



Pensacola General Pension and Retirement Fund Total Fund June 30, 2014 Performance Rankings

Jun-14	Statistic	Qtr	1 Year	2 Years	3 Years	5 Years
Pensacola GE	Return	4.50%	6.80%	20.00%	17.40%	12.20%
Pensacola GE	Rank	16th	16th	2nd	2nd	2nd



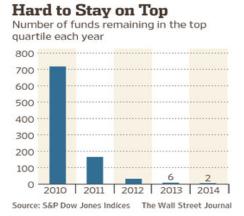
Pensacola General Pension and Retirement Fund

BCA Market Perspective © Portfolio Manager Challenge...Staying on Top October 2014

Since March 9, 2009, the Standard & Poor's 500 Index has expanded 192 percent through September 30, 2014. In an environment where the Federal Reserve has promoted ownership of stocks, irrespective to quality, the majority of portfolio managers have trailed their respective index targets. For the five-year period ending September 30, 2014, the S&P 500 index returned 15.7% per year and ranked in the top 12th percentile of the Morningstar large-cap blend universe – that is, beating 88% of the universe of products. Naturally, this has encouraged investors to embrace index funds. Of course, that also means accepting the volatility and risk of a defined market.

According to the Wall Street Journal¹, of the top-rated mutual funds from 10 years ago (2004), having five-star ratings from Morningstar Inc., many have dropped to four stars, three stars or worse. Among the fund products with five-star ratings, 37% had lost one star 10 years later, 31% lost two stars, 14% dropped three stars, and 3% lost four. That works out to 85% of the peer group got worse. Only 58 funds out of the original 403 funds carried the same five-star rating through July 2014.

Separately, Professors Christopher Blake of Fordham University and Professor Matthew Morey of Pace University analyzed the predictive powers of Morningstar ratings and found several conclusions.



- 1. Morningstar ratings, at best, do only slightly better than alternative predictors in foretelling future product performance.
- 2. There is weak statistical evidence that five-star rated products outperform the four and three-star funds.
- 3. Morningstar was able to predict low-performing funds below three stars, which generally have much worse future performance than other groups.

BCA has found a similar paradox when reviewing investment managers having top quartile five-year performance. It has been shown that sequential five-year performance samples reveal a new set of top performers. And managers that were narrowly below the median for a five-year period were more likely to end up above in the next five-year period.



¹WSJ Sept 7, 2014

Pensacola General Pension and Retirement Fund Total Fund Investment Summary September 30, 2014

- o During the quarter, the total Fund had an investment loss of \$2.2 million (-1.3% gross of fees, -1.5% net) vs. the target index return of -0.7%.
- o For the fiscal year period, the total Fund earned \$14.7 million (+12.0% gross of fees, +11.3% net) vs. the target index of +12.1%.
- o For the quarter, DRZ returned -2.7% compared to the Russell 1000 value return of -0.2%. Fiduciary returned -1.4%, while Vulcan had a positive return of +1.3%.
- o For the quarter, Sawgrass large-cap growth returned +1.6% vs. +1.5% for the benchmark.
- o For the quarter, Chase large-cap growth portfolio returned -0.8% vs. +1.5%.
- o TS&W's SMID slightly underperformed the benchmark for the quarter (-6.9% vs. -6.4%), while Frontier SMID equaled the benchmark (-4.20% vs. -4.21%).
- o For the quarter, the EuroPacific fund returned -4.1% vs. the benchmark of -5.2%. Franklin Templeton returned -5.6% vs. -5.2%.
- o SSI returned -0.8% for the quarter vs. -1.7% for the benchmark. Advent underperformed, returning -2.3%.
- o Salient and Westwood MLP's each posted +1.6% during the quarter.
- o Real estate did well with JP Morgan posting a return of +2.4% and UBS returning +3.2% for the quarter.
- o For the quarter, Integrity returned +0.3%. The PIMCO funds were both down for the quarter.
- o For the three-year period, the total Fund averaged +15.1% (net). The five-year return averaged +10.6% (net). Both are well ahead of the actuarial assumption rate and rank in the top 15% (3 year) and top 21% (5 year) in the BNY Mellon Public Funds Universe.



Pensacola General Pension and Retirement Fund Total Fund Investment Performance September 30, 2014

Dollars

	<u>Quarter</u>	Fiscal Year	Three Years
Beginning Market Value	144,393,076	130,710,886	105,289,611
Ending Market Value	139,013,569	139,013,569	139,013,569
Net Contributions	-3,171,287	-6,391,023	-17,524,822
Investment Gain/(Loss)	-2,208,220	+14,693,706	+51,248,780
Investment Return, net	-1.5%	+11.3%	+15.1%
Target Index	-0.7%	+12.1%	+15.6%

Fiscal Year: October 1st – September 30th

Three Year return is an average



Pensacola General Pension and Retirement Fund Total Fund Investment Policy Review September 30, 2014

The total Fund's three-year performance achieved the 8.0% actuarial assumption rate. The total Fund's three-year performance achieved the target index. The total Fund's three-year performance ranked in the top 50th percentile of a public pension funds universe. The total Fund's five-year performance achieved the 8.0% actuarial assumption rate. The total Fund's five-year performance achieved the target index. The total Fund's five-year performance ranked in the top 50th percentile of a public pension funds universe.	<u>Yes</u> ⊠ ⊠ □ □ □ □ □ □ □ □ □ □ □	
Total domestic equity three-year performance achieved the Russell 3000 Stock Index. Total domestic equity three-year performance ranked in the top 50th percentile of a public pension funds universe. Total domestic equity five-year performance achieved the Russell 3000 Stock Index. Total domestic equity five-year performance ranked in the top 50th percentile of a public pension funds universe.		
DePrince, Race & Zollo (DRZ) large-cap value equity three-year performance achieved the Russell 1000 Value. DePrince, Race & Zollo (DRZ) large-cap value equity three-year performance ranked in the top 50th percentile. DePrince, Race & Zollo (DRZ) large-cap value equity five-year performance achieved the Russell 1000 Value. DePrince, Race & Zollo (DRZ) large-cap value equity five-year performance ranked in the top 50th percentile.		
Sawgrass large-cap growth equity three-year performance achieved the Russell 1000 Growth. Sawgrass large-cap growth equity three-year performance ranked in the top 50th percentile. Sawgrass large-cap growth equity five-year performance achieved the Russell 1000 Growth. Sawgrass large-cap growth equity five-year performance ranked in the top 50th percentile.		
Chase large-cap growth equity three-year performance achieved the Russell 1000 Growth. Chase large-cap growth equity three-year performance ranked in the top 50th percentile. Chase large-cap growth equity five-year performance achieved the Russell 1000 Growth. Chase large-cap growth equity five-year performance ranked in the top 50th percentile.		



Pensacola General Pension and Retirement Fund Total Fund Investment Policy Review (continued) September 30, 2014

Thompson, Siegel & Walmsley SMID value equity three-year performance achieved the Russell 2500 Value. Thompson, Siegel & Walmsley SMID value equity three-year performance ranked in the top 50th percentile. Thompson, Siegel & Walmsley SMID value equity five-year performance achieved the Russell 2500 Value. Thompson, Siegel & Walmsley SMID value equity five-year performance ranked in the top 50th percentile.		
Frontier SMID growth equity three-year performance achieved the Russell 2500 Growth. Frontier SMID growth equity three-year performance ranked in the top 50th percentile.	\boxtimes	
Total international equity three-year performance achieved the MSCI AC Wrld X US Index. Total international equity three-year performance ranked in the top 50th percentile. Total international equity five-year performance achieved the MSCI AC Wrld X US Index. Total international equity five-year performance ranked in the top 50th percentile.		
American Euro Pacific international value equity three-year performance achieved the MSCI AC Wrld X US. American Euro Pacific international value equity three-year performance ranked in the top 50th percentile. American Euro Pacific international value equity five-year performance achieved the MSCI AC Wrld X US. American Euro Pacific international value equity five-year performance ranked in the top 50th percentile.		
Franklin Templeton international value equity three-year performance achieved the MSCI AC Wrld X US. Franklin Templeton international value equity three-year performance ranked in the top 50th percentile. Franklin Templeton international value equity five-year performance achieved the MSCI AC Wrld X US. Franklin Templeton international value equity five-year performance ranked in the top 50th percentile.		

Pensacola General Pension and Retirement Fund Total Fund Investment Policy Review (continued) September 30, 2014

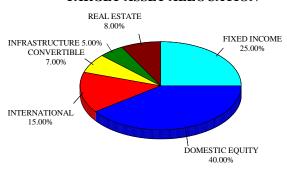
The total Fixed Income annualized three-year performance achieved the Fixed Income benchmark. The total Fixed Income annualized three-year performance ranked in the top 50th percentile. The total Fixed Income annualized five-year performance achieved the Fixed Income benchmark. The total Fixed Income annualized five-year performance ranked in the top 50th percentile.	Yes	<u>No</u>
PIMCO (Total Return) fixed income annualized three-year performance achieved the Fixed Income benchmark. PIMCO (Total Return) fixed income annualized three-year performance ranked in the top 50th percentile. PIMCO (Total Return) fixed income annualized five-year performance achieved the Fixed Income benchmark. PIMCO (Total Return) fixed income annualized five-year performance ranked in the top 50th percentile.		
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Integrity fixed income annualized three-year performance achieved the Fixed Income benchmark. Integrity fixed income annualized three-year performance ranked in the top 50th percentile.	\boxtimes	
All stocks issued by a corporation were listed on one or more of the recognized market systems. No more than 5% (at market) of the Fund's total equity portfolio were invested in the shares of a single corporate issuer. Total equity did not exceed 80% or fall below 60% (at market) of the Fund's total assets (actual: 66.6%). No more than 25% of the Fund's assets (at market) were invested in foreign securities (actual: 18.4%). No more than 10% (at market) of the convertible portfolio was invested in the shares of a single corporate issuer. No more than 15% of the total Fund at market was invested in Real Estate.		
Bonds rated below "A" < 25% of total fixed income portfolio. CMOs <25% of the total fixed income portfolio.	\boxtimes	

Pensacola General Pension and Retirement Fund Total Fund Actual vs Target Asset Allocation September 30, 2014

ACTUAL ASSET ALLOCATION

REAL ESTATE 9.02% INFRASTRUCTURE 4.29% CONVERTIBLE 9.04% INTERNATIONAL 14.36% DOMESTIC EQUITY 38.88%

TARGET ASSET ALLOCATION

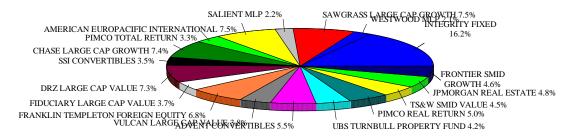


	MARKET VALUE	PERCENT	MARKET VALUE	PERCENT	MARKET VALUE	PERCENT
	ACTUAL	ACTUAL	TARGET	TARGET	DIFFERENCE	DIFFERENCE
DOMESTIC EQUITY	54,049,124.4	38.9%	55,605,427.8	40.0%	(1,556,303.4)	(1.1%)
INTERNATIONAL	19,965,690.0	14.4%	20,852,035.4	15.0%	(886,345.4)	(0.6%)
CONVERTIBLE	12,571,849.1	9.0%	9,730,949.9	7.0%	2,840,899.2	2.0%
INFRASTRUCTURE	5,963,413.2	4.3%	6,950,678.5	5.0%	(987,265.3)	(0.7%)
REAL ESTATE	12,544,441.0	9.0%	11,121,085.6	8.0%	1,423,355.5	1.0%
FIXED INCOME	33,919,051.7	24.4%	34,753,392.4	25.0%	(834,340.6)	(0.6%)
TOTAL FUND	\$139,013,569.4	100.0%	\$139,013,569.4	100.0%	\$0.0	0.0%



Pensacola General Pension and Retirement Fund Total Fund Asset Allocation

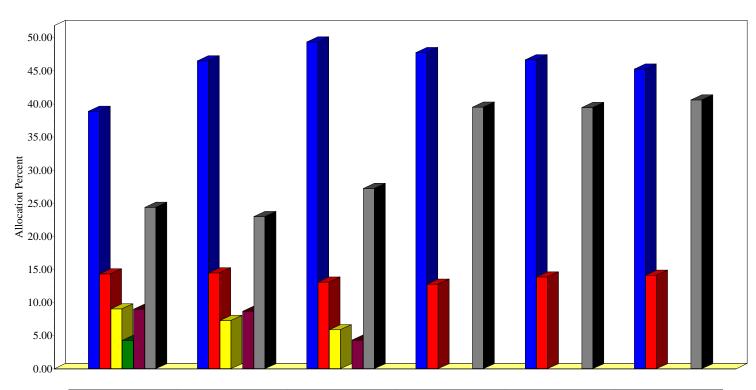
TOTAL MARKET VALUE AS OF SEPTEMBER 30, 2014 \$ 139,013,569



	VALUE	PERCENT
INTEGRITY FIXED	22,496,911	16.18
SAWGRASS LARGE CAP GROWTH	10,485,992	7.54
AMERICAN EUROPACIFIC INTERNATIONAL	10,463,548	7.53
CHASE LARGE CAP GROWTH	10,250,882	7.37
DRZ LARGE CAP VALUE	10,176,913	7.32
FRANKLIN TEMPLETON FOREIGN EQUITY	9,502,142	6.84
ADVENT CONVERTIBLES	7,711,741	5.55
PIMCO REAL RETURN	6,887,791	4.95
JPMORGAN REAL ESTATE	6,663,659	4.79
FRONTIER SMID GROWTH	6,325,716	4.55
TS&W SMID VALUE	6,281,245	4.52
UBS TURNBULL PROPERTY FUND	5,880,782	4.23
VULCAN LARGE CAP VALUE	5,340,801	3.84
FIDUCIARY LARGE CAP VALUE	5,187,575	3.73
SSI CONVERTIBLES	4,860,108	3.50
PIMCO TOTAL RETURN	4,534,350	3.26
SALIENT MLP	3,023,473	2.17
WESTWOOD MLP	2,939,940	2.13



Pensacola General Pension and Retirement Fund Total Fund Asset Distribution September 30, 2014



	QUARTER TO DATE	1 YEAR	2 YEARS	3 YEARS	4 YEARS	5 YEARS
DOMESTIC EQUITY	38.88	46.50	49.37	47.74	46.64	45.27
INTERNATIONAL	14.36	14.49	13.12	12.77	13.90	14.14
CONVERTIBLE	9.04	7.30	5.88	N/A	N/A	N/A
INFRASTRUCTURE	4.29	N/A	N/A	N/A	N/A	N/A
REAL ESTATE	9.02	8.70	4.37	N/A	N/A	N/A
FIXED INCOME	24.40	23.00	27.26	39.49	39.46	40.59



Pensacola General Pension and Retirement Fund Total Fund September 30, 2014 Gross of Fees

Nome	Market Values	QTD	1 Year	2 Year	3 Year ROR	5 Year
Name	Market Values 10,176,913	ROR -2.7%	ROR 14.3%	ROR 20.9%	22.9%	ROR 15.6%
DRZ Large Cap Value Fiduciary Large Cap Value		-2.7 % -1.4%	14.3% N/A	20.9% N/A	22.9% N/A	N/A
, , ,	5,187,575 5,240,801	1.3%	N/A N/A	N/A N/A	N/A	N/A N/A
Vulcan Large Cap Value	5,340,801					16.6%
Sawgrass Large Cap Growth	10,485,992	1.6%	19.5%	19.7%	22.6%	
Chase Large Cap Growth	10,250,882	-0.8%	22.7%	19.4%	22.1%	15.3%
TS&W SMID Value	6,281,245	-6.9%	12.1%	24.7%	25.4%	17.6%
Frontier SMID Growth	6,325,716	-4.2%	11.8%	21.3%	23.5%	N/A
Total Domestic Equity	54,049,124	-1.7%	16.7%	20.5%	23.0%	15.5%
American EuroPacific International	10,463,548	-4.1%	7.5%	13.0%	15.0%	7.7%
Franklin Templeton Foreign Equity	9,502,142	-5.6%	4.6%	13.1%	14.6%	6.8%
Total International Equity	19,965,690	-4.8%	6.1%	13.1%	14.8%	7.2%
Advent Convertibles	7,711,741	-2.3%	11.4%	15.5%	N/A	N/A
SSI Convertibles	4,860,108	-0.8%	15.4%	15.9%	N/A	N/A
Total Convertible	12,571,849	-1.7%	12.9%	15.5%	N/A	N/A
Salient MLP	3,023,473	1.6%	N/A	N/A	N/A	N/A
Westwood MLP	2,939,940	1.6%	N/A	N/A	N/A	N/A
Total Infrastructure	5,963,413	1.6%	N/A	N/A	N/A	N/A
JPMorgan Real Estate	6,663,659	2.4%	12.1%	13.5%	N/A	N/A
UBS Turnbull Property Fund	5,880,782	3.2%	10.8%	N/A	N/A	N/A
Total Real Estate	12,544,441	2.7%	11.5%	12.4%	N/A	N/A
PIMCO Total Return	4,534,350	-0.2%	3.8%	1.7%	4.9%	5.3%
PIMCO Real Return	6,887,791	-2.1%	2.5%	-1.7%	2.5%	5.4%
Integrity Fixed	22,496,911	0.3%	5.0%	2.1%	3.5%	N/A
Total Fixed Income	33,919,052	-0.3%	4.3%	1.2%	3.8%	5.3%
Total Fund (1, 2)	139,013,569	-1.3%	12.0%	13.8%	15.8%	11.3%
Target Index		-0.7%	12.1%	13.8%	15.6%	11.4%
Russell 3000		0.0%	17.8%	19.7%	23.1%	15.8%
Russell 1000 Value		-0.2%	18.9%	20.6%	23.9%	15.3%
Russell 1000 Growth		1.5%	19.1%	19.2%	22.4%	16.5%
Russell 2500 Value		-6.4%	9.9%	18.4%	22.8%	15.2%
Russell 2500 Growth		-4.2%	8.0%	19.4%	22.7%	16.8%
MSCI AC Wrld X US		-5.2%	5.2%	10.9%	12.3%	6.5%
ML All US Converts		-1.7%	14.2%	17.6%	17.3%	12.7%
Alerian MLP Infrstru		3.8%	24.4%	22.7%	23.6%	24.6%
NCREIF ODCE		3.2%	12.4%	12.7%	12.4%	12.4%



Pensacola General Pension and Retirement Fund Total Fund September 30, 2014 Gross of Fees

		QTD	1 Year	2 Year	3 Year	5 Year
Name	Market Values	ROR	ROR	ROR	ROR	ROR
Fixed Income Bnch		0.0%	2.8%	0.5%	2.1%	3.9%

¹ Target Index as of Mar 1, 2014: 30% Russell 1000 + 10% Russell 2500 + 15% MSCI ACWI + 5% Alerian MLP + 8% NCREIF-ODCE + 7% ML All US Convertible + 25% BC U.S Int. Gov/Credit Bond. Prior as of Jan 1, 2013: 32% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 8% NCREIF-ODCE + 10% ML All US Convertible + 25% BC Aggregrate Bond. Prior as of Sept '12, 35% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 5% NCREIF-ODCE + 10% ML All US Convertible + 25% BC Aggregrate Bond. Prior as of Nov '11, 40% Russell 1000 + 10% Russell 2500 + 15% MSCI EAFE + 10% ML All US Convertible + 25% BC Aggregrate Bond. Prior as of Aug '09 50% Russell 3000 + 15% MSCI EAFE + 35% Barclays Aggregate; prior 50% Russell 3000 + 15% MSCI EAFE + 35% ML Govt/Corp Bond Index.



² Fixed Income Benchmark: As of Mar 1, 2014:100% Barclay's U.S. Int. Gov/Credit Bond Index. Prior as of Aug '09: 100% Barclay's Aggregate Bond Index; prior was 100% ML Gov/Corp Bond Index.

Pensacola General Pension and Retirement Fund Total Fund September 30, 2014

Net of Fees

		QTD	1 Year	2 Year	3 Year	5 Year
Name	Market Values	ROR	ROR	ROR	ROR	ROR
DRZ Large Cap Value	10,176,913	-2.9%	13.6%	20.1%	22.1%	14.9%
Fiduciary Large Cap Value	5,187,575	-1.6%	N/A	N/A	N/A	N/A
Vulcan Large Cap Value	5,340,801	1.1%	N/A	N/A	N/A	N/A
Sawgrass Large Cap Growth	10,485,992	1.5%	18.8%	19.0%	22.0%	15.9%
Chase Large Cap Growth	10,250,882	-1.0%	21.9%	18.7%	21.3%	14.5%
TS&W SMID Value	6,281,245	-7.1%	11.1%	23.7%	24.4%	16.6%
Frontier SMID Growth	6,325,716	-4.4%	10.7%	20.1%	22.3%	N/A
Total Domestic Equity	54,049,124	-1.9%	16.0%	19.7%	22.2%	14.7%
American EuroPacific International	10,463,548	-4.2%	7.0%	12.5%	14.4%	7.1%
Franklin Templeton Foreign Equity	9,502,142	-5.8%	3.7%	12.2%	13.7%	5.9%
Total International Equity	19,965,690	-5.0%	5.4%	12.3%	14.1%	6.5%
Advent Convertibles	7,711,741	-2.5%	10.5%	14.5%	N/A	N/A
SSI Convertibles	4,860,108	-1.0%	14.4%	14.9%	N/A	N/A
Total Convertible	12,571,849	-1.9%	12.0%	14.5%	N/A	N/A
Salient MLP	3,023,473	1.4%	N/A	N/A	N/A	N/A
Westwood MLP	2,939,940	1.3%	N/A	N/A	N/A	N/A
Total Infrastructure	5,963,413	1.4%	N/A	N/A	N/A	N/A
JPMorgan Real Estate	6,663,659	2.1%	11.0%	12.5%	N/A	N/A
UBS Turnbull Property Fund	5,880,782	2.9%	9.6%	N/A	N/A	N/A
Total Real Estate	12,544,441	2.5%	10.4%	11.3%	N/A	N/A
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Russell 1000 Value		-0.2%	18.9%	20.6%	23.9%	15.3%
Russell 1000 Growth		1.5%	19.1%	19.2%	22.4%	16.5%
Russell 2500 Value		-6.4%	9.9%	18.4%	22.8%	15.2%
Russell 2500 Growth		-4.2%	8.0%	19.4%	22.7%	16.8%
MSCI AC Wrld X US						
		-5.2%	5.2%	10.9%	12.3%	6.5%



Pensacola General Pension and Retirement Fund Total Fund September 30, 2014

Net of Fees

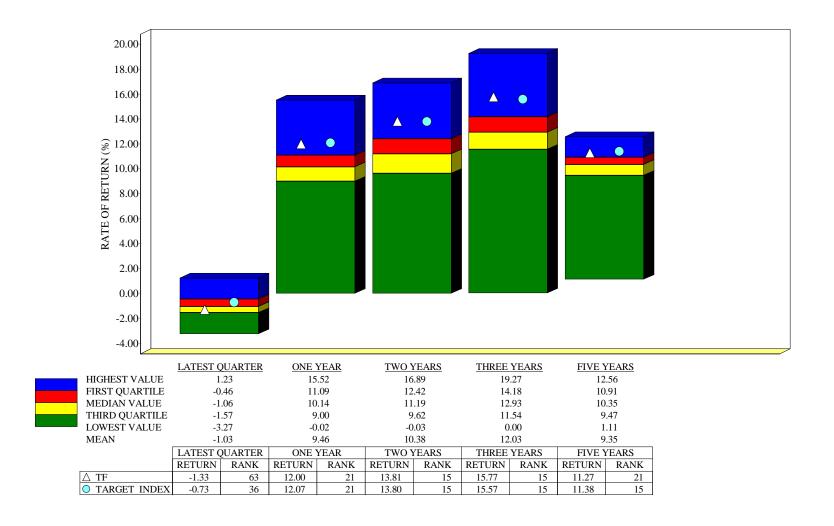
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NCREIF ODCE		3.2%	12.4%	12.7%	12.4%	12.4%
Fixed Income Bnch		0.0%	2.8%	0.5%	2.1%	3.9%

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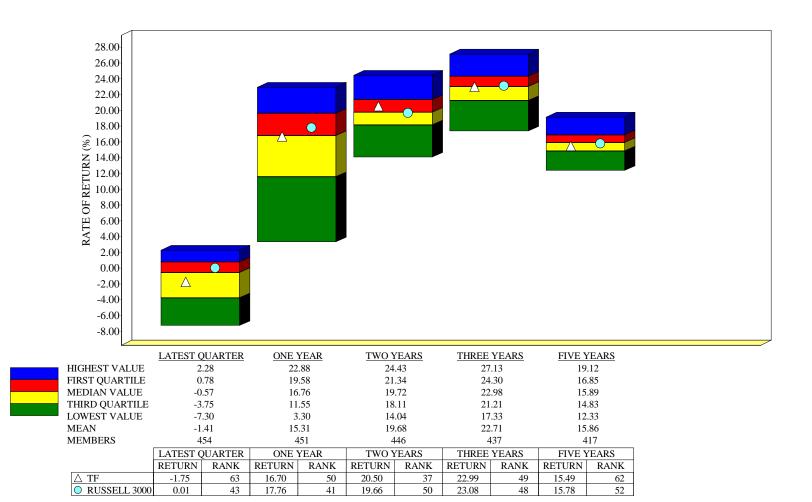
Pensacola General Pension and Retirement Fund Quartile Ranking Total Fund Versus BNY Mellon Public Funds Universe September 30, 2009 Through September 30, 2014





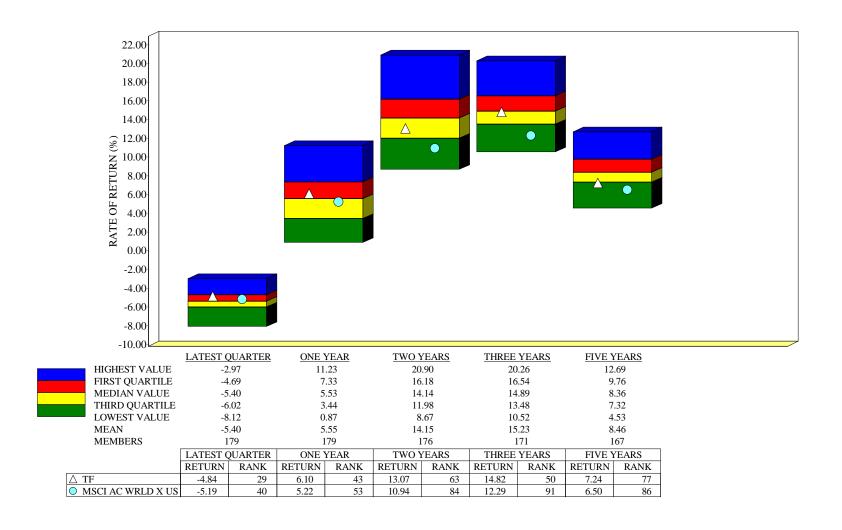
Pensacola General Pension and Retirement Fund Quartile Ranking Domestic EquityVersus Domestic Core

September 30, 2009 Through September 30, 2014





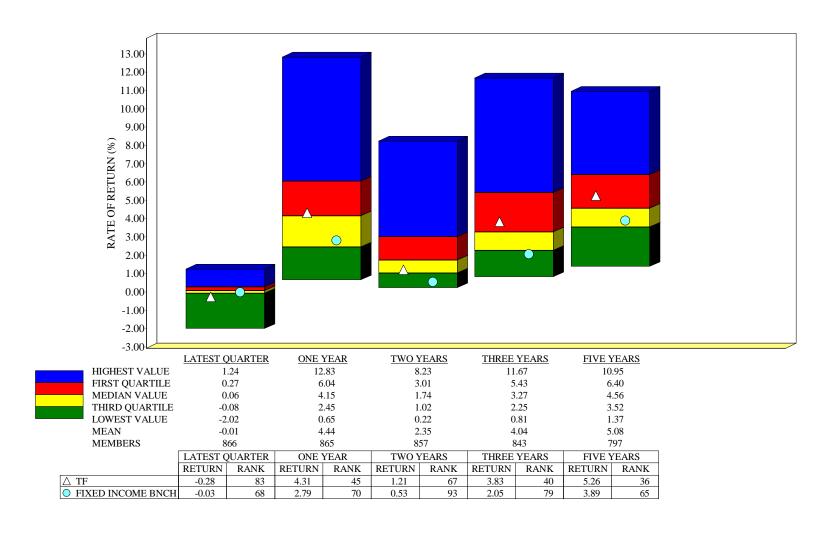
Pensacola General Pension and Retirement Fund Quartile Ranking InternationalVersus EAFE September 30, 2009 Through September 30, 2014





Pensacola General Pension and Retirement Fund Quartile Ranking Fixed Income Versus Fixed Income

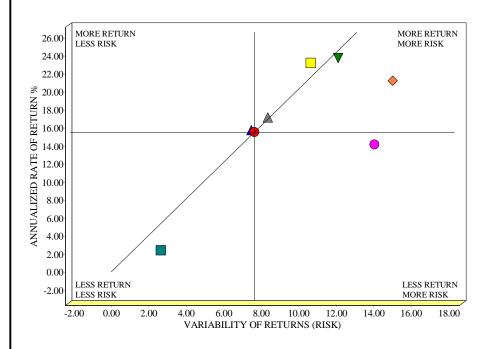
Fixed IncomeVersus Fixed Income September 30, 2009 Through September 30, 2014





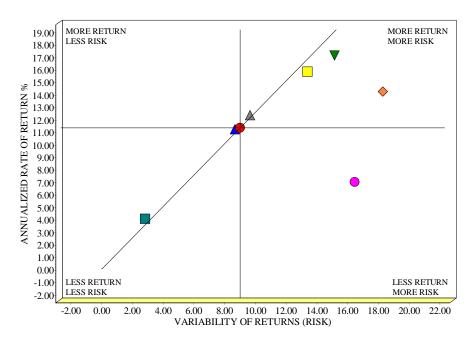
Pensacola General Pension and Retirement Fund Total Fund Capital Market Line Period Ending September 30, 2014

3-Year Risk/Reward



	RETURN	STD DEV	BETA	ALPHA	R-SQUARED
▲ TOTAL FUND	15.77	7.47	0.97	0.59	98.66
TARGET INDEX	15.57	7.64	1.00	0.00	100.00
■ RUSSELL 1000 INDEX	23.23	10.63	1.00	0.00	100.00
▼ RUSSELL MIDCAP	23.79	12.10	1.00	0.00	100.00
RUSSELL 2000	21.26	15.00	1.00	0.00	100.00
▲ ML CNV X144A ALLQUAL	17.20	8.34	1.00	0.00	100.00
 MSCI GROSS EAFE 	14.16	14.04	1.00	0.00	100.00
■ BC AGGREGATE	2.43	2.63	1.00	0.00	100.00

5-Year Risk/Reward



	RETURN	STD DEV	BETA	ALPHA	R-SQUARED
▲ TOTAL FUND	11.27	8.68	0.96	0.36	98.41
TARGET INDEX	11.38	9.01	1.00	0.00	100.00
■ RUSSELL 1000 INDEX	15.90	13.38	1.00	0.00	100.00
▼ RUSSELL MIDCAP	17.19	15.14	1.00	0.00	100.00
♦ RUSSELL 2000	14.29	18.29	1.00	0.00	100.00
▲ ML CNV X144A ALLQUAL	12.40	9.64	1.00	0.00	100.00
 MSCI GROSS EAFE 	7.04	16.46	1.00	0.00	100.00
■ BC AGGREGATE	4.12	2.81	1.00	0.00	100.00

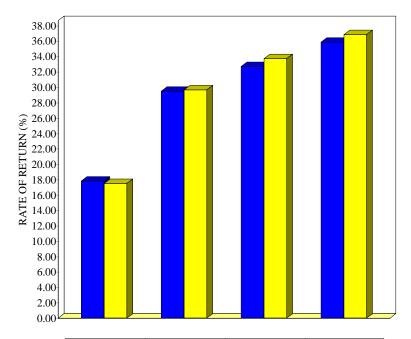


Pensacola General Pension and Retirement Fund Total Fund

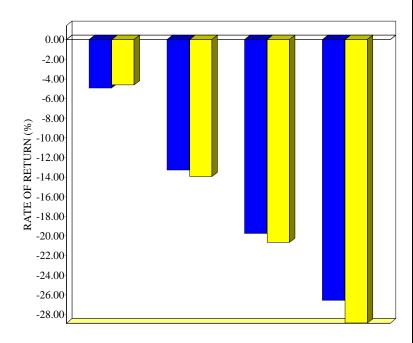
Performance in Rising and Declining Markets September 30, 2007 Through September 30, 2014

UP MARKET PERFORMANCE

DOWN MARKET PERFORMANCE



	ONE YEAR	THREE YEARS	FIVE YEARS	SEVEN YEARS
TOTAL FUND	17.83	29.53	32.71	35.88
TARGET INDEX	17.50	29.67	33.75	36.85
DIFFERENCE	0.33	-0.14	-1.04	-0.97
RATIO	1.02	1.00	0.97	0.97
UP PERIODS	9	27	39	51

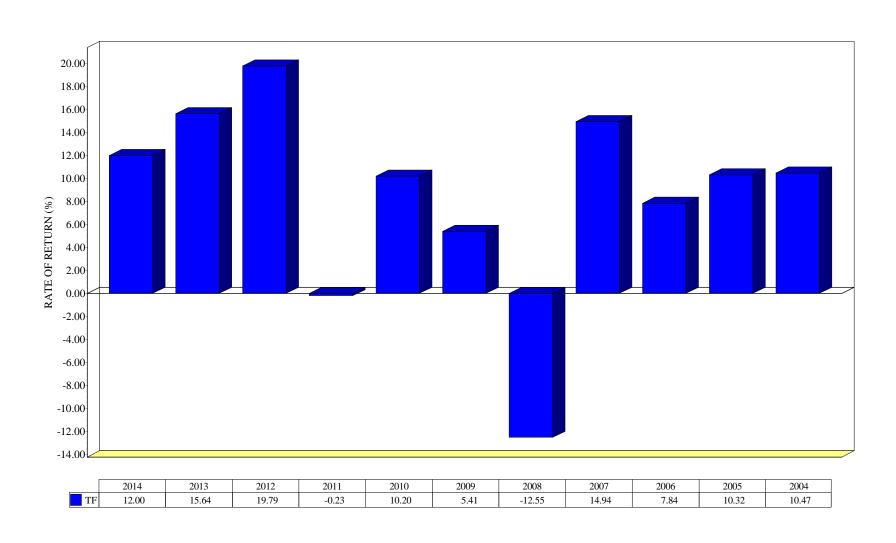


	ONE YEAR	THREE YEARS	FIVE YEARS	SEVEN YEARS
TOTAL FUND	-4.95	-13.32	-19.78	-26.60
TARGET INDEX	-4.62	-13.98	-20.71	-28.91
DIFFERENCE	-0.33	0.65	0.93	2.31
RATIO	1.07	0.95	0.96	0.92
DOWN PERIODS	3	9	21	33



Pensacola General Pension and Retirement Fund Total Fund

Fiscal Year Rates of Return (September 30) September 30, 2003 Through September 30, 2014





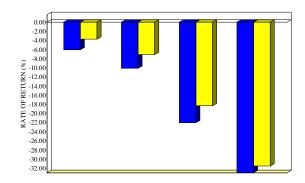
Pensacola General Pension and Retirement Fund DRZ Large Cap Value Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	14.33	93	1.13	-6.22	9.93	1.44
THREE YEARS	22.87	54	1.13	-3.58	12.68	1.80
FIVE YEARS	15.56	47	1.05	-0.40	14.66	1.05

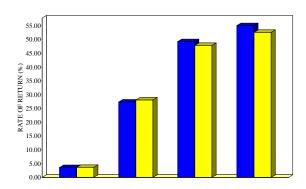
		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
DRZ LARGE CAP VALUE	-2.72	14.33	22.87	15.56
RUSSELL 1000 VALUE	-0.19	18.89	23.93	15.26
EXCESS	-2.53	-4.56	-1.06	0.30
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	-2.62	12.51	21.07	13.40



DOWN MARKET PERFORMANCE

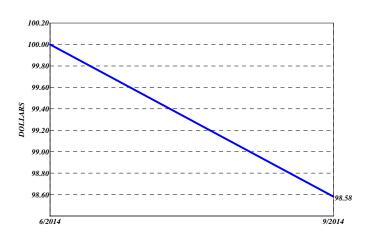


			THREE	
	QTD	ONE YEAR	YEARS	FIVE YEARS
DRZ LARGE CAP VALUE	-6.10	-10.18	-22.06	-33.01
RUSSELL 1000 VALUE	-3.73	-7.15	-18.37	-31.55
DIFFERENCE	-2.37	-3.03	-3.69	-1.46
RATIO	1.64	1.42	1.20	1.05
DOWN PERIODS	2	3	10	21

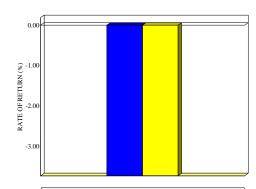


			THREE		
	QTD	ONE YEAR	YEARS	FIVE YEARS	
DRZ LARGE CAP VALUE	3.60	27.29	49.22	54.99	
RUSSELL 1000 VALUE	3.68	28.04	47.81	52.59	
DIFFERENCE	-0.07	-0.75	1.40	2.41	
RATIO	0.98	0.97	1.03	1.05	
UP PERIODS	1	9	26	39	

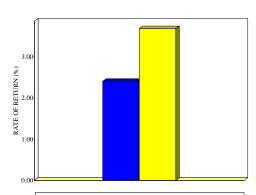
Pensacola General Pension and Retirement Fund Fiduciary Large Cap Value Performance Profile Period Ending September 30, 2014



DOWN MARKET PERFORMANCE

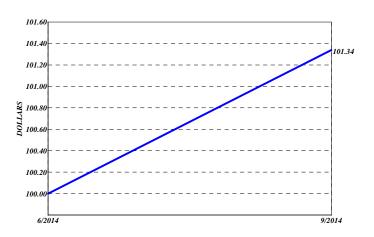


		QTD
j	FIDUCIARY LARGE CAP VALUE	-3.73
	RUSSELL 1000 VALUE	-3.73
	DIFFERENCE	0.00
	RATIO	1.00
Ī	DOWN PERIODS	2

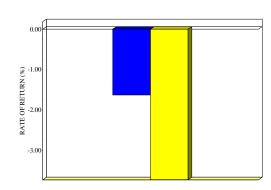


	QTD
FIDUCIARY LARGE CAP VALUE	2.40
RUSSELL 1000 VALUE	3.68
DIFFERENCE	-1.27
RATIO	0.65
UP PERIODS	1

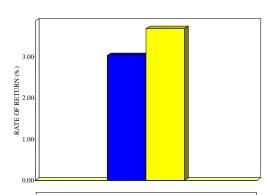
Pensacola General Pension and Retirement Fund Vulcan Large Cap Value Performance Profile Period Ending September 30, 2014



DOWN MARKET PERFORMANCE



	QTD
VULCAN LARGE CAP VALUE	-1.63
RUSSELL 1000 VALUE	-3.73
DIFFERENCE	2.10
RATIO	0.44
DOWN PERIODS	2



	QTD
VULCAN LARGE CAP VALUE	3.02
RUSSELL 1000 VALUE	3.68
DIFFERENCE	-0.65
RATIO	0.82
UP PERIODS	1

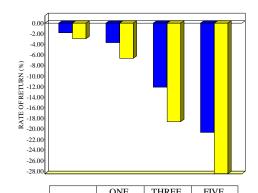
Pensacola General Pension and Retirement Fund Sawgrass Large Cap Growth Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	19.48	33	0.79	3.88	7.54	2.58
THREE YEARS	22.63	44	0.82	3.75	9.28	2.43
FIVE YEARS	16.56	31	0.79	3.13	10.96	1.50

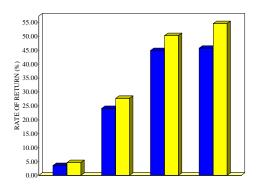
		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
SAWGRASS LARGE CAP GRO	1.62	19.48	22.63	16.56
RUSSELL 1000 GROWTH	1.49	19.15	22.45	16.50
EXCESS	0.13	0.33	0.19	0.05
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	1.72	17.56	20.84	14.41



DOWN MARKET PERFORMANCE



		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
SAWGRASS LARGE CAP GROWTH	-1.85	-3.71	-12.14	-20.72
RUSSELL 1000 GROWTH	-2.96	-6.68	-18.65	-28.49
DIFFERENCE	1.10	2.97	6.51	7.77
RATIO	0.63	0.56	0.65	0.73
DOWN PERIODS	2	4	12	22



			THREE	FIVE
	QTD	ONE YEAR	YEARS	YEARS
SAWGRASS LARGE CAP GROWTH	3.54	24.08	44.88	45.70
RUSSELL 1000 GROWTH	4.58	27.67	50.23	54.55
DIFFERENCE	-1.04	-3.59	-5.35	-8.85
RATIO	0.77	0.87	0.89	0.84
UP PERIODS	1	8	24	38

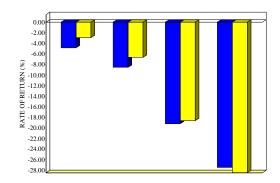
Pensacola General Pension and Retirement Fund Chase Large Cap Growth Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	22.66	5	1.26	-1.54	11.89	1.90
THREE YEARS	22.06	55	0.98	0.20	11.23	1.96
FIVE YEARS	15.29	62	0.90	0.39	12.76	1.19

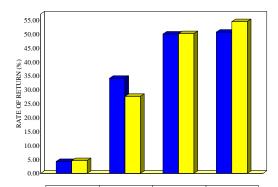
		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
CHASE LARGE CAP GROWTH	-0.84	22.66	22.06	15.29
RUSSELL 1000 GROWTH	1.49	19.15	22.45	16.50
EXCESS	-2.33	3.51	-0.38	-1.21
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	-0.74	20.73	20.29	13.15



DOWN MARKET PERFORMANCE



			THREE	FIVE
	QTD	ONE YEAR	YEARS	YEARS
CHASE LARGE CAP GROWTH	-4.92	-8.58	-19.22	-27.49
RUSSELL 1000 GROWTH	-2.96	-6.68	-18.65	-28.49
DIFFERENCE	-1.96	-1.90	-0.57	1.00
RATIO	1.66	1.29	1.03	0.96
DOWN PERIODS	2	4	12	22



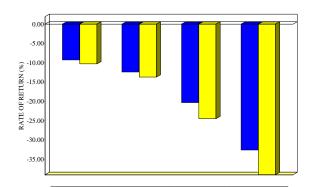
			THREE	FIVE	
	QTD	ONE YEAR	YEARS	YEARS	
CHASE LARGE CAP GROWTH	4.29	34.17	50.05	50.80	ı
RUSSELL 1000 GROWTH	4.58	27.67	50.23	54.55	ı
DIFFERENCE	-0.30	6.50	-0.18	-3.75	ı
RATIO	0.94	1.23	1.00	0.93	ı
UP PERIODS	1	8	24	38	ı

Pensacola General Pension and Retirement Fund TS&W SMID Value Performance Profile Period Ending September 30, 2014

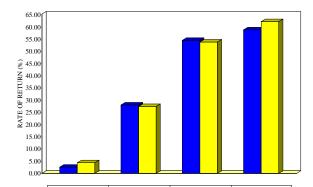
		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	12.10	20	0.95	2.51	11.84	1.02
THREE YEARS	25.42	25	0.91	3.94	12.46	2.03
FIVE YEARS	17.62	16	0.86	3.97	14.69	1.19

		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
TS&W SMID VALUE	-6.93	12.10	25.42	17.62
RUSSELL 2500 VALUE	-6.40	9.88	22.82	15.16
EXCESS	-0.52	2.22	2.61	2.46
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	-6.82	10.37	23.59	15.44

DOWN MARKET PERFORMANCE



			THREE		
	QTD	ONE YEAR	YEARS	FIVE YEARS	
TS&W SMID VALUE	-9.30	-12.43	-20.34	-32.66	
RUSSELL 2500 VALUE	-10.37	-13.76	-24.53	-39.05	
DIFFERENCE	1.07	1.32	4.19	6.39	
RATIO	0.90	0.90	0.83	0.84	
DOWN PERIODS	2	4	11	21	



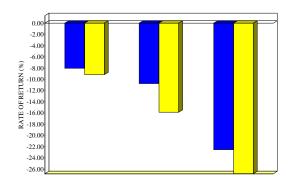
			THREE	
	QTD	ONE YEAR	YEARS	FIVE YEARS
TS&W SMID VALUE	2.62	28.02	54.55	58.82
RUSSELL 2500 VALUE	4.43	27.41	53.89	62.22
DIFFERENCE	-1.81	0.61	0.66	-3.40
RATIO	0.59	1.02	1.01	0.95
UP PERIODS	1	8	25	39

Pensacola General Pension and Retirement Fund Frontier SMID Growth Performance Profile Period Ending September 30, 2014

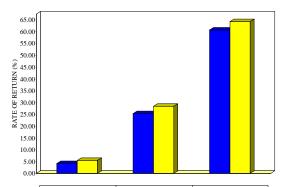
		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	11.83	1	0.78	5.07	10.56	1.12
THREE YEARS	23.49	19	0.84	3.83	13.14	1.78

		ONE	THREE
	QTD	YEAR	YEARS
FRONTIER SMID GROWTH	-4.20	11.83	23.49
RUSSELL 2500 GROWTH	-4.21	8.05	22.68
EXCESS	0.01	3.78	0.81
RISKLESS INDEX	0.01	0.05	0.07
REAL ROR	-4.10	10.09	21.72

DOWN MARKET PERFORMANCE



	QTD	ONE YEAR	THREE YEARS
FRONTIER SMID GROWTH	-8.07	-10.78	-22.57
RUSSELL 2500 GROWTH	-9.20	-15.88	-26.84
DIFFERENCE	1.13	5.10	4.27
RATIO	0.88	0.68	0.84
DOWN PERIODS	2	5	13

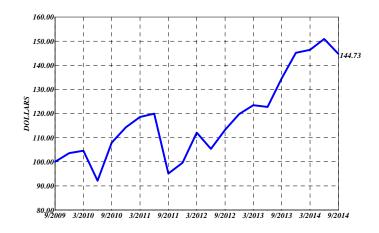


	QTD	ONE YEAR	THREE YEARS
FRONTIER SMID GROWTH	4.21	25.33	60.78
RUSSELL 2500 GROWTH	5.49	28.44	64.31
DIFFERENCE	-1.28	-3.11	-3.53
RATIO	0.77	0.89	0.95
UP PERIODS	1	7	23

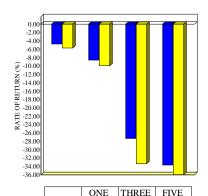
Pensacola General Pension and Retirement Fund American EuroPacific International Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	7.51	23	0.89	2.72	9.25	0.81
THREE YEARS	15.02	36	0.88	3.70	12.82	1.17
FIVE YEARS	7.67	57	0.95	1.37	15.79	0.48

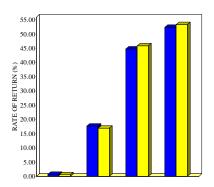
		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
AMERICAN EUROPACIFIC IN	-4.09	7.51	15.02	7.67
MSCI AC WRLD X US	-5.19	5.22	12.29	6.50
EXCESS	1.10	2.29	2.72	1.18
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	-3.99	5.79	13.29	5.62



DOWN MARKET PERFORMANCE



		ONE	THEE	TIVE
	QTD	YEAR	YEARS	YEARS
AMERICAN EUROPACIFIC INTERNATIONAL	-4.82	-8.62	-27.39	-33.74
MSCI AC WRLD X US	-5.73	-10.00	-33.42	-36.05
DIFFERENCE	0.91	1.38	6.04	2.31
RATIO	0.84	0.86	0.82	0.94
DOWN PERIODS	2	3	12	25

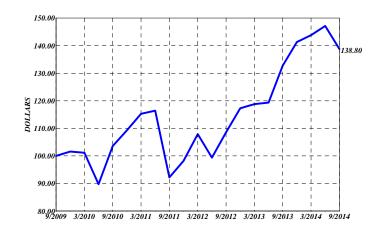


		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
AMERICAN EUROPACIFIC INTERNATIONAL	0.76	17.66	44.75	52.32
MSCI AC WRLD X US	0.57	16.92	45.84	53.30
DIFFERENCE	0.19	0.75	-1.09	-0.98
RATIO	1.34	1.04	0.98	0.98
UP PERIODS	1	9	24	35

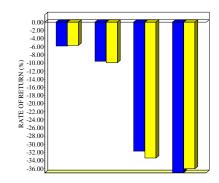
Pensacola General Pension and Retirement Fund Franklin Templeton Foreign Equity Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	4.58	59	0.95	-0.32	9.59	0.47
THREE YEARS	14.60	53	0.98	2.29	14.42	1.01
FIVE YEARS	6.78	82	1.01	0.27	16.90	0.40

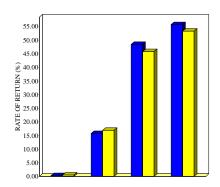
		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
FRANKLIN TEMPLETON FOR	-5.65	4.58	14.60	6.78
MSCI AC WRLD X US	-5.19	5.22	12.29	6.50
EXCESS	-0.45	-0.65	2.31	0.28
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	-5.55	2.91	12.86	4.73



DOWN MARKET PERFORMANCE



		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
FRANKLIN TEMPLETON FOREIGN EQUITY	-5.91	-9.66	-31.72	-37.04
MSCI AC WRLD X US	-5.73	-10.00	-33.42	-36.05
DIFFERENCE	-0.18	0.34	1.70	-0.99
RATIO	1.03	0.97	0.95	1.03
DOWN PERIODS	2	3	12	25

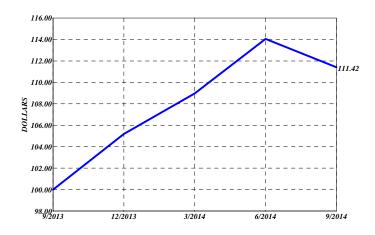


		ONE	THREE	FIVE	ı
	QTD	YEAR	YEARS	YEARS	ì
FRANKLIN TEMPLETON FOREIGN EQUITY	0.28	15.77	48.47	55.72	Ì
MSCI AC WRLD X US	0.57	16.92	45.84	53.30	l
DIFFERENCE	-0.29	-1.15	2.63	2.42	l
RATIO	0.50	0.93	1.06	1.05	l
UP PERIODS	1	9	24	35	ı

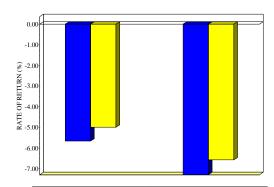
Pensacola General Pension and Retirement Fund Advent Convertibles Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	11.42	30	1.00	-2.49	7.69	1.48

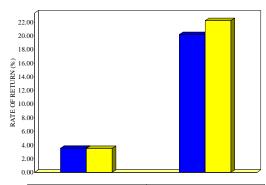
		ONE
	QTD	YEAR
ADVENT CONVERTIBLES	-2.32	11.42
ML ALL US CONVERTS	-1.66	14.18
EXCESS	-0.66	-2.76
RISKLESS INDEX	0.01	0.05
REAL ROR	-2.22	9.69



DOWN MARKET PERFORMANCE



		QTD	ONE YEAR
	ADVENT CONVERTIBLES	-5.67	-7.30
	ML ALL US CONVERTS	-5.00	-6.58
	DIFFERENCE	-0.67	-0.72
	RATIO	1.13	1.11
Г	DOWN PERIODS	2	4

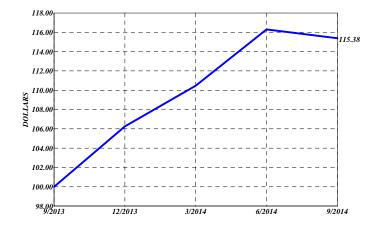


	QTD	ONE YEAR
ADVENT CONVERTIBLES	3.56	20.19
ML ALL US CONVERTS	3.52	22.22
DIFFERENCE	0.04	-2.03
RATIO	1.01	0.91
UP PERIODS	1	8

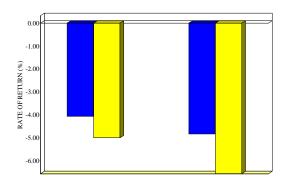
Pensacola General Pension and Retirement Fund SSI Convertibles Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	15.38	6	0.90	2.33	7.00	2.19

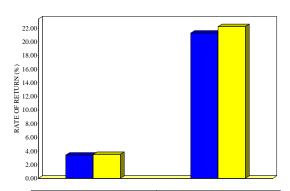
		ONE
	QTD	YEAR
SSI CONVERTIBLES	-0.79	15.38
ML ALL US CONVERTS	-1.66	14.18
EXCESS	0.87	1.21
RISKLESS INDEX	0.01	0.05
REAL ROR	-0.69	13.60



DOWN MARKET PERFORMANCE

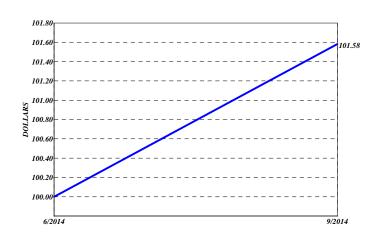


	QTD	ONE YEAR
SSI CONVERTIBLES	-4.08	-4.85
ML ALL US CONVERTS	-5.00	-6.58
DIFFERENCE	0.92	1.73
RATIO	0.82	0.74
DOWN PERIODS	2	4

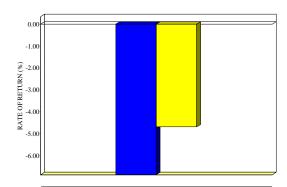


	QTD	ONE YEAR
SSI CONVERTIBLES	3.43	21.26
ML ALL US CONVERTS	3.52	22.22
DIFFERENCE	-0.09	-0.95
RATIO	0.98	0.96
UP PERIODS	1	8

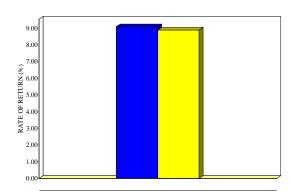
Pensacola General Pension and Retirement Fund Salient MLP Performance Profile Period Ending September 30, 2014



DOWN MARKET PERFORMANCE

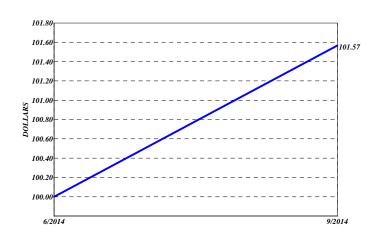


		QTD
Ī	SALIENT MLP	-6.88
Į	ALERIAN MLP INFRSTRU	-4.69
	DIFFERENCE	-2.18
	RATIO	1.47
	DOWN PERIODS	2

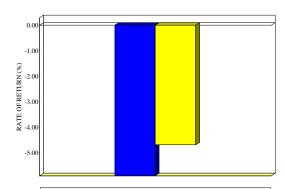


	QTD
SALIENT MLP	9.08
ALERIAN MLP INFRSTRU	8.88
DIFFERENCE	0.20
RATIO	1.02
UP PERIODS	1

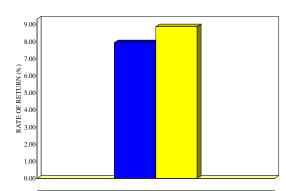
Pensacola General Pension and Retirement Fund Westwood MLP Performance Profile Period Ending September 30, 2014



DOWN MARKET PERFORMANCE



	QTD
WESTWOOD MLP	-5.91
ALERIAN MLP INFRSTRU	-4.69
DIFFERENCE	-1.22
RATIO	1.26
DOWN PERIODS	2



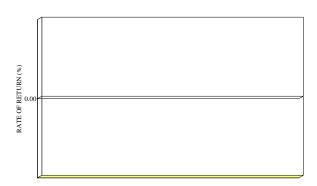
	QTD
WESTWOOD MLP	7.95
ALERIAN MLP INFRSTRU	8.88
DIFFERENCE	-0.93
RATIO	0.89
UP PERIODS	1

Pensacola General Pension and Retirement Fund JPMorgan Real Estate Performance Profile Period Ending September 30, 2014

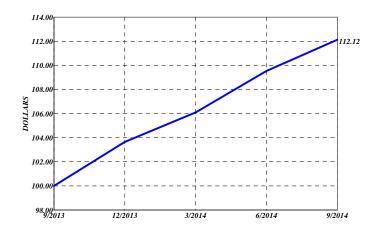
				STD	SHARPE
PERIOD	RETURN	BETA	ALPHA	DEV	RATIO
ONE YEAR	12.12	0.16	9.62	1.11	10.93

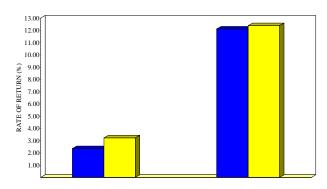
		ONE
	QTD	YEAR
TOTAL FUND	2.36	12.12
NCREIF ODCE	3.24	12.40
EXCESS	-0.88	-0.27
RISKLESS INDEX	0.01	0.05
REAL ROR	2.46	10.35

DOWN MARKET PERFORMANCE



	QTD	ONE YEAR
TOTAL FUND	N/A	N/A
NCREIF ODCE	N/A	N/A
DIFFERENCE	N/A	N/A
RATIO	N/A	N/A
DOWN PERIODS	0	0





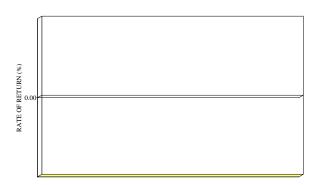
	QTD	ONE YEAR
TOTAL FUND	2.36	12.12
NCREIF ODCE	3.24	12.40
DIFFERENCE	-0.88	-0.27
RATIO	0.73	0.98
UP PERIODS	3	12

Pensacola General Pension and Retirement Fund UBS Turnbull Property Fund Performance Profile Period Ending September 30, 2014

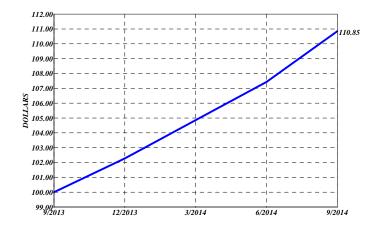
				STD	SHARPE
PERIOD	RETURN	BETA	ALPHA	DEV	RATIO
ONE YEAR	10.85	0.87	0.07	4.32	2.50

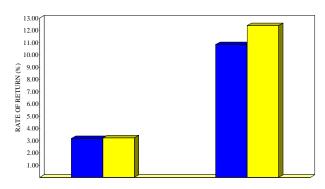
		ONE
	QTD	YEAR
TOTAL FUND	3.18	10.85
NCREIF ODCE	3.24	12.40
EXCESS	-0.06	-1.55
RISKLESS INDEX	0.01	0.05
REAL ROR	3.29	9.11

DOWN MARKET PERFORMANCE



	QTD	ONE YEAR
TOTAL FUND	N/A	N/A
NCREIF ODCE	N/A	N/A
DIFFERENCE	N/A	N/A
RATIO	N/A	N/A
DOWN PERIODS	0	0



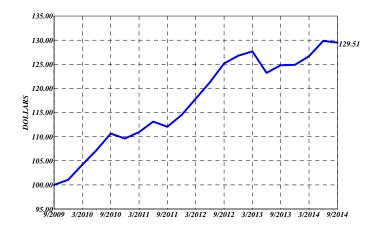


	QTD	ONE YEAR
TOTAL FUND	3.18	10.85
NCREIF ODCE	3.24	12.40
DIFFERENCE	-0.06	-1.55
RATIO	0.98	0.88
UP PERIODS	3	12

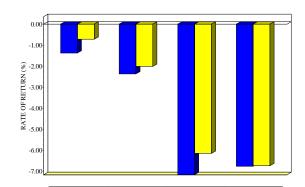
Pensacola General Pension and Retirement Fund PIMCO Total Return Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	3.77	57	1.21	0.39	2.82	1.32
THREE YEARS	4.94	28	1.33	2.18	3.72	1.31
FIVE YEARS	5.31	36	0.99	1.44	3.55	1.47

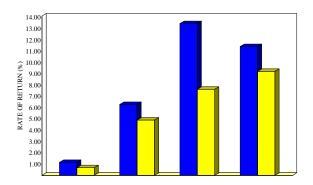
		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
PIMCO TOTAL RETURN	-0.25	3.77	4.94	5.31
FIXED INCOME BNCH	-0.03	2.79	2.05	3.89
EXCESS	-0.22	0.98	2.89	1.42
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	-0.15	2.14	3.32	3.29



DOWN MARKET PERFORMANCE



			THREE		
	QTD	ONE YEAR	YEARS	FIVE YEARS	
PIMCO TOTAL RETURN	-1.38	-2.37	-7.17	-6.77	
FIXED INCOME BNCH	-0.73	-2.02	-6.16	-6.75	
DIFFERENCE	-0.66	-0.36	-1.02	-0.02	
RATIO	1.91	1.18	1.16	1.00	
DOWN PERIODS	2	6	14	19	



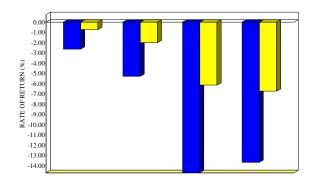
				THREE	
		QTD	ONE YEAR	YEARS	FIVE YEARS
	PIMCO TOTAL RETURN	1.15	6.29	13.46	11.42
	FIXED INCOME BNCH	0.70	4.91	7.64	9.22
	DIFFERENCE	0.45	1.38	5.82	2.21
	RATIO	1.65	1.28	1.76	1.24
Г	UP PERIODS	1	6	22	41

Pensacola General Pension and Retirement Fund PIMCO Real Return Performance Profile Period Ending September 30, 2014

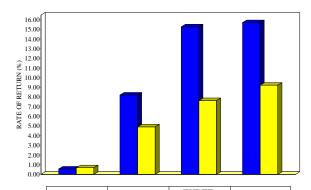
		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	2.46	74	1.99	-2.94	5.04	0.48
THREE YEARS	2.52	68	2.07	-1.52	5.92	0.41
FIVE YEARS	5.43	34	1.67	-0.91	5.76	0.93

		ONE	THREE	FIVE
	QTD	YEAR	YEARS	YEARS
PIMCO REAL RETURN	-2.09	2.46	2.52	5.43
FIXED INCOME BNCH	-0.03	2.79	2.05	3.89
EXCESS	-2.06	-0.34	0.47	1.54
RISKLESS INDEX	0.01	0.05	0.07	0.10
REAL ROR	-1.99	0.88	0.93	3.42

DOWN MARKET PERFORMANCE



			THREE		
	QTD	ONE YEAR	YEARS	FIVE YEARS	
PIMCO REAL RETURN	-2.64	-5.31	-14.72	-13.72	
FIXED INCOME BNCH	-0.73	-2.02	-6.16	-6.75	
DIFFERENCE	-1.92	-3.29	-8.56	-6.97	
RATIO	3.64	2.63	2.39	2.03	
DOWN PERIODS	2	6	14	19	



			THREE		
	QTD	ONE YEAR	YEARS	FIVE YEARS	
PIMCO REAL RETURN	0.57	8.20	15.27	15.69	
FIXED INCOME BNCH	0.70	4.91	7.64	9.22	
DIFFERENCE	-0.13	3.29	7.62	6.47	
RATIO	0.81	1.67	2.00	1.70	
UP PERIODS	1	6	22	41	

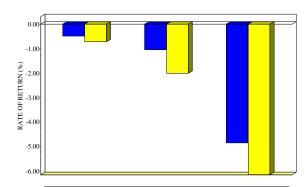
Pensacola General Pension and Retirement Fund Integrity Fixed Performance Profile Period Ending September 30, 2014

		UNIVERSE			STD	SHARPE
PERIOD	RETURN	RANKING	BETA	ALPHA	DEV	RATIO
ONE YEAR	5.01	33	1.05	2.00	2.31	2.14
THREE YEARS	3.49	46	1.03	1.35	2.67	1.28

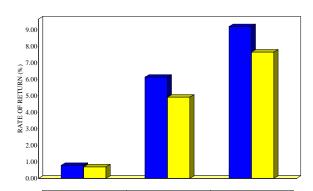
		ONE	THREE
	QTD	YEAR	YEARS
INTEGRITY FIXED	0.29	5.01	3.49
FIXED INCOME BNCH	-0.03	2.79	2.05
EXCESS	0.32	2.21	1.44
RISKLESS INDEX	0.01	0.05	0.07
REAL ROR	0.39	3.37	1.89

111.00 111.00 110.00 100.00 100.00 101.00 10

DOWN MARKET PERFORMANCE



	QTD	ONE YEAR	THREE YEARS
INTEGRITY FIXED	-0.49	-1.05	-4.86
FIXED INCOME BNCH	-0.73	-2.02	-6.16
DIFFERENCE	0.23	0.96	1.30
RATIO	0.68	0.52	0.79
DOWN PERIODS	2	6	14



	QTD	ONE YEAR	THREE YEARS
INTEGRITY FIXED	0.78	6.13	9.18
FIXED INCOME BNCH	0.70	4.91	7.64
DIFFERENCE	0.09	1.21	1.54
RATIO	1.12	1.25	1.20
UP PERIODS	1	6	22

Pensacola General Pension and Retirement Fund Glossary of Terms

- -ACCRUED INTEREST- Bond interest earned since the last interest payment, but not yet received.
- -ALPHA- A linear regressive constant that measures expected return independent of Beta.
- -ASSET ALLOCATION- The division of portfolio asset classes in order to achieve an expected investment objective.
- -BALANCED UNIVERSES BNY Mellon Public Funds, Endowments & Foundations, Corporate peer groups, and PSN peer groups.
- -BETA- A measure of portfolio sensitivity (volatility) in relation to the market, based upon past experience.
- -BOND DURATION- A measure of portfolio sensitivity to interest rate risk.
- -COMMINGLED FUND- An investment fund which is similar to a mutual fund in that investors are permitted to purchase and redeem units that represent ownership in a pool of securities.
- -CONVERTIBLE BONDS Hybrid securities' that offer equity returns during rising equity markets and improved down-market protection.
- -CORE- An equal weighting in both growth and value stocks.
- -CORRELATION COEFFICIENT- A measure of how two assets move together. The measure is bounded by +1 and -1; +1 means that the two assets move together positively, while a measure of -1 means that the assets are perfectly negatively correlated.
- -GROWTH MANAGER- Generally invests in companies that have either experienced above-average growth rates and/or are expected to experience above-average growth rates in the future. Growth portfolios tend to have high price/earnings ratios and generally pay little to no dividends.
- -INDEXES- Indexes are used as "independent representations of markets" (e.g., S&P 500).
- -INFORMATION RATIO- Annualized excess return above the benchmark relative to the annualized tracking error.
- -LARGE CAP- Generally, the term refers to a company that has a market capitalization that exceeds \$10 billion.
- -MANAGER UNIVERSE- A collection of quarterly investment returns from various investment management firms that may be subdivided by style (e.g. growth, value, core).
- -MID CAP- Generally, the term refers to a company that has a market capitalization between \$2 and \$10 billion.
- -NCREIF A quarterly time series composite total rate of return measure of investment performance of a large pool of individual commercial real estate properties acquired in the private market for investment purposes only.
- -NCREIF ODCE Open End Diversified Core Equity index which consists of historical and current returns from 26 open-end commingled funds pursuing core BCA stategy. This index is capitalization weighted, time weighted and gross of fees. 40

Pensacola General Pension and Retirement Fund Glossary of Terms

- -NET- Investment return accounts only for manager fees.
- -PROTECTING FLORIDA INVESTMENT ACT (PFIA) SBA publishes a list of prohibited investments (scruntinized companies).
- -RATE OF RETURN- The percentage change in the value of an investment in a portfolio over a specified time period, excluding contributions.
- -RISK MEASURES- Measures of the investment risk level, including beta, credit, duration, standard deviation, and others that are based on current and historical data.
- -R-SQUARED- Measures how closely portfolio returns and those of the market are correlated, or how much variation in the portfolio returns may be explained by the market. An R2 of 40 means that 40% of the variation in a fund's price changes could be attributed to changes in the market index over the time period.
- -SHARPE RATIO- The ratio of the rate of return earned above the risk-free rate to the standard deviation of the portfolio. It measures the number of units of return per unit of risk.
- -SMALL CAP- Generally refers to a company with a market capitilation \$300 million to \$2 billion.
- -STANDARD DEVIATION- Measure of the variability (dispersion) of historical returns around the mean. It measures how much exposure to volatility was experienced by the implementation of an investment strategy.
- -SYSTEMATIC RISK- Measured by beta, it is the risk that cannot be diversified away (market risk).
- TIME WEIGHTED (TW) RETURN A measure of the investments versus the investor. When there are no flows the TW & DOLLAR weighted (DW) returns are the same and vice versa.
- -TRACKING ERROR- A measure of how closely a manager's performance tracks an index; it is the annualized standard deviation of the differences between the quarterly returns for the manager and the benchmark.
- -TREYNOR RATIO- A measure of reward per unit of risk. (excess return divided by beta)
- -UP AND DOWN-MARKET CAPTURE RATIO- Ratio that illustrates how a manager performed relative to the market during rising and declining market periods.
- -VALUE MANAGER- Generally invests in companies that have low price-to-earnings and price-to-book ratios and/or above-average dividend yields.



Pensacola General Pension and Retirement Fund Disclosure

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- 1. Changes in portfolio valuations due to capital gains or losses, dividends, interest, income and management fees are included in the calculation of returns. All calculations are made in accordance with generally accepted industry standards.
- 2.Transaction costs, such as commissions, are included in the purchase cost or deducted from the proceeds or sale of a security. Differences in transaction costs may affect comparisons.
- 3.Individual client returns may vary due to a variety of factors, including differences in investment objectives, asset allocating and timing of investment decisions.
- 4.BCA does not have discretion or decision making authority over any investments. All decisions regarding investment manager selection and retention, asset allocation, and other investment policies were made by the client. While BCA provides recommendations and choices regarding suitable investments, not all clients take these recommendations or select from the choices offered.
- 5.Performance reports are generated from information supplied by the client, custodian, and/or investment managers. BCA relies upon the accuracy of this data when preparing reports.
- 6. The market indexes do not include transaction costs, and an investment in a product similar to the index would have lower performance dependent upon costs, fees, dividend reinvestments, and timing. Benchmarks and indexes are for comparison purposes only, and there is no assurance or guarantee that such performance will be achieved.
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- 8.Certain valuations, such as alternative assets, ETF, and mutual funds, are prepared based on information from third party sources, the accuracy of such information cannot be guaranteed by BCA. Such data may include estimates and maybe subject to revision. 9.BCA has not reviewed the risks of individual security holdings.
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