.00

**Pensacola General Pension and Retirement Fund  
Westwood MLPs (CF)  
September 30, 2016**

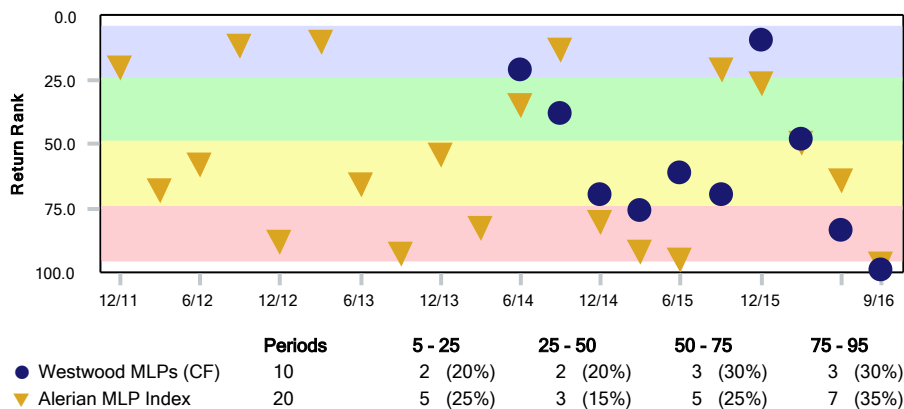
**1 Year Rolling Percentile Ranking - 5 Years**



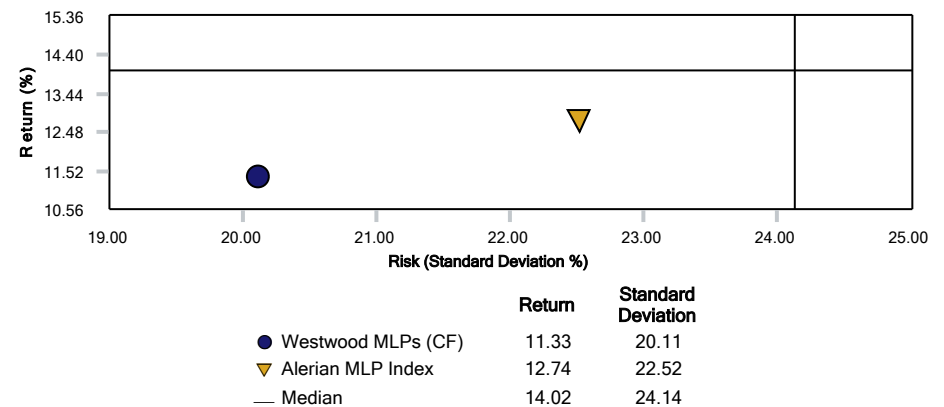
**Growth of a Dollar**



**1 Quarter Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 1 Year**



**Historical Statistics - 1 Year**

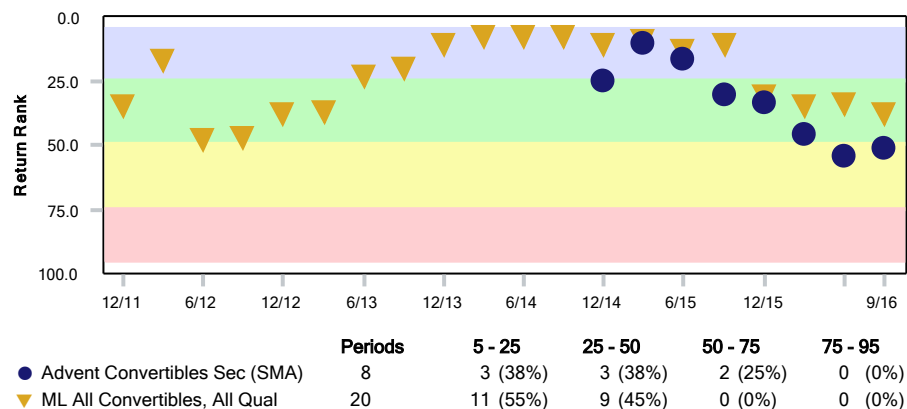
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Westwood MLPs (CF)	11.33	20.11	-0.06	0.88	0.63	79.43	82.56
Alerian MLP Index	12.74	22.52	0.00	1.00	0.64	100.00	100.00

**Historical Statistics - 1 Quarter**

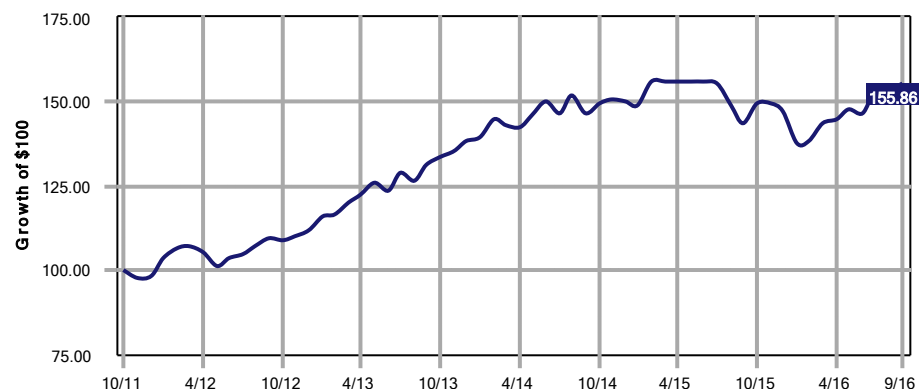
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Westwood MLPs (CF)	0.66	0.95	0.06	0.46	0.21	9.56	33.04
Alerian MLP Index	1.07	1.30	0.00	1.00	0.26	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**Advent Convertibles Sec (SMA)**  
**September 30, 2016**

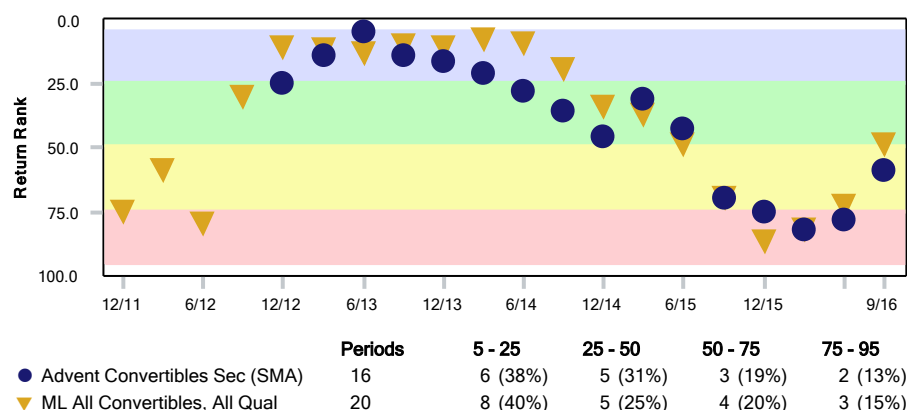
**3 Years Rolling Percentile Ranking - 5 Years**



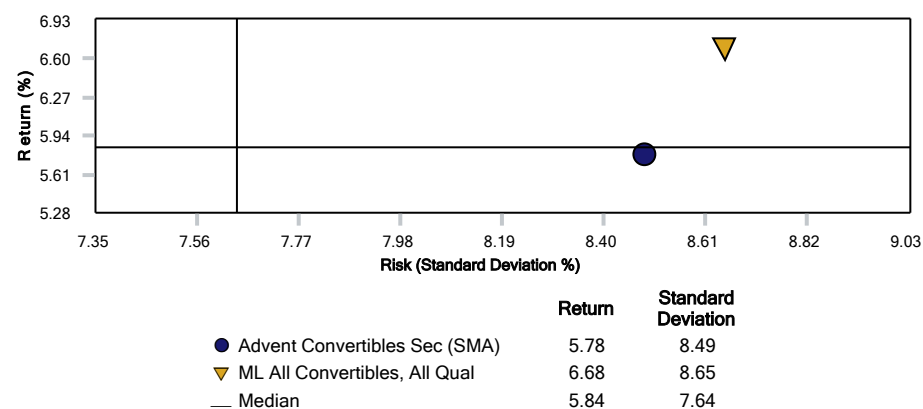
**Growth of a Dollar**



**1 Year Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 3 Years**



**Historical Statistics - 3 Years**

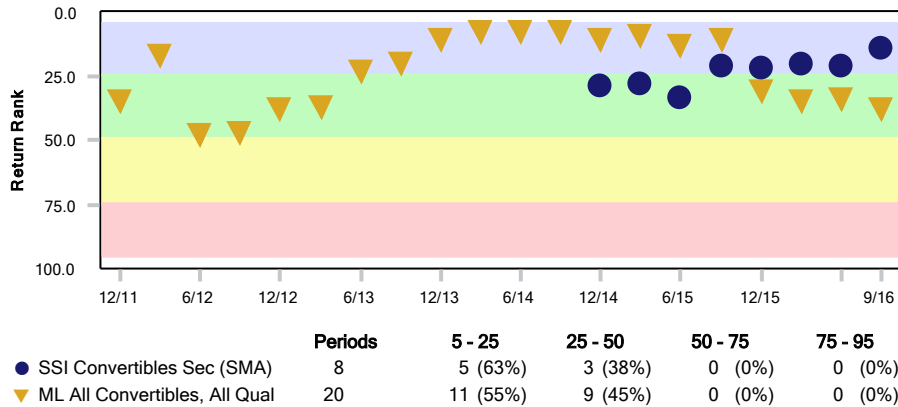
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Advent Convertibles Sec (SMA)	5.78	8.49	-0.50	0.95	0.70	89.02	88.33
ML All Convertibles, All Qual	6.68	8.65	0.00	1.00	0.78	100.00	100.00

**Historical Statistics - 1 Year**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Advent Convertibles Sec (SMA)	8.40	9.58	0.10	0.94	0.88	82.97	89.17
ML All Convertibles, All Qual	8.79	9.95	0.00	1.00	0.88	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**SSI Convertibles Sec (SMA)**  
**September 30, 2016**

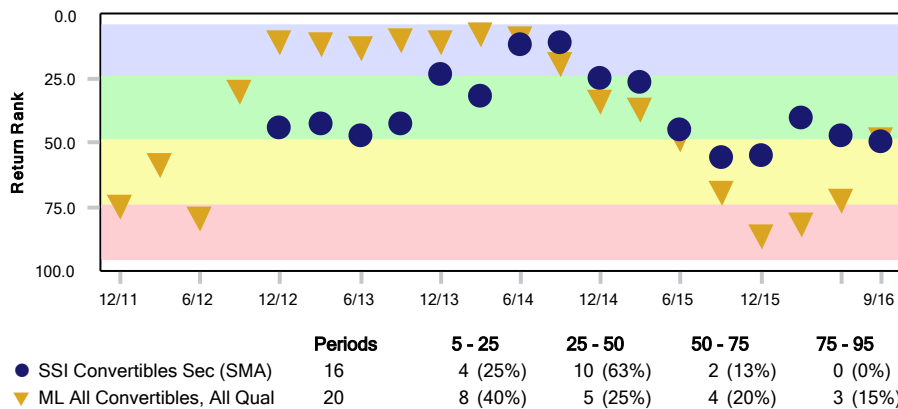
**3 Years Rolling Percentile Ranking - 5 Years**



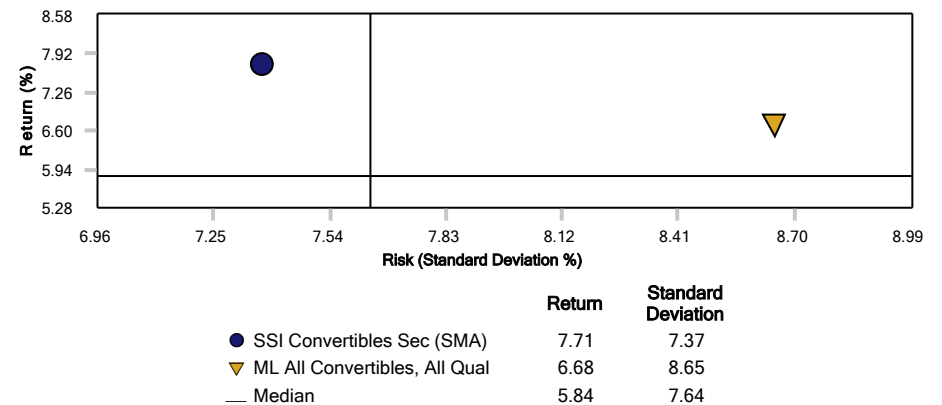
**Growth of a Dollar**



**1 Year Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 3 Years**



**Historical Statistics - 3 Years**

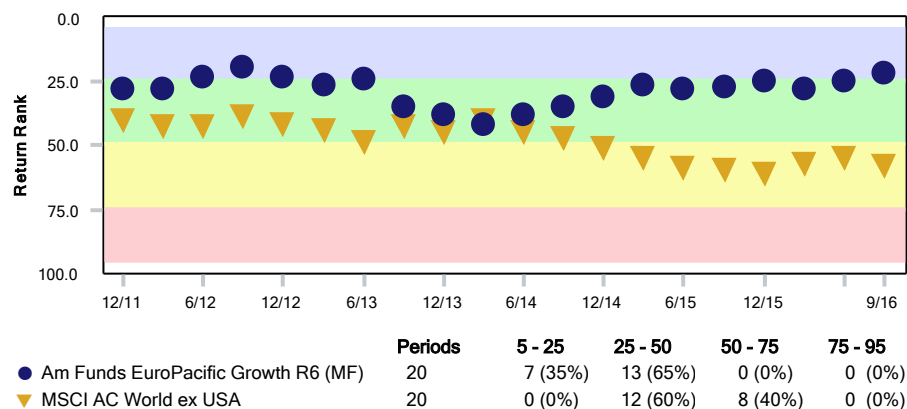
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
SSI Convertibles Sec (SMA)	7.71	7.37	2.06	0.83	1.04	71.15	88.92
ML All Convertibles, All Qual	6.68	8.65	0.00	1.00	0.78	100.00	100.00

**Historical Statistics - 1 Year**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
SSI Convertibles Sec (SMA)	8.78	7.86	1.91	0.77	1.09	60.83	79.07
ML All Convertibles, All Qual	8.79	9.95	0.00	1.00	0.88	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**Am Funds EuroPacific Growth R6 (MF)**  
**September 30, 2016**

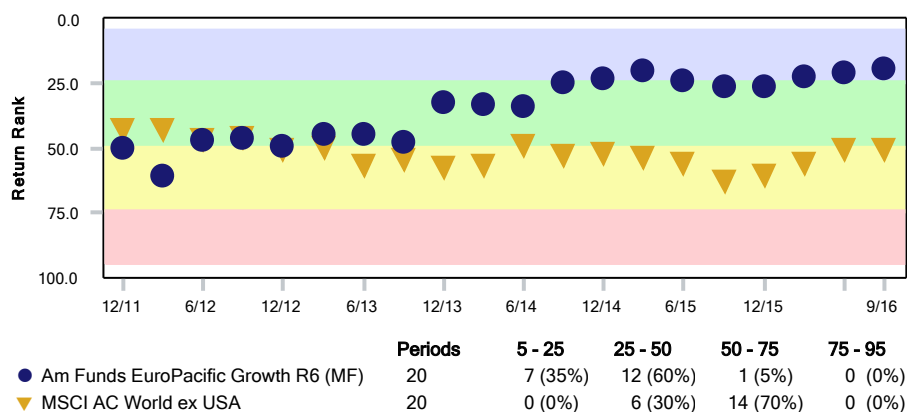
**5 Years Rolling Percentile Ranking - 5 Years**



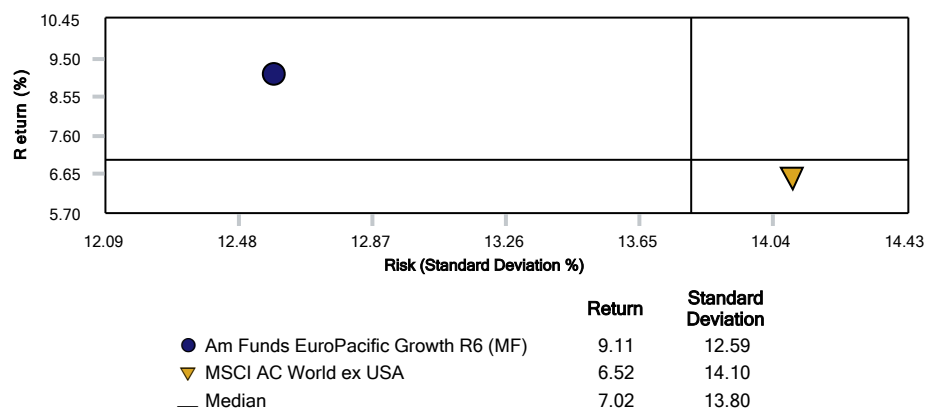
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

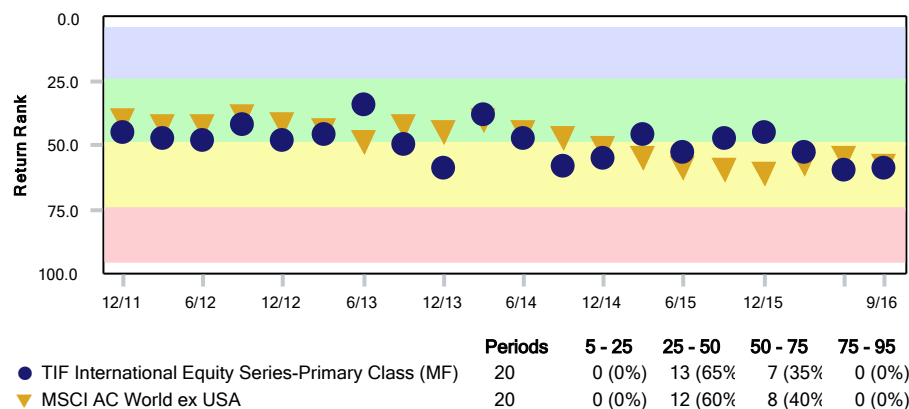
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Am Funds EuroPacific Growth R6 (MF)	9.11	12.59	3.26	0.86	0.75	76.23	93.57
MSCI AC World ex USA	6.52	14.10	0.00	1.00	0.51	100.00	100.00

**Historical Statistics - 3 Years**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Am Funds EuroPacific Growth R6 (MF)	3.34	11.13	2.75	0.84	0.34	75.34	91.63
MSCI AC World ex USA	0.64	12.53	0.00	1.00	0.11	100.00	100.00

**Pensacola General Pension and Retirement Fund  
TIF International Equity Series-Primary Class (MF)  
September 30, 2016**

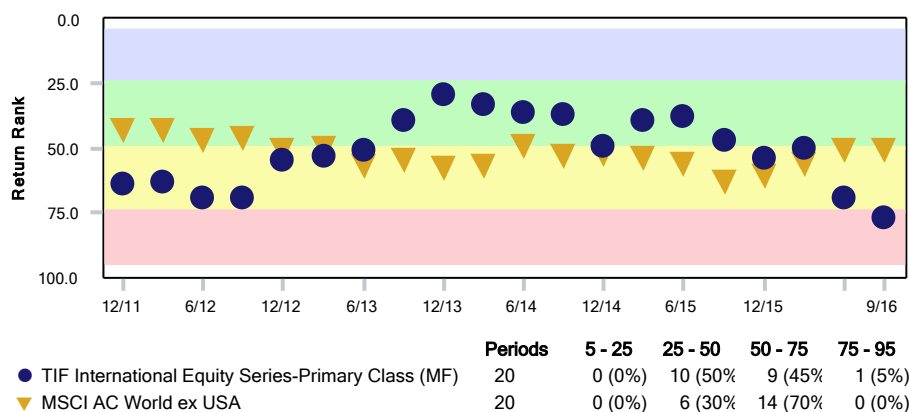
**5 Years Rolling Percentile Ranking - 5 Years**



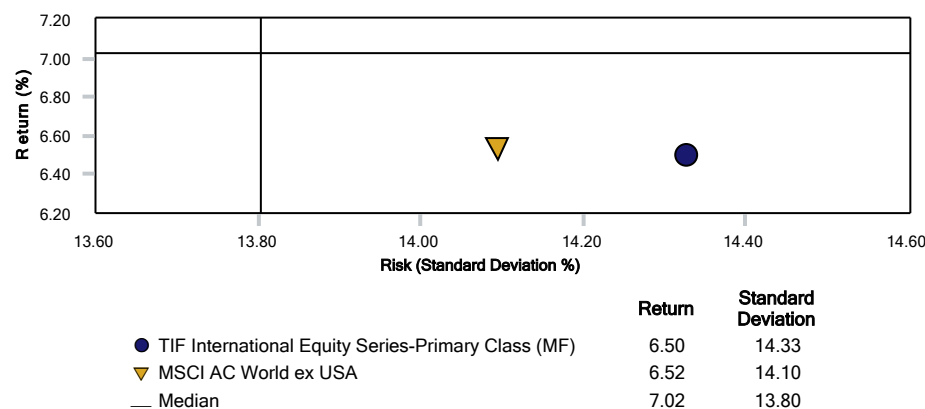
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

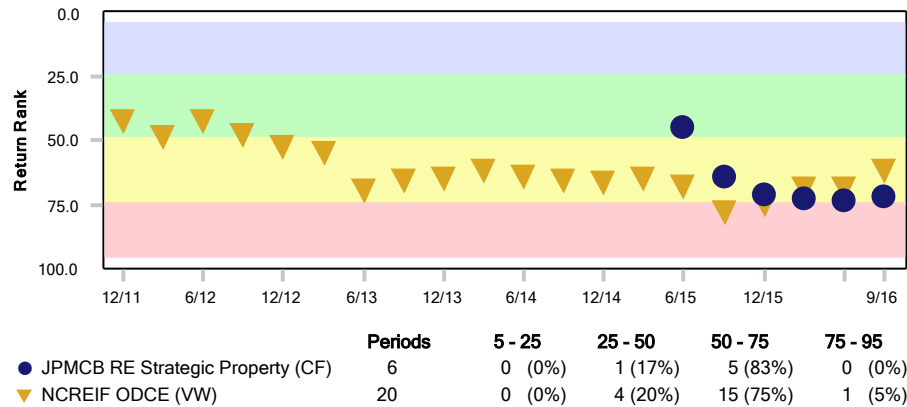
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
TIF International Equity Series-Primary Class (MF)	6.50	14.33	0.14	0.98	0.51	101.29	100.91
MSCI AC World ex USA	6.52	14.10	0.00	1.00	0.51	100.00	100.00

**Historical Statistics - 3 Years**

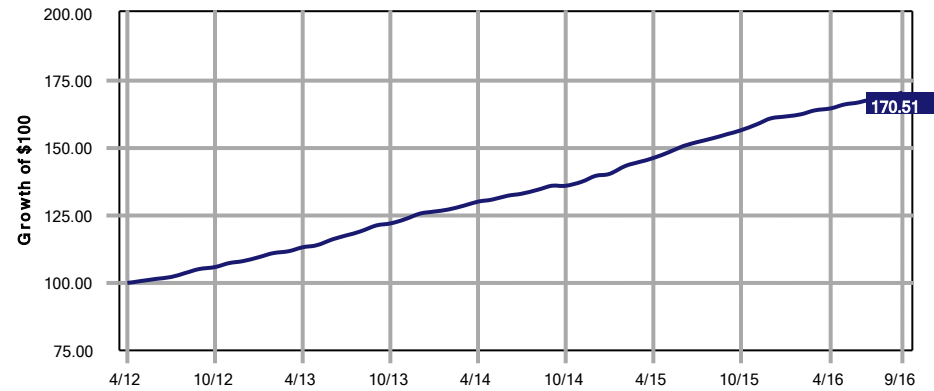
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
TIF International Equity Series-Primary Class (MF)	-1.10	12.53	-1.68	0.96	-0.03	105.24	94.84
MSCI AC World ex USA	0.64	12.53	0.00	1.00	0.11	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**JPMCB RE Strategic Property (CF)**  
**September 30, 2016**

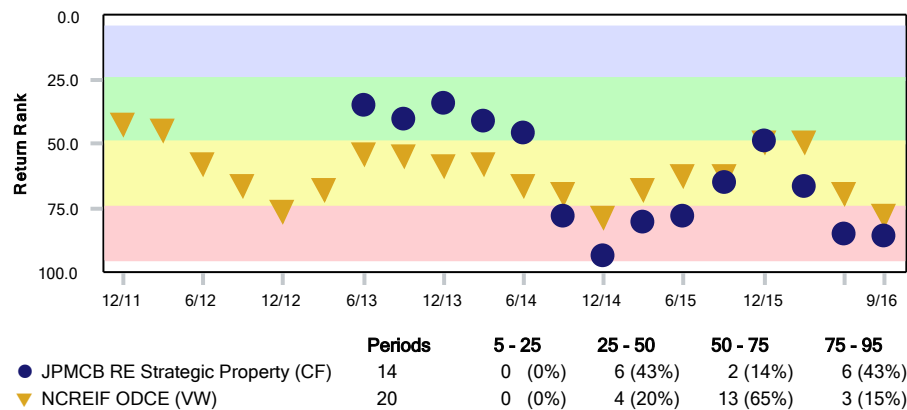
**3 Years Rolling Percentile Ranking - 5 Years**



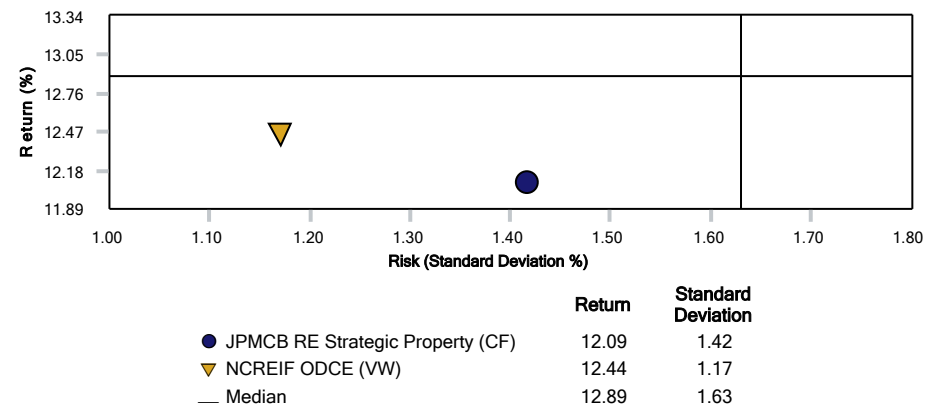
**Growth of a Dollar**



**1 Year Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 3 Years**



**Historical Statistics - 3 Years**

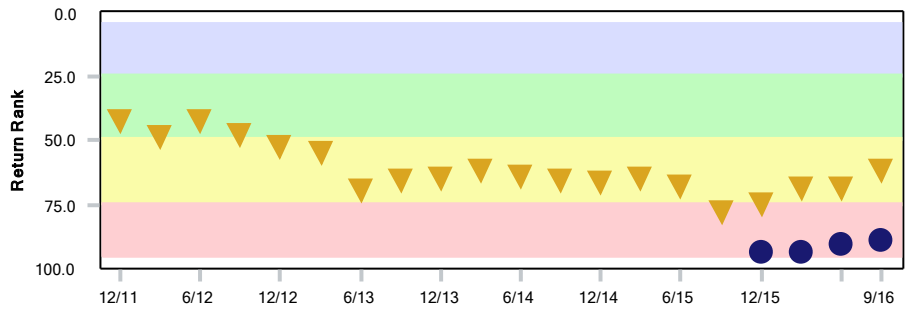
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
JPMCB RE Strategic Property (CF)	12.09	1.42	-0.44	1.01	7.90	N/A	97.27
NCREIF ODCE (VW)	12.44	1.17	0.00	1.00	9.76	N/A	100.00

**Historical Statistics - 1 Year**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
JPMCB RE Strategic Property (CF)	9.67	1.21	-1.49	1.12	7.25	N/A	96.20
NCREIF ODCE (VW)	10.06	1.06	0.00	1.00	8.51	N/A	100.00

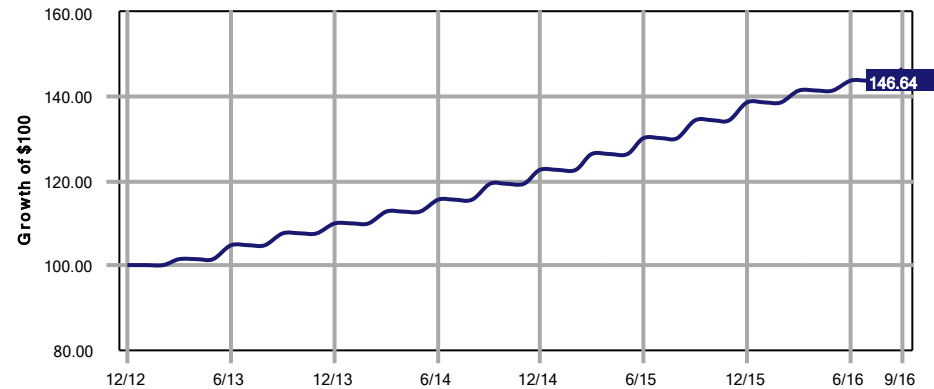
**Pensacola General Pension and Retirement Fund**  
**UBS Trumbull Property (CF)**  
**September 30, 2016**

**3 Years Rolling Percentile Ranking - 5 Years**

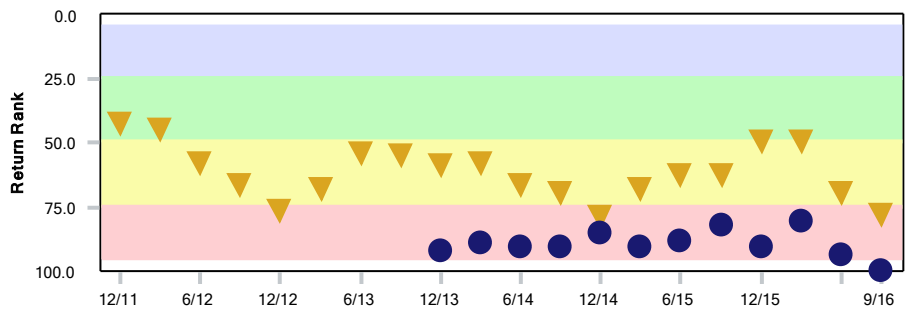


	Periods	5 - 25	25 - 50	50 - 75	75 - 95
● UBS Trumbull Property (CF)	4	0 (0%)	0 (0%)	0 (0%)	4 (100%)
▼ NCREIF ODCE (VW)	20	0 (0%)	4 (20%)	15 (75%)	1 (5%)

**Growth of a Dollar**

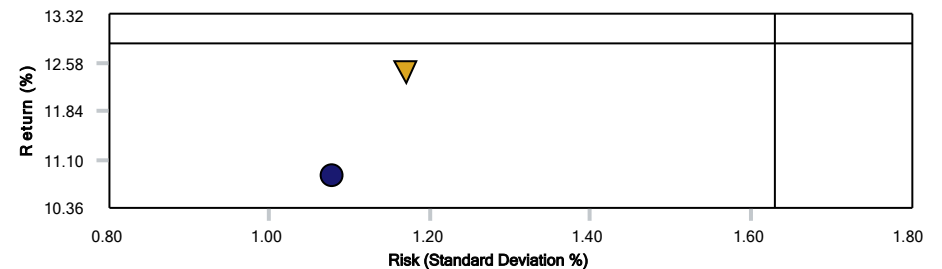


**1 Year Rolling Percentile Ranking - 5 Years**



	Periods	5 - 25	25 - 50	50 - 75	75 - 95
● UBS Trumbull Property (CF)	12	0 (0%)	0 (0%)	0 (0%)	12 (100%)
▼ NCREIF ODCE (VW)	20	0 (0%)	4 (20%)	13 (65%)	3 (15%)

**Peer Group Risk/Reward - 3 Years**



	Return	Standard Deviation
● UBS Trumbull Property (CF)	10.86	1.08
▼ NCREIF ODCE (VW)	12.44	1.17
— Median	12.89	1.63

**Historical Statistics - 3 Years**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
UBS Trumbull Property (CF)	10.86	1.08	0.76	0.81	9.28	N/A	87.71
NCREIF ODCE (VW)	12.44	1.17	0.00	1.00	9.76	N/A	100.00

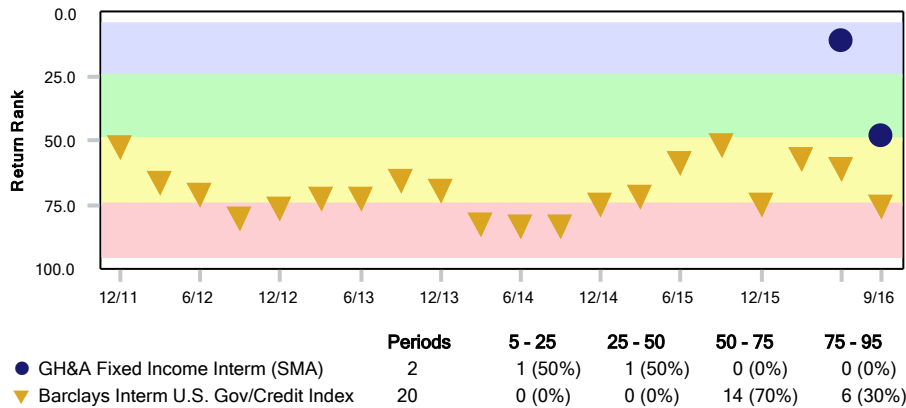
**Historical Statistics - 1 Year**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
UBS Trumbull Property (CF)	8.84	1.04	-0.76	0.96	7.66	N/A	88.19
NCREIF ODCE (VW)	10.06	1.06	0.00	1.00	8.51	N/A	100.00

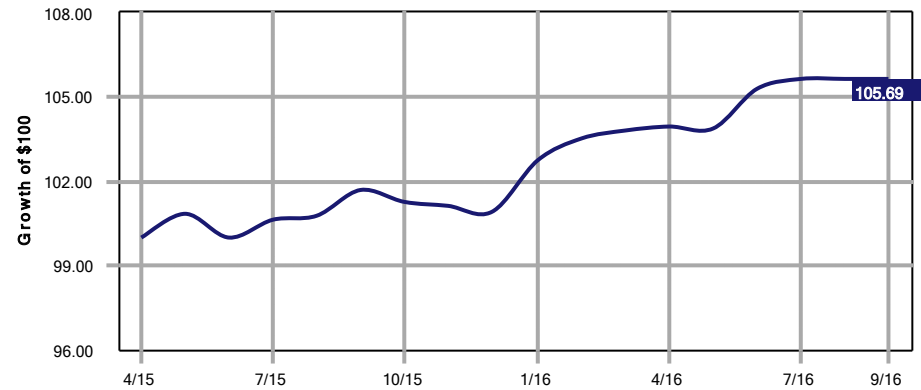


**Pensacola General Pension and Retirement Fund**  
**GH&A Fixed Income Interm (SMA)**  
**September 30, 2016**

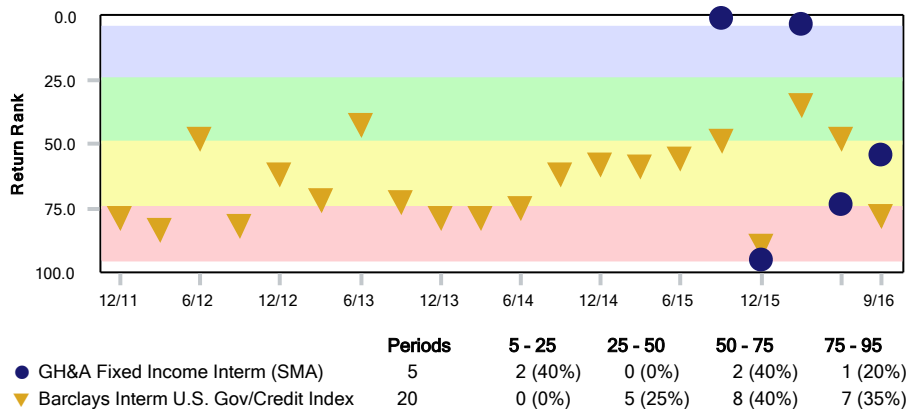
**1 Year Rolling Percentile Ranking - 5 Years**



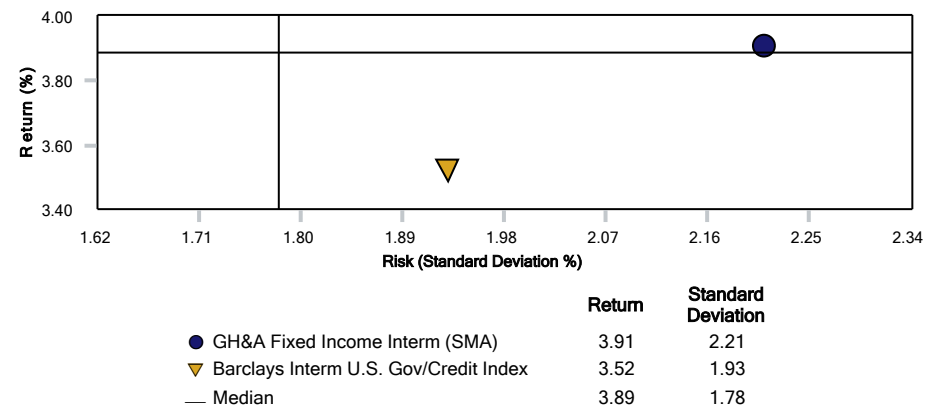
**Growth of a Dollar**



**1 Quarter Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 1 Year**



**Historical Statistics - 1 Year**

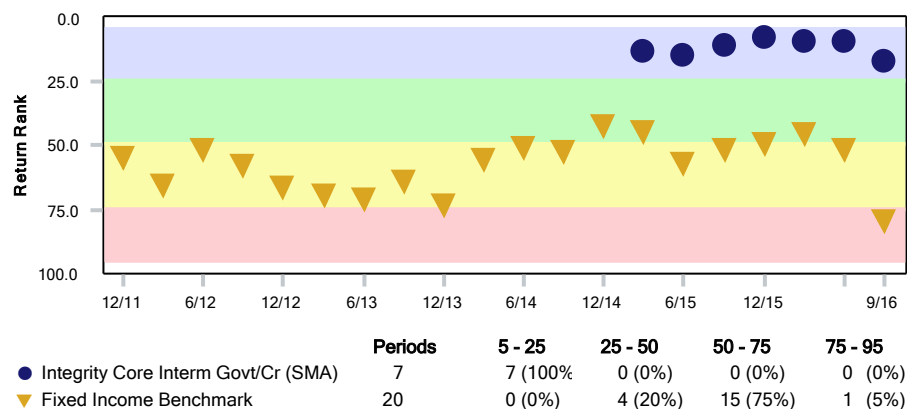
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
GH&A Fixed Income Interm (SMA)	3.91	2.21	0.22	1.05	1.67	75.14	102.68
Barclays Interm U.S. Gov/Credit Index	3.52	1.93	0.00	1.00	1.73	100.00	100.00

**Historical Statistics - 1 Quarter**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
GH&A Fixed Income Interm (SMA)	0.34	0.14	0.09	0.43	0.67	-6.63	78.38
Barclays Interm U.S. Gov/Credit Index	0.16	0.23	0.00	1.00	0.13	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**Integrity Core Interm Govt/Cr (SMA)**  
**September 30, 2016**

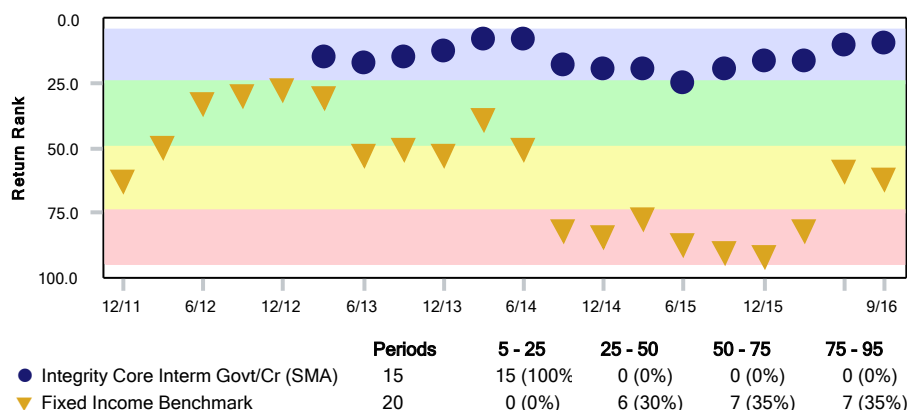
**5 Years Rolling Percentile Ranking - 5 Years**



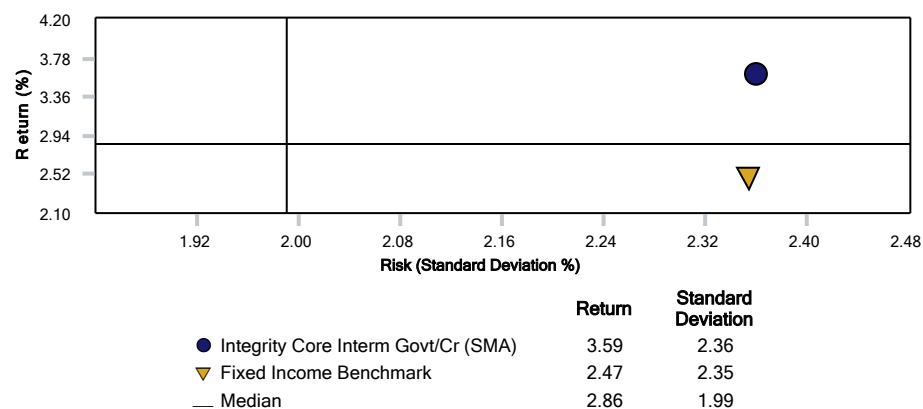
**Growth of a Dollar**



**3 Years Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 5 Years**



**Historical Statistics - 5 Years**

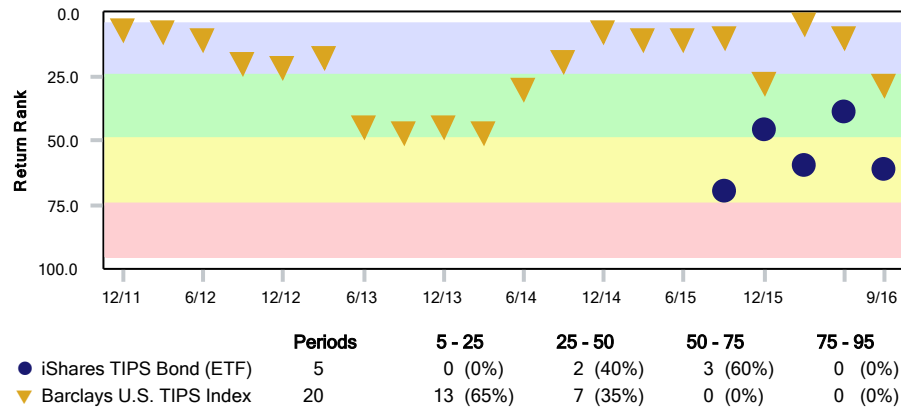
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Integrity Core Interm Govt/Cr (SMA)	3.59	2.36	1.18	0.97	1.48	70.33	110.91
Fixed Income Benchmark	2.47	2.35	0.00	1.00	1.02	100.00	100.00

**Historical Statistics - 3 Years**

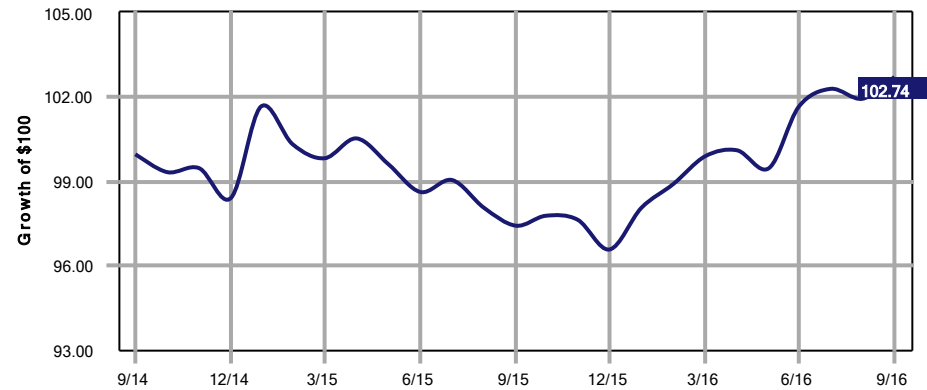
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Integrity Core Interm Govt/Cr (SMA)	4.16	1.99	1.39	0.91	2.03	50.42	107.23
Fixed Income Benchmark	3.00	2.09	0.00	1.00	1.39	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**iShares TIPS Bond (ETF)**  
**September 30, 2016**

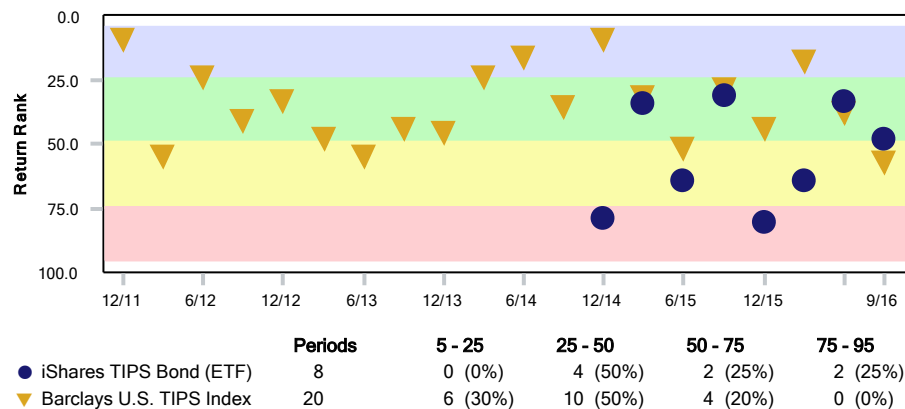
**1 Year Rolling Percentile Ranking - 5 Years**



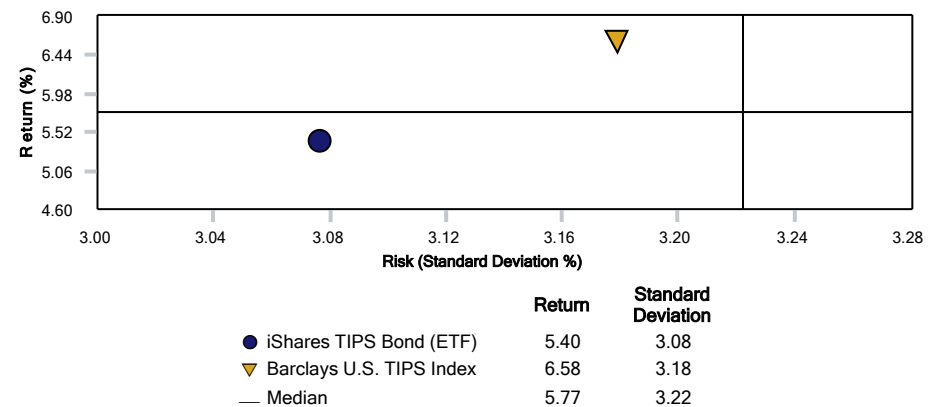
**Growth of a Dollar**



**1 Quarter Rolling Percentile Ranking - 5 Years**



**Peer Group Risk/Reward - 1 Year**



**Historical Statistics - 1 Year**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
iShares TIPS Bond (ETF)	5.40	3.08	-0.66	0.93	1.68	107.18	88.45
Barclays U.S. TIPS Index	6.58	3.18	0.00	1.00	1.99	100.00	100.00

**Historical Statistics - 1 Quarter**

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
iShares TIPS Bond (ETF)	1.02	0.48	0.08	0.81	0.67	73.92	95.35
Barclays U.S. TIPS Index	0.96	0.56	0.00	1.00	0.54	100.00	100.00

**Pensacola General Pension and Retirement Fund**  
**Glossary**  
**September 30, 2016**

- ACCRUED INTEREST- Bond interest earned since the last interest payment, but not yet received.
- ALPHA- A linear regressive constant that measures expected return independent of Beta.
- ASSET ALLOCATION- The division of portfolio asset classes in order to achieve an expected investment objective.
- BALANCED UNIVERSES - Public Funds, Endowments & Foundations, Corporate peer groups, and PSN peer groups.
- BETA- A measure of portfolio sensitivity (volatility) in relation to the market, based upon past experience.
- BOND DURATION- A measure of portfolio sensitivity to interest rate risk.
- COMMINGLED FUND- An investment fund which is similar to a mutual fund in that investors are permitted to purchase and redeem units that represent ownership in a pool of securities.
- CONVERTIBLE BONDS - Hybrid securities' that offer equity returns during rising equity markets and improved down-market protection.
- CORE- An equal weighting in both growth and value stocks.
- CORRELATION COEFFICIENT- A measure of how two assets move together. The measure is bounded by +1 and -1; +1 means that the two assets move together positively, while a measure of -1 means that the assets are perfectly negatively correlated.
- GROWTH MANAGER- Generally invests in companies that have either experienced above-average growth rates and/or are expected to experience above-average growth rates in the future. Growth portfolios tend to have high price/earnings ratios and generally pay little to no dividends.
- INDEXES- Indexes are used as "independent representations of markets" (e.g., S&P 500).
- INFORMATION RATIO- Annualized excess return above the benchmark relative to the annualized tracking error.
- LARGE CAP- Generally, the term refers to a company that has a market capitalization that exceeds \$10 billion.
- MANAGER UNIVERSE- A collection of quarterly investment returns from various investment management firms that may be subdivided by style (e.g. growth, value, core).
- MID CAP- Generally, the term refers to a company that has a market capitalization between \$2 and \$10 billion.
- NCREIF - A quarterly time series composite total rate of return measure of investment performance of a large pool of individual commercial real estate properties acquired in the private market for investment purposes only.
- NCREIF ODCE - Open End Diversified Core Equity index which consists of historical and current returns from 26 open-end commingled funds pursuing core strategy. This index is capitalization weighted, time weighted and gross of fees.
- NET- Investment return accounts only for manager fees.
- PROTECTING FLORIDA INVESTMENT ACT (PFIA) - SBA publishes a list of prohibited investments (scrutinized companies).
- RATE OF RETURN- The percentage change in the value of an investment in a portfolio over a specified time period, excluding contributions.
- RISK MEASURES- Measures of the investment risk level, including beta, credit, duration, standard deviation, and others that are based on current and historical data.
- R-SQUARED- Measures how closely portfolio returns and those of the market are correlated, or how much variation in the portfolio returns may be explained by the market. An R2 of 40 means that 40% of the variation in a fund's price changes could be attributed to changes in the market index over the time period.

**Pensacola General Pension and Retirement Fund**  
**Glossary**  
**September 30, 2016**

- SHARPE RATIO- The ratio of the rate of return earned above the risk-free rate to the standard deviation of the portfolio. It measures the number of units of return per unit of risk.
- SMALL CAP- Generally refers to a company with a market capitalization \$300 million to \$2 billion.
- STANDARD DEVIATION- Measure of the variability (dispersion) of historical returns around the mean. It measures how much exposure to volatility was experienced by the implementation of an investment strategy.
- SYSTEMATIC RISK- Measured by beta, it is the risk that cannot be diversified away (market risk).
- TIME WEIGHTED (TW) RETURN - A measure of the investments versus the investor. When there are no flows the TW & DOLLAR weighted (DW) returns are the same and vice versa.
- TRACKING ERROR- A measure of how closely a manager's performance tracks an index; it is the annualized standard deviation of the differences between the quarterly returns for the manager and the benchmark.
- TREYNOR RATIO- A measure of reward per unit of risk. (excess return divided by beta).
- UP AND DOWN-MARKET CAPTURE RATIO- Ratio that illustrates how a manager performed relative to the market during rising and declining market periods.
- VALUE MANAGER- Generally invests in companies that have low price-to-earnings and price-to-book ratios and/or above-average dividend yields.

**Pensacola General Pension and Retirement Fund**  
**Disclosure**  
**September 30, 2016**

Advisory services are offered through or by Burgess Chambers and Associates, Inc., a registered SEC investment advisor.

Performance Reporting:

- 1.Changes in portfolio valuations due to capital gains or losses, dividends, interest, income and management fees are included in the calculation of returns. All calculations are made in accordance with generally accepted industry standards.
- 2.Transaction costs, such as commissions, are included in the purchase cost or deducted from the proceeds or sale of a security. Differences in transaction costs may affect comparisons.
- 3.Individual client returns may vary due to a variety of factors, including differences in investment objectives, asset allocating and timing of investment decisions.
- 4.Performance reports are generated from information supplied by the client, custodian, and/or investment managers. BCA relies upon the accuracy of this data when preparing reports.
- 5.The market indexes do not include transaction costs, and an investment in a product similar to the index would have lower performance dependent upon costs, fees, dividend reinvestments, and timing. Benchmarks and indexes are for comparison purposes only, and there is no assurance or guarantee that such performance will be achieved.
- 6.Performance information prepared by third party sources may differ from that shown by BCA. These differences may be due to different methods of analysis, different time periods being evaluated, different pricing sources for securities, treatment of accrued income, treatment of cash, and different accounting procedures.
- 7.Certain valuations, such as alternative assets, ETF, and mutual funds, are prepared based on information from third party sources, the accuracy of such information cannot be guaranteed by BCA. Such data may include estimates and maybe subject to revision.
- 8.BCA has not reviewed the risks of individual security holdings.
- 9.BCA investment reports are not indicative of future results.
10. Performance rankings are time sensitive and subject to change.
11. Mutual Fund (MF) and ETF returns are presented net of fees and ranked in net of fee universes.
12. Separately Managed Account (SMA) and Commingled Fund (CF) returns are presented gross of fees and ranked in gross of fees universes.
13. Composite returns are reported gross of fees and ranked in universes that encompass both gross and net of fee returns.
14. Total Fund returns are presented gross of fees and ranked in a gross of fee universe.
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